

Consolidated Financial Results for Fiscal Year 2022 (IFRS)

Name of Listed Company: SHIONOGI & CO., LTD.

Code: 4507 URL: https://www.shionogi.com

Representative:Isao Teshirogi, Representative Director, President and CEO

Contact responsibility: Yoshimasa Kyokawa, Vice President, Corporate Communications Department Tel.: (06)6202-2161 June 21, 2023

Scheduled date of Annual General Meeting of Shareholders

Scheduled date of dividend payments

Scheduled date of annual securities report submission:

Preparation of supplemental material for the financial results: Holding of presentation for the financial results:

Yes (for investment analysts)

(Note: All amounts are rounded down to the nearest million yen.)

1. Consolidated results for the period from April 1, 2022 to March 31, 2023

June 22, 2023

June 22, 2023

Yes

| (1) Consolidated operating results | | | | | | (% shows changes from the same period of the previous fiscal ye | | | | | | cal year) | |
|------------------------------------|--------|-----------------|-------------------|------------------|------------|---|----------|--|------|-------------------------------------|-------|--------------------------------|------|
| | F | Reven | ue | Operat | ing profit | Profit befo | ore tax | Profit | | Profit attrib to owner parer | rs of | Comprehe incom | |
| | | llions f yen | % | Millior of ye | | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % |
| Year ended March 31, 2023 | 426 | ,684 | 27.3 | 149,00 | 3 35.1 | 220,332 | 74.5 | 184,496 | 62.6 | 184,965 | 62.0 | 209,249 | 29.4 |
| Year ended March 31, 2022 | 335 | ,138 | 12.8 | 110,31 | 2 (6.1) | 126,268 | (11.7) | 113,439 | 1.2 | 114,185 | 2.1 | 161,769 | 17.6 |
| | | Bas | sic earni shar | ngs per e | | arnings per nare | attribut | urn on equity able to owne of parent | | tio of profit be x to total asse | | Ratio of ope profit to reve | |
| | | | | Yen | | Yen | | % | | % | 6 | | % |
| Year ended March 31 | , 2023 | | 62 | 1.31 | (| 621.10 | | 17.8 | | 17.9 | 9 | 34 | 4.9 |
| Year ended March 31 | , 2022 | | 37 | 8.75 | : | 378.63 | | 12.5 | | 11.7 | 7 | 32 | 2.9 |

Reference: Share of profit (loss) of investments accounted for using equity method:

Year ended March 31, 2023: (33) million yen, Year ended March 31, 2022: (20) million yen

(2) Consolidated financial position

| | Total assets | Total equity | Equity attributable to owners of parent | Ratio of equity attributable to owners of parent to total assets | Equity attributable to owners of parent per share |
|----------------------|-----------------|-----------------|--|--|---|
| | Millions of yen | Millions of yen | Millions of yen | % | Yen |
| As of March 31, 2023 | 1,311,800 | 1,121,878 | 1,100,046 | 83.9 | 3,737.76 |
| As of March 31, 2022 | 1,150,601 | 993,285 | 975,661 | 84.8 | 3,236.21 |

(3)Consolidated cash flows

| | From operating activities | From investing activities | From financing activities | Cash and cash equivalents at end of period | |
|---------------------------|---------------------------|---------------------------|---------------------------|---|--|
| | Millions of yen | Millions of yen | Millions of yen | Millions of yen | |
| Year ended March 31, 2023 | 177,867 | (48,292) | (84,123) | 309,224 | |
| Year ended March 31, 2022 | 102,068 | (96,204) | (36,615) | 254,420 | |

2. Dividends

| | | Annual div | vidends per : | share | <i>T i i i i i i</i> | Deventuration | Ratio of | |
|--|-----------------------|-----------------------|-----------------------|----------|-----------------------------|-----------------------------|---------------------------------------|--|
| | End of 1st quarter | End of 2nd quarter | End of 3rd quarter | Year-end | Annual | Total dividends (Annual) | Payout <i>ratio</i> (Consolidated) | dividends to equity attributable to owners of parent |
| | Yen | Yen | Yen | Yen | Yen | Millions of yen | % | % |
| Year ended March 31, 2022 | — | 55.00 | — | 60.00 | 115.00 | 34,670 | 30.4 | 3.8 |
| Year ended March 31, 2023 | — | 60.00 | — | 75.00 | 135.00 | 40,364 | 21.7 | 3.9 |
| Year ending March 31, 2024 (forecast) | _ | 75.00 | _ | 75.00 | 150.00 | | 28.5 | |

3. Consolidated financial forecast for the year ending March 31, 2024

| | | | | | (% shows c | hanges fr | om the same | period of | the previous fiscal year) |
|---|--------------------------|------|--------------------|-------------------|--------------------|--|--------------------|--------------------------|---------------------------|
| | Revenue Operating profit | | | Profit before tax | | Profit attributable to owners of parent | | Basic earnings per share | |
| | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % | Yen |
| Six months ending September 30, 2023 | 217,000 | 43.9 | 80,500 | 185.2 | 98,000 | 44.2 | 78,000 | 36.2 | 265.03 |
| Year ending March 31, 2024 | 450,000 | 5.5 | 150,000 | 0.7 | 192,500 | (12.6) | 155,000 | (16.2) | 526.66 |

May 10, 2023 Listed Exchanges: Tokyo

※ Notes

- (1) Significant changes in subsidiaries during the period (changes in specified subsidiaries involving changes in scope of consolidation) : None
- (2) Changes in accounting policies, changes/restatements of accounting estimates
 - a) Changes in accounting policies required by IFRS : None
 - b) Changes in accounting policies other than a) above : None
 - c) Changes in accounting estimates : None

| (3) Number of shares issued (common stock) | | |
|---|----------------|------------|
| a) Number of shares issued (common stock) | | |
| As of March 31, 2023: | 307,386,165 | shares |
| As of March 31, 2022: | 311,586,165 | shares |
| b) Number of treasury stock | | |
| As of March 31, 2023: | 13,080,279 | shares |
| As of March 31, 2022: | 10,103,385 | shares |
| c) Average number of shares issued during the period | | |
| As of March 31, 2023: | 297,704,773 | shares |
| As of March 31, 2022: | 301,478,888 | shares |
| Note: The average number of treasury shares during the period include the | Company's shar | es held hu |

Note: The average number of treasury shares during the period include the Company's shares held by the trust account of Sumitomo Mitsui Trust Bank, Limited. (Second-tier trustee: the trust account of Custody Bank of Japan, Ltd.) related to Shionogi Infectious Disease Research Promotion Foundation. (Year ended March 31, 2023: 3,000,000 shares) The number of treasury shares deducted for calculation of the average number of shares during the period include these treasury shares. (Year ended March 31, 2023: 3,000,000 shares)

(Reference) Non-consolidated financial results (Japanese GAAP)

Non-consolidated results for the period from April 1, 2022 to March 31, 2023

(1) Non-consolidated operating results (% shows changes from the same period of the previous fiscal year)

| | Net sales | | Operating income | | Ordinary income | | Net income | |
|---------------------------|-----------------|------|------------------|------|-----------------|------|-----------------|-------|
| | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % |
| Year ended March 31, 2023 | 369,499 | 29.2 | 133,274 | 38.9 | 134,998 | 33.8 | 107,367 | 18.9 |
| Year ended March 31, 2022 | 285,948 | 9.6 | 95,969 | 26.0 | 100,892 | 23.5 | 90,264 | 180.5 |

| | earnings per share | Earnings per share (diluted) |
|---------------------------|--------------------|---------------------------------|
| | Yen | Yen |
| Year ended March 31, 2023 | 358.54 | 358.42 |
| Year ended March 31, 2022 | 299.41 | 299.31 |

(2) Non-consolidated financial position

| | Total assets | Net assets | Shareholders' equity ratio | Net assets per share |
|----------------------|-----------------|-----------------|----------------------------|----------------------|
| | Millions of yen | Millions of yen | % | % |
| As of March 31, 2023 | 768,120 | 612,890 | 79.8 | 2,060.64 |
| As of March 31, 2022 | 730,120 | 590,430 | 80.8 | 1,957.59 |

Reference: Shareholders' equity: As of March 31, 2023: 612,638 million yen, As of March 31,2022: 590,179 million yen

※ This report of financial results is unaudited.

✗ Explanation Concerning the Appropriate Use of Financial Results Forecasts and Other Special Instructions

(Cautionary note concerning forward-looking statements)

The forecast of financial results and forward-looking statements contained in this report are based on information currently available to the Company as well as certain assumptions that it judges to be reasonable. Actual results may differ materially due to a variety of factors. For the assumptions used in forecasts and precautionary statements regarding the use of the forecasts, please refer to "1. Overview of Operating Results and Financial Position (4) Outlook" on page 5 of the accompanying materials.

(Method of Obtaining Financial Results Supplementary Materials and Details of Results Briefing Meeting)

Financial results supplementary materials are posted via TDnet on the date of disclosure. The Company plans to hold a results briefing meeting for analysts on Thursday, May 11, 2023. Plans are also in place to post explanatory details (Transcript) together with financial results explanatory materials distributed to analysts on Thursday, May 11, 2023 on the Company's website in a timely manner after the results briefing.

CONTENTS

| 1. Ov | erview of Operating Results and Financial Position | 2 |
|--------|--|----|
| (1) | Operating Results for the Fiscal Year Ended March 31, 2023 | 2 |
| (2) | Financial Position for the Fiscal Year Ended March 31, 2023 | 4 |
| (3) | Cash Flows for the Fiscal Year Ended March 31, 2023 | 4 |
| (4) | Outlook ····· | 5 |
| 2. Acc | counting Standards | 6 |
| 3. Co | nsolidated Financial Statements and Notes | 7 |
| (1) | Consolidated statement of profit or loss and Consolidated statement of comprehensive | |
| | income | 7 |
| (2) | Consolidated statement of financial position | 9 |
| (3) | Consolidated statement of changes in equity | 11 |
| (4) | Consolidated statement of cash flows | 12 |
| (5) | Notes | 14 |
| | Going concern assumption | 14 |
| | Segment informatioin | 14 |
| | Earnings per share | 14 |
| | Important subsequent events | 15 |
| | | |

1. Overview of Operating Results and Financial Position

(1) Operating Results for the Fiscal Year Ended March 31, 2023

1) Revenue and profit

For the year ended March 31, 2023 (April 1, 2022 to March 31, 2023), operating results were as follows.

| | | | | Millions of yen |
|---|------------------------------|------------------------------|--------|--------------------------|
| | Year ended March 31, 2023 | Year ended March 31, 2022 | Change | Percentage change (%) |
| Revenue | 426,684 | 335,138 | 91,546 | 27.3 |
| Operating profit | 149,003 | 110,312 | 38,691 | 35.1 |
| Core operating profit * | 158,483 | 110,570 | 47,912 | 43.3 |
| Profit before tax | 220,332 | 126,268 | 94,064 | 74.5 |
| Profit attributable to owners of parent | 184,965 | 114,185 | 70,780 | 62.0 |

The Company has established "core operating profit" as a profit indicator to present ordinary profitability. This has been adopted as the Company's proprietary earnings management indicator. Core operating profit is an adjusted profit in which non-recurring items (impairment, gain on sales of property, plant, and equipment, etc.) are deducted from operating profit.

Revenue reached a record ¥426.7 billion, a 27.3 percent increase year on year. Domestic sales of prescription drugs, including sales of Xocova, were ¥179.7 billion, a 101.7 percent increase. In addition, revenue from overseas subsidiary sales and exports was ¥42.5 billion, a 23.7 percent increase driven by growth in sales of cefiderocol* in Europe and the United States. Despite an increase in royalty income from the HIV franchise, royalty income was ¥168.5 billion, a 3.2 percent decrease, reflecting the non-recurrence of a one-time payment the SHIONOGI Group received from ViiV in the fiscal year ended March 31, 2022 in connection with the settlement of litigation with Gilead Sciences, Inc.

Operating profit was ¥149.0 billion, a 35.1 percent increase, reflecting the increase in revenue, although research and development expenses increased because of investment in key projects and priority issues such as potential treatments and vaccines for COVID-19. In addition, the SHIONOGI Group recorded an impairment loss on the review of development plan of zatolmilast for the indication of Alzheimer's disease. Core operating profit excluding non-recurring items such as the aforementioned impairment loss was ¥158.5 billion, a 43.3 percent increase.

Profit before tax was ¥220.3 billion, a 74.5 percent increase.

Profit attributable to owners of parent was ¥185.0 billion, a 62.0 percent increase. The increase was the result of a refund received in connection with a favorable decision in Shionogi's complaint regarding the rescission of tax reassessment by the Osaka Regional Taxation Bureau in the first quarter of the previous fiscal year.

In the fiscal year ended March 31, 2023, upfront investments the SHIONOGI Group has been making in COVID-19related business began generating revenue, and the SHIONOGI Group achieved its best results since its establishment in terms of revenue and all profit items. In the fiscal year ending March 31, 2024, the SHIONOGI Group will focus on topline growth through global expansion of the infectious disease business and establishment of new businesses and drivers for medium- to long-term growth as its priority issues.

* Sold under the brand name Fetroja in the United States and Fetcroja in Europe

■COVID-19-related products

At a meeting of the Pharmaceutical Affairs and Food Sanitation Council held on November 22, 2022, Shionogi obtained domestic manufacturing and marketing approval for Xocova under the emergency regulatory approval system in Japan. To quickly make this treatment widely available to infected patients in Japan, the Japanese government purchased doses of Xocova for 2 million people under a contract for domestic supply that Shionogi signed with the Ministry of Health, Labour and Welfare. Subsequently, general distribution began on March 31, 2023 after the capability to provide stable supplies of the drug was established. With these revenues, total sales of COVID-19-related products were ¥104.7 billion.

■Domestic sales of prescription drugs

Domestic sales of prescription drugs decreased 15.8 percent to ¥75.0 billion. Sales of Intuniv and Vyvanse were ¥19.2 billion (a 17.0 percent increase) and ¥1.4 billion (a 81.2 percent increase), respectively. On the other hand, sales of Cymbalta decreased 65.8 percent to ¥5.4 billion due to the market entry of a generic version. Sales of influenza-related products increased to ¥4.2 billion as the number of prescriptions at medical institutions increased compared with the previous year due to the first influenza epidemic in three years, however, sales were negative ¥1.1 billion due to returns of Xofluza and Rapiacta in the second quarter. Sales of infectious disease drugs excluding COVID-19-related products decreased a 37.2 percent decrease percent to ¥7.4 billion.

■Overseas subsidiary sales and exports

Revenue from overseas subsidiary sales and exports increased 23.7 percent to ¥42.5 billion. Revenue in the United States increased 12.2 percent to ¥15.4 billion. Although the SHIONOGI Group received a one-time payment in connection with the transfer of the sales rights to FORTAMET in the first quarter of the previous fiscal year, cefiderocol, which has demonstrated efficacy against multi-drug resistant Gram-negative bacteria, continued to perform well, with sales increasing 59.5 percent to ¥10.0 billion. In Europe, revenue increased 81.4 percent to ¥9.1 billion on strong sales of cefiderocol. In addition, the SHIONOGI Group began sales of cefiderocol in Spain in the fiscal year ended March 31, 2023. The SHIONOGI Group will drive growth in its European and North American businesses by continuing to expand cefiderocol sales to more countries and by expanding the number of countries adopting the subscription-type reimbursement model*. In China, despite the impact of lockdowns related to the COVID-19 pandemic, revenue increased 17.7 percent to ¥12.0 billion due to growth in sales in the existing generic business and contract manufacturing at the Nanjing Factory.

* A model in which the country can receive antibiotics when needed by paying a fixed remuneration to the developing company irrespective of the amount of antibiotics prescribed.

■Royalty income and dividend income from ViiV

Royalty income from ViiV decreased 3.2 percent to ¥168.5 billion due to the absence of a one-time payment received in the fiscal year ended March 31, 2022 in connection with a settlement in ViiV's patent infringement litigation against Gilead Sciences, Inc. Dividends increased 370.8 percent to ¥61.2 billion because of the increase in dividends resulting from the one-time payment received by ViiV in connection with the aforementioned litigation, and because dividends from ViiV that the SHIONOGI Group was scheduled to receive in the fourth quarter of the previous fiscal year were delayed until the first quarter of the fiscal year ended March 31, 2023.

Royalty income from Roche was ¥900 million, as sales of out-licensed Xofluza grew because of the first global influenza epidemic in several years. Royalty income from AstraZeneca was ¥1.3 billion, a 15.4 percent increase,due to sales of Crestor.

Total royalty and dividend income for the fiscal year ended March 31, 2023 increased 21.4 percent year-on-year to ¥235.9 billion.

2) Research and Development

During the fiscal year ended March 31, 2023, the SHIONOGI Group continued to make aggressive investments in research and development, and by dealing appropriately with changes in the environment brought about by COVID-19 was able to make progress on not only COVID-19 vaccines and treatments but also other high-priority projects basically as planned.

Research

S-337395 is intended as a treatment with a wide and powerful antiviral effect on RS virus types A and B. In the fiscal year ended March 31, 2023, preclinical studies were completed and Phase I clinical studies began.

S-892216, a potential next-generation oral treatment for COVID-19, has moved into Phase I clinical studies as a drug with a stronger antiviral effect that is easier for patients to use.

In the vaccine business, the SHIONOGI Group advanced toward development and began preclinical studies of S-875670, a nasal vaccine that induces mucosal immunity as a next-generation COVID-19 vaccine.

S-151128 began Phase I clinical studies as a potential pain-relief treatment with a novel mechanism of action that shows a promising analgesic effect equal to or greater than opioids and has a good safety profile.

Development

In the fiscal year ended March 31, 2023, Shionogi obtained manufacturing and marketing approval for ensitrelvir (Xocova), an oral COVID-19 treatment, under the emergency regulatory approval system in Japan. The SHIONOGI Group began multiple Phase III clinical studies aimed at bringing ensitrelvir to the global market, and initiated efforts to expand its indication to prophylactic and pediatric use. In South Korea, Shionogi's partner Ildong Pharmaceutical Co., Ltd. filed an application for manufacturing and marketing approval based on data from Phase III clinical studies in Asia, while in Taiwan, the SHIONOGI Group company Taiwan Shionogi & Co., Ltd. has filed for Emergency Use Authorization (EUA). In China, the SHIONOGI Group began submitting data aimed at filing an application for approval. For expansion in Europe and the United States, the SHIONOGI Group began Phase III clinical studies (the SCORPIO-HR trial in non-hospitalized SARS-CoV-2 infected patients, and the STRIVE trial in hospitalized SARS-CoV-2 infected patients), with the support of the U.S. National Institutes of Health (NIH).

For S-268019, a COVID-19 recombinant protein-based vaccine, the SHIONOGI Group has filed for manufacturing and marketing approval in Japan for use in prevention of COVID-19. Phase III clinical studies for use in adolescent and pediatric subjects are continuing.

Redasemtide (S-005151), a peptide with regeneration-inducing effects that was licensed from StemRIM, is expected to have indications for a wide range of diseases because of its mechanism of action. In the fiscal year ended March 31, 2023, the SHIONOGI Group initiated an additional Phase II clinical study for epidermolysis bullosa dystrophica and a global Phase II clinical study for acute ischemic stroke. In addition, an investigator-led clinical study for knee osteoarthritis and chronic liver disease moved forward.

S-309309, a potential oral treatment with a novel mechanism of action for the indication of obesity, entered Phase II clinical studies in the fiscal year ended March 31, 2023 after top-line results of Phase I clinical studies confirmed a high level of safety and tolerability and a good PK profile.

With resiniferatoxin (GRT7039), a potential treatment for pain associated with osteoarthritis of the knee that was inlicensed from Grünenthal GmbH in the fiscal year ended March 31, 2023, the SHIONOGI Group is aiming to meet patient needs that are not being satisfied with current treatments, such as strong and lasting pain relief as well as improvement of daily life. Global Phase III clinical studies are currently in progress.

Olorofim (F901318), in-licensed from F2G Ltd. in the fiscal year ended March 31, 2023, is a potential treatment for invasive fungal infections, which currently have limited treatment options. Interim results of a Phase II clinical study conducted by F2G confirmed high efficacy and tolerability, and Phase III clinical studies are now under way.

S-365598 is a third-generation integrase inhibitor that is expected to become a long-acting HIV medication with a dosing interval of three months or longer. ViiV began Phase I clinical studies in the fiscal year ended March 31, 2023.

(2) Financial Position for the Fiscal Year Ended March 31, 2023

As of March 31, 2023, total assets were ¥1,311,800 million, an increase of ¥161,198 million from a year earlier. Non-current assets were ¥527,607 million, an increase of ¥36,211 million from a year earlier, mainly reflecting an increase in intangible assets, including in-process research and development assets, and an increase in financial assets measured at fair value through other comprehensive income. Current assets were ¥784,192 million, an increase of ¥124,986 million compared with a year earlier, mainly as a result of changes in cash and cash equivalents and in fixedterm deposits of more than three months and bonds (included in "Other financial assets" in current assets) and changes in other current assets and trade receivables.

Equity was ¥1,121,878 million, an increase of ¥128,592 million from a year earlier. This was due to the recording of profit, payment of cash dividends, purchase of treasury shares, and an increase in exchange differences on translation of foreign operations (included in "Other components of equity").

Liabilities totaled ¥189,921 million, an increase of ¥32,605 million from a year earlier. Non-current liabilities were ¥31,369 million, a decrease of ¥1,550 million from a year earlier. Current liabilities were ¥158,552 million, an increase of ¥34,155 million from a year earlier, mainly due to an increase in income taxes payable.

(3) Cash Flows for the Fiscal Year Ended March 31, 2023

Net cash provided by operating activities during the fiscal year ended March 31, 2023 was ¥177,867 million, an increase of ¥75,799 million year on year. Factors included an increase in other current assets, an increase in profit before tax, a decrease in trade receivables, and an increase in interest and dividends received.

Net cash used in investing activities was ¥48,292 million, a decrease in cash used of ¥47,911 million year on year. Factors included an increase in purchase of intangible assets, changes in time deposits, and changes in acquisition and sale of securities for investment of surplus.

Net cash used in financing activities was ¥84,123 million, an increase in cash used of ¥47,508 million year on year. Factors included purchase of treasury shares and an increase in dividends paid.

As a result, cash and cash equivalents at March 31, 2023 totaled ¥309,224 million, an increase of 54,803 million from a year earlier.

Millions of ven

Cash flow indicators

| | Year ended March 31, 2021 | Year ended March 31, 2022 | Year ended March 31, 2023 |
|--|------------------------------|------------------------------|------------------------------|
| Ratio of equity attributable to owners of parent to total assets | 84.7% | 84.8% | 83.9% |
| Ratio of equity attributable to owners of parent to total assets on market value basis | 179.6% | 197.3% | 134.1% |
| Interest-bearing liabilities/Cash flow ratio | 0.1 | 0.1 | 0.1 |
| Interest coverage ratio (times) | 425.6 | 1,161.1 | 1,885.3 |

Notes: Ratio of equity attributable to owners of parent to total assets: Equity attributable to owners of parent/Total assets Ratio of equity attributable to owners of parent to total assets on market value basis: Total market value of stock/Total assets

Interest-bearing liabilities/Cash flow ratio: Interest-bearing liabilities/Net cash provided by operating activities Interest coverage ratio: Net cash provided by operating activities/Interest expense

1. All indicators are calculated on a consolidated basis.

2. Total market value of stock is calculated based on the total number of shares outstanding excluding treasury stock.

3. Net cash provided by operating activities is as reported in the consolidated statements of cash flows.

4. Interest-bearing liabilities are liabilities stated on the consolidated balance sheets on which interest is paid

(4) Outlook

The financial forecast for the year ending March 31, 2024 is as follows.

| | Revenue | Operating profit | Profit before tax | Profit attributable to owners of parent |
|---------------------------|---------|------------------|-------------------|---|
| Year ended March 31, 2024 | 450,000 | 150,000 | 192,500 | 155,000 |

Revenue

With the termination of the licensing agreement with Takeda Pharmaceutical Company Limited ("Takeda") for the codevelopment and co-commercialization of Intuniv and Vyvanse, these products are transferred to Takeda, but Shionogi received a one-time payment for this transfer. In addition, due to the reclassification of COVID-19 to a Class 5 infectious disease, it is expected that opportunities for diagnosis and treatment at a wider range of medical facilities will increase. As with influenza, the SHIONOGI Group will conduct appropriate information dissemination activities to contribute to the realization of a society where anyone can receive early diagnosis and treatment, and to make Xocova widely available to patients who need treatment. the SHIONOGI Group is also projecting expansion of overseas business with the progress of efforts toward the use of Xocova in Asia.

The SHIONOGI Group projects that royalty income from ViiV for HIV-related products will increase as a result of further sales growth of Dovato, the long-acting treatment Cabenuva and the prophylactic drug Apretude. As a result, the SHIONOGI Group projects an increase in revenue overall.

Profit

In terms of profit, the SHIONOGI Group expects an increase in sales of COVID-19-related products in Japan and an increase in selling, general and administrative expenses due to the establishment of in-house sales capabilities for Xocova overseas. Research and development expenses will decrease from the record expenditures of the previous year, but the weighting will shift from COVID-19-related projects to development of other projects, and the SHIONOGI Group plans to accelerate the development of growth drivers.

Finance income is projected to decrease due to the increase in dividends in the fiscal year ended March 31, 2023 because ViiV received a one-time payment from the settlement of patent infringement litigation with Gilead Sciences, Inc., and because dividends from ViiV that the SHIONOGI Group had been scheduled to receive in the fourth quarter of the fiscal year ended March 31, 2022 were postponed until the first quarter of the fiscal year ended March 31, 2023.

As a result, operating profit is projected to increase, while profit before tax and profit attributable to owners of parent are each projected to decrease.

2. Accounting Standards

The SHIONOGI Group will voluntarily adopt International Financial Reporting Standards (IFRS) to enhance the international comparability of financial statements and to improve business operations by unifying accounting standards within the SHIONOGI Group.

3. Consolidated Financial Statements and Notes

(1) Consolidated statement of profit or loss and Consolidated statement of comprehensive income Consolidated statement of profit or loss

| Millions | | | |
|--|------------------------------|------------------------------|--|
| | Year ended March 31, 2022 | Year ended March 31, 2023 | |
| Revenue | 335,138 | 426,684 | |
| Cost of sales | (55,415) | (62,246) | |
| Gross profit | 279,722 | 364,437 | |
| Selling, general and administrative expenses | (91,771) | (97,775) | |
| Research and development expenses | (72,996) | (102,392) | |
| Amortization of intangible assets associated with products | (3,476) | (3,720) | |
| Other income | 3,384 | 3,899 | |
| Other expenses | (4,551) | (15,445) | |
| Operating profit | 110,312 | 149,003 | |
| Finance income | 16,797 | 75,829 | |
| Finance costs | (841) | (4,500) | |
| Profit before tax | 126,268 | 220,332 | |
| Income tax expense | (12,829) | (35,836) | |
| Profit | 113,439 | 184,496 | |
| Profit attributable to | | | |
| Owners of parent | 114,185 | 184,965 | |
| Non-controlling interests | (746) | (469) | |
| Profit | 113,439 | 184,496 | |
| Earnings per share | | | |
| Basic earnings per share | 378.75 | 621.31 | |
| Diluted earnings per share | 378.63 | 621.10 | |
| | | | |

Consolidated statement of comprehensive income

| | Year ended March 31, 2022 | Year ended March 31, 2023 |
|--|---------------------------|---------------------------|
| Profit | 113,439 | 184,496 |
| Other comprehensive income | | |
| Items that will not be reclassified to profit or loss | | |
| Net change in fair value of equity instruments designated as measured at fair value through other comprehensive income | 17,846 | 2,823 |
| Remeasurements of defined benefit plans | (333) | 986 |
| Total of items that will not be reclassified to profit or loss | 17,513 | 3,809 |
| Items that may be reclassified to profit or loss | | |
| Exchange differences on translation of foreign operations | 29,793 | 20,538 |
| Effective portion of cash flow hedges | 1,023 | 405 |
| Total of items that may be reclassified to profit or loss | 30,817 | 20,943 |
| Total other comprehensive income, net of tax | 48,330 | 24,753 |
| Comprehensive income | 161,769 | 209,249 |
| Comprehensive income attributable to | | |
| Owners of parent | 161,865 | 209,007 |
| Non-controlling interests | (95) | 242 |
| Comprehensive income | 161,769 | 209,249 |
| | | I |

(2) Consolidated statement of financial position

| | As of March 31, 2022 | As of March 31, 2023 |
|-------------------------------|----------------------|----------------------|
| Assets | | |
| Non-current assets | | |
| Property, plant and equipment | 108,893 | 112,085 |
| Goodwill | 9,638 | 9,819 |
| Intangible assets | 81,223 | 96,309 |
| Right-of-use assets | 3,524 | 6,482 |
| Investment property | 26,672 | 26,382 |
| Other financial assets | 242,479 | 247,711 |
| Deferred tax assets | 12,907 | 22,100 |
| Other non-current assets | 6,055 | 6,716 |
| Total non-current assets | 491,396 | 527,607 |
| Current assets | | |
| Inventories | 45,892 | 57,919 |
| Trade receivables | 122,965 | 109,774 |
| Other financial assets | 210,757 | 254,131 |
| Income taxes receivable | 51 | 68 |
| Other current assets | 25,117 | 53,074 |
| Cash and cash equivalents | 254,420 | 309,224 |
| Total current assets | 659,205 | 784,192 |
| Total assets | 1,150,601 | 1,311,800 |

| | As of March 31, 2022 | As of March 31, 2023 |
|---|----------------------|----------------------|
| Equity and liabilities | | |
| Equity | | |
| Share capital | 21,279 | 21,279 |
| Capital surplus | 14,455 | 15,204 |
| Treasury shares | (57,857) | (63,074) |
| Retained earnings | 832,958 | 940,606 |
| Other components of equity | 164,824 | 186,030 |
| Equity attributable to owners of parent | 975,661 | 1,100,046 |
| Non-controlling interests | 17,624 | 21,832 |
| Total equity | 993,285 | 1,121,878 |
| Liabilities | | |
| Non-current liabilities | | |
| Lease liabilities | 3,729 | 6,397 |
| Other financial liabilities | 5,616 | 4,844 |
| Retirement benefit liability | 15,412 | 12,86 |
| Deferred tax liabilities | 7,807 | 5,910 |
| Other non-current liabilities | 354 | 1,343 |
| Total non-current liabilities | 32,920 | 31,369 |
| Current liabilities | | |
| Lease liabilities | 2,945 | 3,014 |
| Trade payables | 16,372 | 14,00 |
| Other financial liabilities | 22,027 | 29,720 |
| Income taxes payable | 17,973 | 42,21 |
| Other current liabilities | 65,078 | 69,595 |
| Total current liabilities | 124,396 | 158,552 |
| Total liabilities | 157,316 | 189,92 |
| Total equity and liabilities | 1,150,601 | 1,311,800 |

(3) Consolidated statement of changes in equity

| Mi | illions | of | yen |
|----|---------|----|-----|
| | | | |

| | | | | | | | 1411 | mons or ye |
|--|------------------|--------------------|--------------------|----------------------|----------------------------------|--|----------------------------------|-----------------|
| | Share capital | Capital surplus | Treasury shares | Retained earnings | Other components of equity | Equity attributable to owners of parent | Non- controlling interests | Total equity |
| Balance as of April 1, 2021 | 21,279 | 13,733 | (57,989) | 752,248 | 116,836 | 846,108 | 18,442 | 864,550 |
| Profit | | | | 114,185 | | 114,185 | (746) | 113,439 |
| Total other comprehensive income, net of tax | | | | | 47,679 | 47,679 | 650 | 48,330 |
| Comprehensive income | _ | _ | _ | 114,185 | 47,679 | 161,865 | (95) | 161,769 |
| Purchase of treasury shares | | | (14) | | | (14) | | (14) |
| Disposal of treasury shares | | (5) | 147 | | | 141 | | 141 |
| Dividends | | | | (33,162) | | (33,162) | | (33,162) |
| Transfer from other components of equity to retained earnings | | | | (308) | 308 | - | | _ |
| Other | | 727 | | (5) | | 722 | (722) | _ |
| Balance as of March 31, 2022 | 21,279 | 14,455 | (57,857) | 832,958 | 164,824 | 975,661 | 17,624 | 993,285 |
| Profit | | | | 184,965 | | 184,965 | (469) | 184,496 |
| Total other comprehensive income, net of tax | | | | | 24,041 | 24,041 | 712 | 24,753 |
| Comprehensive income | _ | _ | _ | 184,965 | 24,041 | 209,007 | 242 | 209,249 |
| Purchase of treasury shares | | | (49,420) | | | (49,420) | | (49,420) |
| Disposal of treasury shares | | 31 | 170 | | | 202 | | 202 |
| Disposal of treasury shares for trust fund | | (17,749) | 17,752 | | | 3 | | 3 |
| Cancellation of treasury shares | _ | (26,280) | 26,280 | _ | - | _ | _ | _ |
| Dividends | | | | (36,156) | | (36,156) | | (36,156) |
| Changes in ownership interest in subsidiaries | | 748 | | | | 748 | 3,965 | 4,714 |
| Transfer from other components of equity to retained earnings | | | | 2,835 | (2,835) | _ | | _ |
| Other | | 43,997 | | (43,997) | | - | | _ |
| Balance as of March 31, 2023 | 21,279 | 15,204 | (63,074) | 940,606 | 186,030 | 1,100,046 | 21,832 | 1,121,878 |

(4) Consollidated statement of cash flows

| | Millions of | | |
|---|---------------------------|---------------------------|--|
| | Year ended March 31, 2022 | Year ended March 31, 2023 | |
| Cash flows from operating activities | | | |
| Profit before tax | 126,268 | 220,332 | |
| Depreciation and amortization | 16,351 | 17,165 | |
| Impairment Losses | 141 | 11,758 | |
| Finance income and finance costs | (15,597) | (71,461) | |
| Decrease (increase) in trade and other receivables | (43,417) | 13,941 | |
| Decrease (increase) in inventories | (7,133) | (11,699) | |
| Increase (decrease) in trade and other payables | 11,686 | 7,738 | |
| Other | 15,087 | (32,245) | |
| Subtotal | 103,387 | 155,530 | |
| Interest and dividends received | 24,807 | 49,716 | |
| Interest paid | (87) | (94) | |
| Income taxes paid | (39,324) | (27,284) | |
| Income taxes refund | 13,286 | _ | |
| Net cash provided by (used in) operating activities | 102,068 | 177,867 | |
| Cash flows from investing activities | | | |
| Payments into time deposits | (260,380) | (398,933) | |
| Proceeds from withdrawal of time deposits | 234,685 | 341,883 | |
| Purchase of property, plant and equipment | (26,185) | (11,858) | |
| Purchase of intangible assets | (5,379) | (25,329) | |
| Purchase of investments | (139,396) | (83,335) | |
| Proceeds from sale and redemption of investments | 99,511 | 125,974 | |
| Other | 940 | 3,305 | |
| Net cash provided by (used in) investing activities | (96,204) | (48,292) | |

| Millions | of ven |
|------------|---------|
| 1011110110 | 0, ,0,, |

| | | , |
|--|---------------------------|---------------------------|
| | Year ended March 31, 2022 | Year ended March 31, 2023 |
| Cash flows from financing activities | | |
| Repayments of lease liabilities | (3,453) | (3,158) |
| Purchase of treasury shares | (14) | (49,539) |
| Dividends paid | (33,146) | (36,142) |
| Capital contribution from non-controlling interests | _ | 4,714 |
| Other | _ | 3 |
| Net cash provided by (used in) financing activities | (36,615) | (84,123) |
| Effect of exchange rate changes on cash and cash equivalents | 8,998 | 9,352 |
| Net increase (decrease) in cash and cash equivalents | (21,752) | 54,803 |
| Cash and cash equivalents at beginning of period | 276,173 | 254,420 |
| Cash and cash equivalents at end of period | 254,420 | 309,224 |

(5) Notes

Going concern assumption None

Segment information

Year ended March 31, 2022 (April 1, 2021 to March 31, 2022) and Year ended March 31, 2023 (April 1,2022 to March 31, 2023)

The SHIONOGI Group has a single business segment related to prescription drugs. We operate research, development, purchase, manufacturing, and distributing prescription drugs and related businesses. While analysis of each product sales and profits or expenses of each subsidiary are made, decision of business strategy and allocation of the management resources, especially allocation of R&D expenses, are made on a company-wide basis. Therefore disclosure of segment information is omitted

Earnings per share

The basis for calculating basic earnings per share and diluted earnings per share is as follows.

| Item | Year ended March 31,2022 | Year ended March 31,2023 |
|--|-----------------------------|-----------------------------|
| Basis for calculating basic earnings per share | | |
| Profit attributable to owners of parent | 114,185 million yen | 184,965 million yen |
| Profit not attributable to ordinary equity holders of parent | _ | _ |
| Profit used for calculating basic earnings per share | 114,185 million yen | 184,965 million yen |
| Weighted-average number of ordinary shares outstanding | 301,478 thousands of stocks | 297,704 thousands of stocks |
| Basis for calculating diluted earnings per share | | |
| Profit for the year used for calculating basic earnings per share | 114,185 million yen | 184,965 million yen |
| Adjustments to profit | - | _ |
| Profit for the year used for calculating diluted earnings per share | 114,185 million yen | 184,965 million yen |
| Weighted-average number of ordinary shares outstanding | 301,478 thousands of stocks | 297,704 thousands of stocks |
| Increase in number of ordinary shares from exercise of stock options | 100 thousands of stocks | 100 thousands of stocks |
| Weighted-average number of dilutive ordinary shares outstanding | 301,579 thousands of stocks | 297,805 thousands of stocks |
| Earnings per share | | |
| Basic earnings per share | 378.75 yen | 621.31 yen |
| Diluted earnings per share | 378.63 yen | 621.10 yen |

Notes: 1. No financial instruments are excluded from the calculation of diluted earnings per share because they are not dilutive.

 In September 2022, Shionogi made a disposition of 3,000,000 shares of treasury stock to Sumitomo Mitsui Trust Bank, Limited (re-trustee: the trust account of Custody Bank of Japan, Ltd.) in relation to the Shionogi Infectious Disease Research Promotion Foundation. However, these shares are treated as treasury stock. Therefore, these shares are deducted from the average number of shares of common stock during the period in the calculation of basic earnings per share and diluted earnings per share. Important subsequent events

Receipt of one-time payment upon termination of license agreement for co-development and commercialization of Intuniv and Vyvanse

In the fiscal year ended March 31, 2023, Shionogi and Takeda Pharmaceutical Company, Limited ("Takeda") announced that Takeda has exercised its option to acquire all of the equity held by Shionogi in the attention-deficit/hyperactivity disorder therapeutic agents Intuniv and Vyvanse, based on the license agreement for co-development and co-commercialization in Japan between Shire (integrated with Takeda in 2019) and Shionogi, which was concluded in November 2011. The option exercise by Takeda terminated the license agreement for co-development and co-commercialization of Intuniv and Vyvanse, and the transfer of assets based on the option exercise began on April 1, 2023. Shionogi received a one-time payment as a part of the transfer.

The effect of the one-time payment on Shionogi's financial position and operating results is currently being evaluated.