

SHIONOGI R&D Day 2024

June 7, 2024

Shionogi & Co., Ltd.



SHIONOGI

Agenda

1. Toward Realization of 2030 Vision

Isao Teshirogi, PhD / Chief Executive Officer

2. SHIONOGI R&D

- R&D Strategy
Senior Vice President, R&D Supervisory Unit
- Actions in Focus Areas
Senior Vice President, Drug Development and Regulatory Science Division
 - QOL Diseases with High Social Impact
 - High-impact Infectious Diseases that Threaten Society

John Keller, PhD / Senior Executive Officer,

Takeki Uehara, D.V.M., PhD / Corporate Officer,
Senior Vice President, Drug Development and Regulatory Science Division

3. Closing

Isao Teshirogi, PhD / Chief Executive Officer

Toward Realization of 2030 Vision

Isao Teshirogi, PhD
Chief Executive Officer

SHIONOGI Group Heritage



SHIONOGI Group Heritage

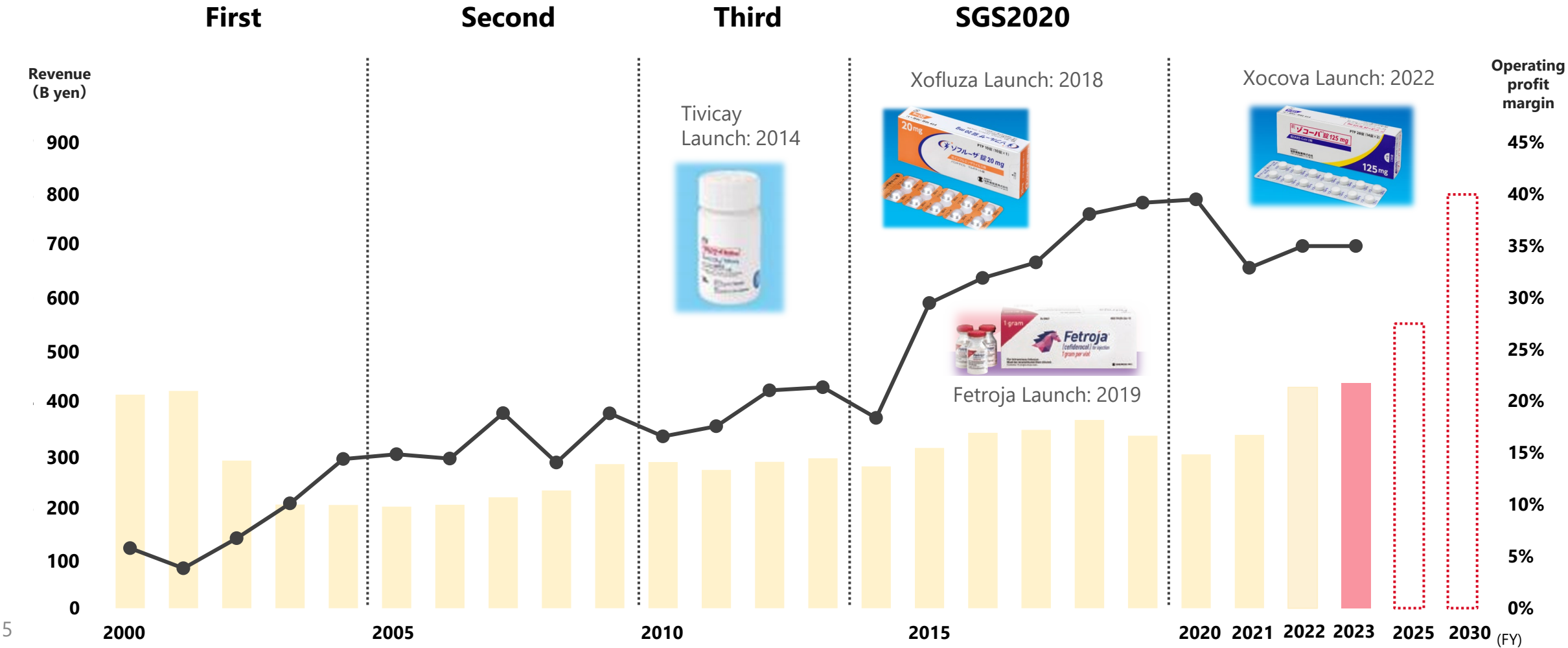
SHIONOGI strives constantly to supply the best possible medicine to protect the health and wellbeing of the patients we serve.

The unwavering purpose of the SHIONOGI Group's corporate activities is expressed in the opening of "The Company Policy of SHIONOGI (SHIONOGI Group Heritage)" as the image of what SHIONOGI should be and the Company's social existence values. With the changes taking place in our environment, we are broadening our interpretation of "medicine" to encompass healthcare solutions.

SHIONOGI's Growth Goes Hand in Hand with In-house Discovered Compounds



Consistently stable financial performance

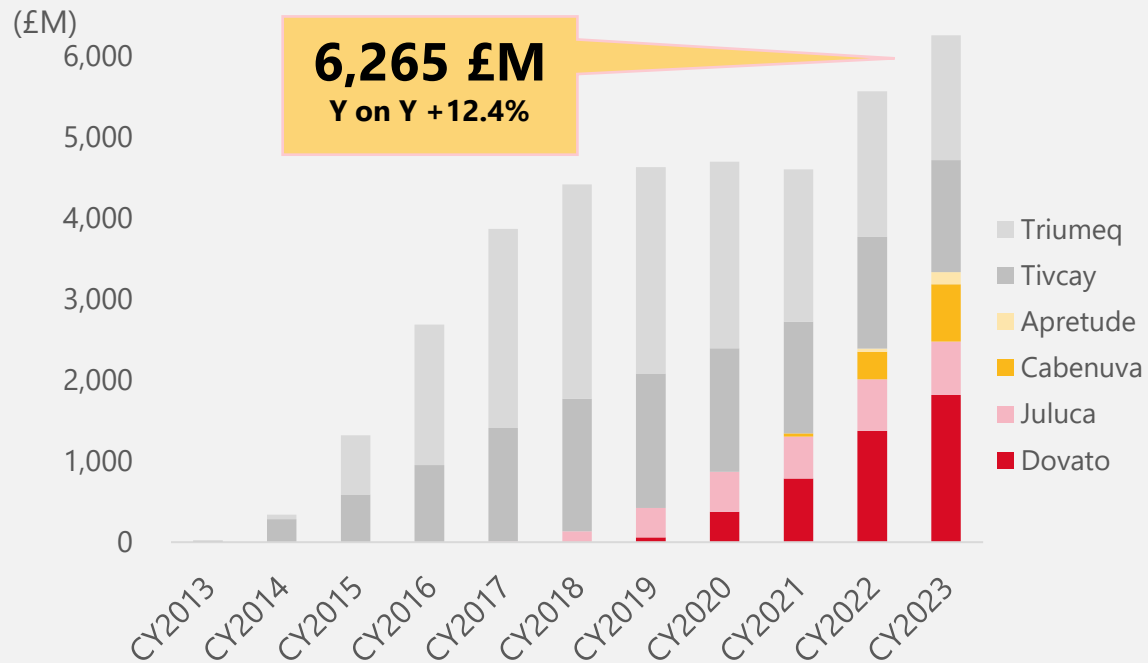


Growth Factors ①: HIV Business

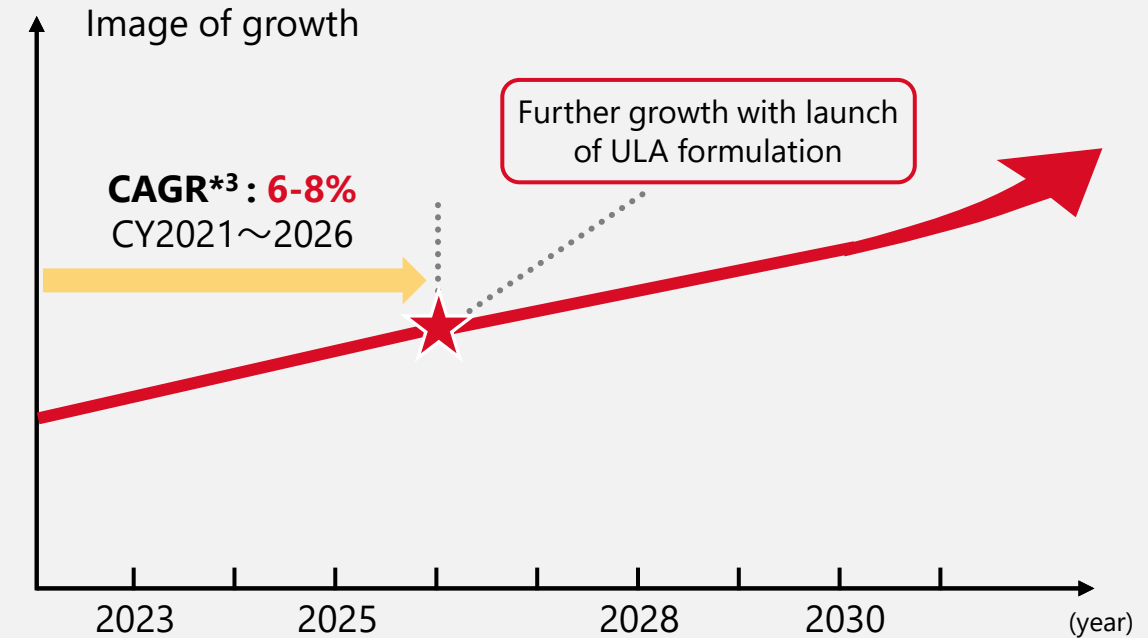
HIV business continues to grow strongly and steadily



HIV business is growing rapidly



HIV business is expected to expand due to the growth of LA* and ULA*² formulations



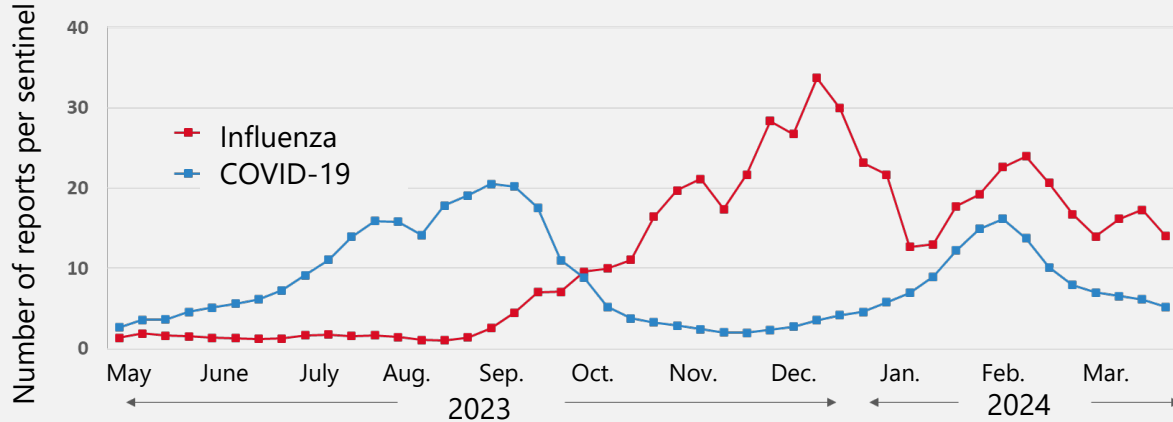
Growth Factors ②

: Embracing the challenge of evolving our business model

Japan's acute respiratory infection business and overseas business are growing steadily



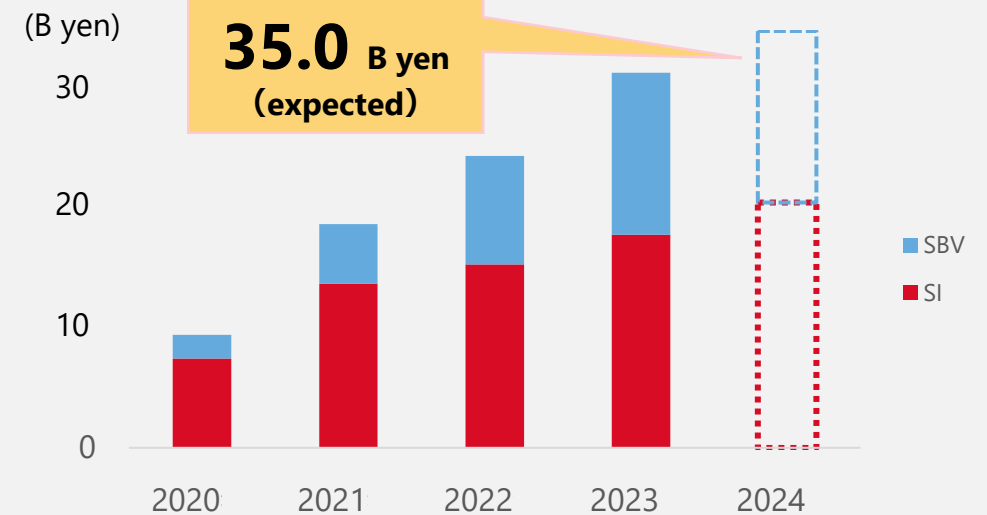
Stabilization of acute respiratory infection treatments



Stable revenue structure achieved through sales of both influenza and COVID-19 treatments



Stable growth of overseas business



Steady progress of Cefiderocol

From Stability to Further Growth in Infectious Disease Business

The domestic sales growth and global expansion of Xocova are of utmost importance

Value enhancement in Japan

Global expansion



- Awareness of the importance of rapidly reducing the viral load in the body



- Importance of the “Test to Treat” initiative



The key focus is to improve the diagnosis and treatment rates

SHIONOGI is Working to Implement Test to Treat Globally

Pursuing “Test to Treat” towards the realization of STS2030

Further evolution of the infectious disease business through diagnosis

Simple, Affordable, and Accurate Testing

Anywhere



Not limited to hospitals or clinics, but also at home, in nursing facilities, etc.

Anytime



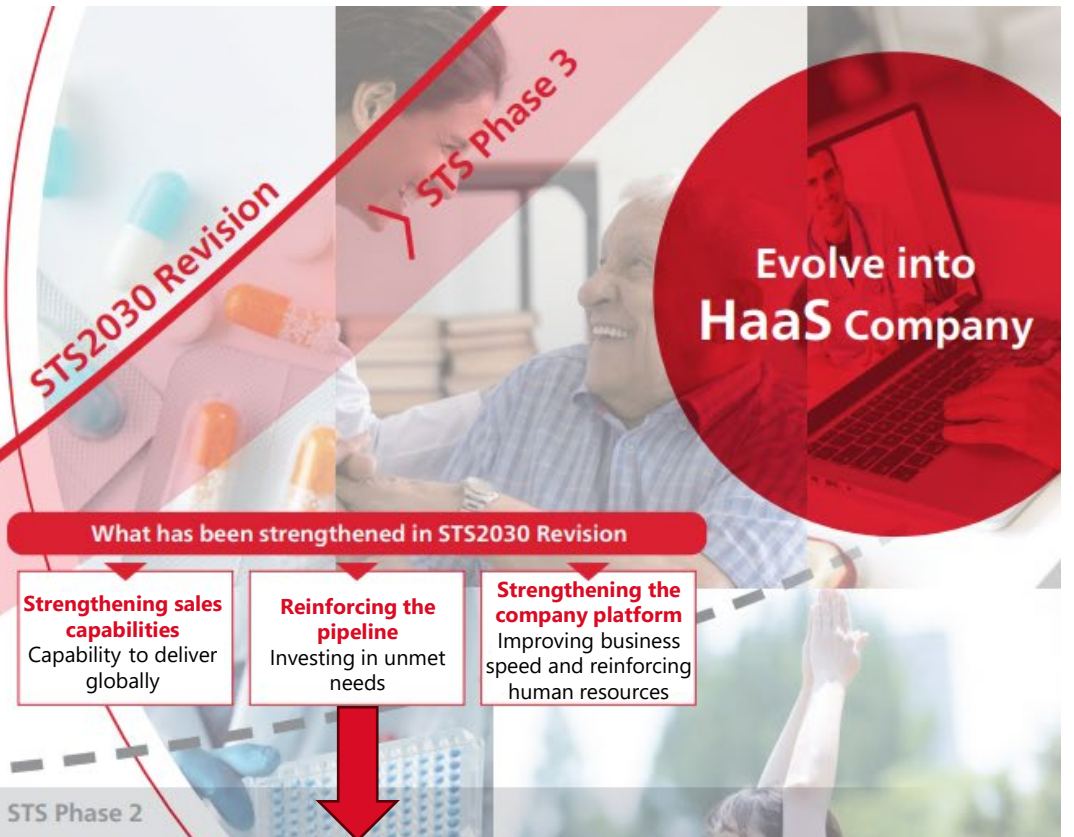
When feeling unwell, immediately

Anyone



Even by non-medical personnel

Achieving early diagnosis and early treatment



SHIONOGI R&D

R&D Strategy

John Keller, PhD
Senior Executive Officer, Senior Vice President,
R&D Supervisory Unit

2030 Vision and Medium-Term Business Plan STS2030 Revision

2030 Vision

Building Innovation Platforms to Shape the Future of Healthcare

Formulated a new strategy, **STS2030 Revision**, that clarifies the road to achieving the 2030 Vision without changing the direction we are aiming for

Points to strengthen in STS2030 Revision



Global top-line growth



Establishment of growth drivers
Investing in unmet needs



Strengthen the management base
Improving business speed and strengthen human resources

R&D Vision and R&D Strategy

R&D Vision

Create innovations within and beyond the borders of medical/pharmaceutical fields, unbound from existing concepts, addressing the critical healthcare needs of society

R&D Strategy

Define critical unmet needs and commit to address them using all of our capabilities

Unmet Need Selection	<ul style="list-style-type: none">Healthcare issues and diseases that are expected to remain unsolved and increase over the next 10–20 yearsIssues and diseases for which the best solutions can be realized by building on SHIONOGI’s strengths, coupling with external expertise as needed
Finding Solutions	<ul style="list-style-type: none">The needs to be pursued are confirmed by management and addressed by R&D’s high execution capabilityExtending the reach and range of SHIONOGI R&D, physically and collaboratively, to find the best solutions with urgency
Focus and Speed	<ul style="list-style-type: none">Implement bold resource allocations learned from COVID-19

R&D Disease Strategy: Focus Areas

Focus on areas where unmet needs exist and where SHIONOGI's strengths can be maximized

Protect people from the threat of infectious diseases

High-impact infectious diseases that threaten society



Acute respiratory viral infections

COVID-19
Influenza
RSV, etc.



Antimicrobial resistance (AMR)



Infectious diseases requiring a long period of treatment

HIV, Malaria,
tuberculosis, etc.



Total care, including vaccines

Contribute to a healthy and prosperous life

QOL diseases with high social impact



Cognitive Disorders



Obesity



Pediatric/Rare diseases



Sleeping disorders



Hearing impairment



Immunology/Allergy

SHIONOGI's Strength in Small Molecule Drug Discovery at the Core

In the areas of infectious diseases and QOL diseases, the advantages of small molecules can be maximized

Strengths of small molecule drugs



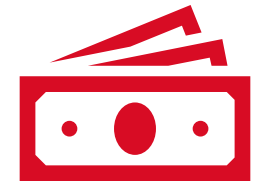
High efficacy and safety

Target the cause of disease by entering cells and directly blocking specific enzymes or receptors



Oral route

Highly convenient as patients can easily take medication themselves



Affordable price

Easy to manufacture through chemical synthesis, reducing the economic burden

Modalities at the Ready when Small Molecules Cannot Meet the Need

Aiming to discover drugs to meet the most difficult unmet needs, strengthen and expand our capability in modalities, expanding our armamentarium



Capable of addressing unmet needs that are challenging to address with small molecules, e.g.

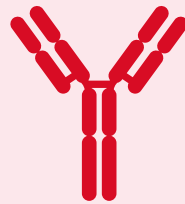
Restoring lost function (nucleic acids)

Building specific immune response (vaccines)

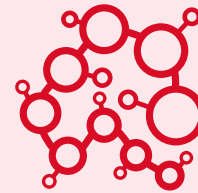
Multifunctional capabilities in a single molecule (antibodies, peptides)



Vaccines
(recombinant proteins)
COVID-19, etc.



Antibodies
S-531011, etc.



Peptides
S-005151, etc.



Nucleic Acids
S-540956, etc.

Actions to Realize the R&D Strategy: Strengths of the New Organization



Drug Discovery Research Division

Specialize in research to integrate all modalities and create healthcare solutions to meet unmet needs



Pharmaceutical Technology Research Division

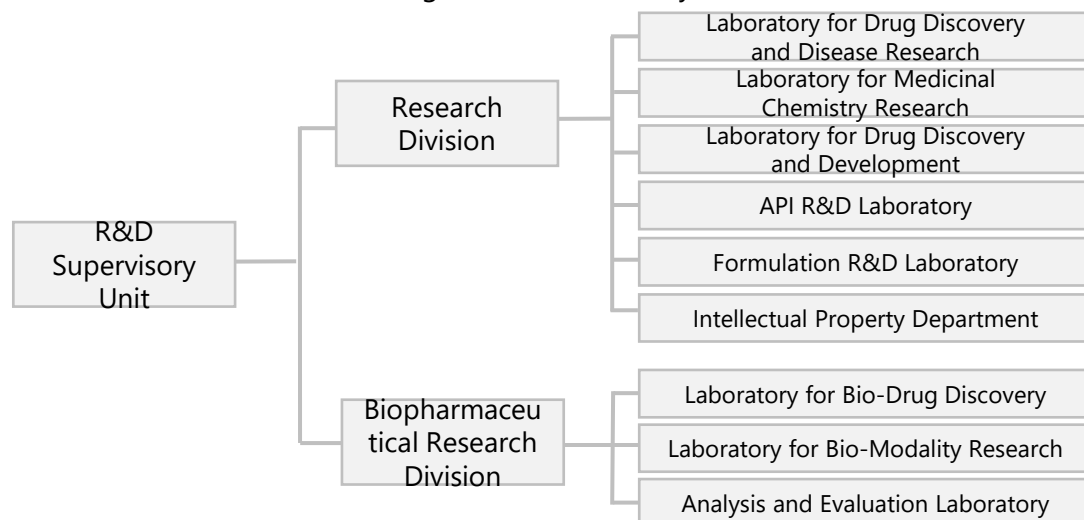
Pursue pharmaceutical technology from the perspectives of quality, speed, high functionality, and cost, and maximize the value of our products



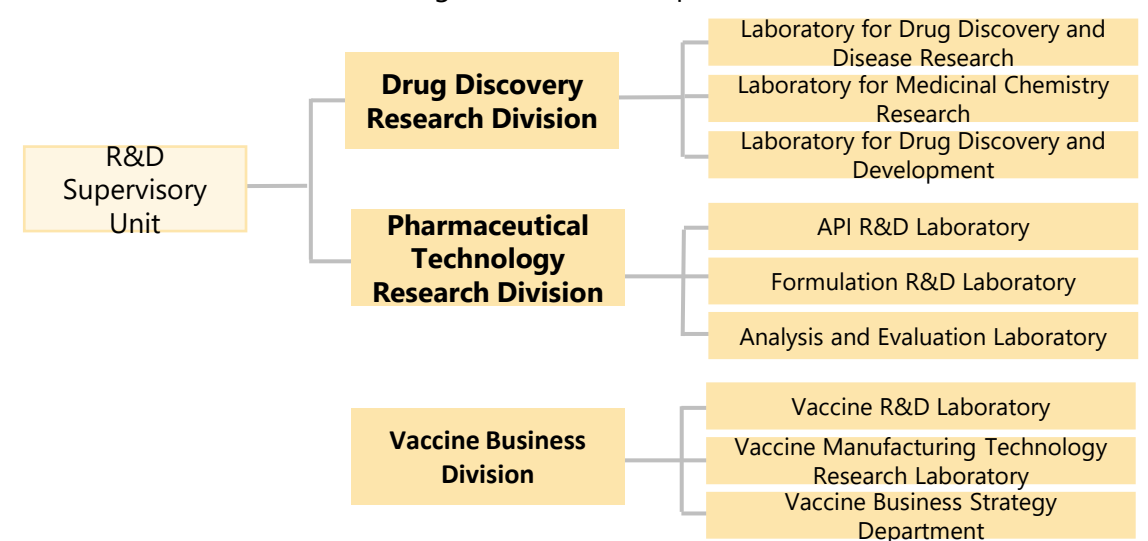
Vaccine Business Division

Build a system integrating everything from research to supply (accelerate the establishment of a foundational business)

Former organization (from July 2022)



New organization (from April 2024)



Current Status and Future Strengthening Points for Realizing the R&D Strategy

Further improve the quality and speed of R&D by maximizing our own strengths augmented through external collaboration

Current R&D status

While creating a highly profitable earnings structure through the creation of in-house growth drivers, build upon what we have achieved and the lessons we have learned

- The need to understand clinical patient needs ⇒ Products that are best-in-class as compounds but do not provide the best solution for patients
- Changing R&D processes and mindsets through competition with global megapharma companies amid COVID-19
- Rapid response to changes in global (especially US) regulations and the competitive environment

Future Strengthening Points

Thorough pursuit of unmet needs

Speed to win global competition

Actions to Realize the R&D Strategy: Strengthening Collaboration with External Partners

Highly selective and purpose-driven geographical presence

- QPEX
⇒ Establishing US antimicrobial research base, connecting us directly to US infectious disease for preparations pandemic response
- Apnimed, Cilcare
⇒ JVs and Collaborations with direct relationships and physical proximity to the top clinical research centers in these new fields



Government Institutions

- NIH (National Institutes of Health), NIAID
⇒ Leadership and financial support for the global Phase 3 trial of ensitrelvir
- BARDA, EU HERA, WHO



Venture capital relationships – an extended network of top experts at the ready

- LSP-Dementia Fund
⇒ Real-time project and portfolio guidance from the world's top central nervous system KOLs
- J.P. Morgan Life Sciences Private Capital, AN Ventures, Niremia Collective



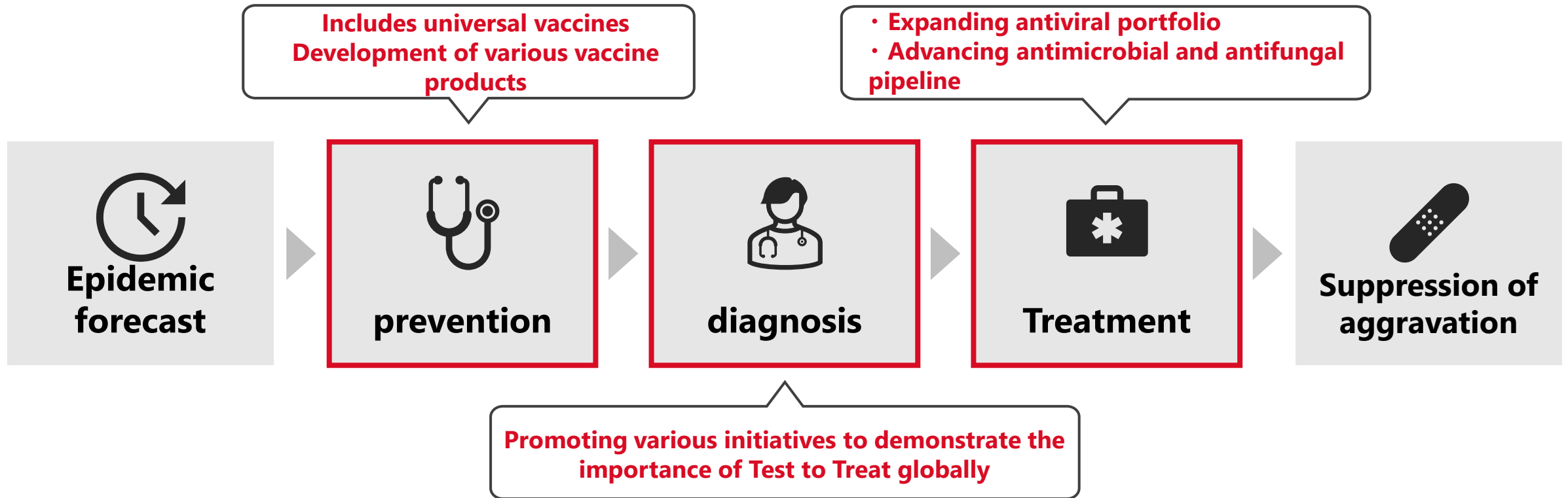
Academia

- Chiba University Hospital
⇒ Established a joint research department to promote research and development of mucosal vaccines
- University of Texas, University of California, University of Cambridge



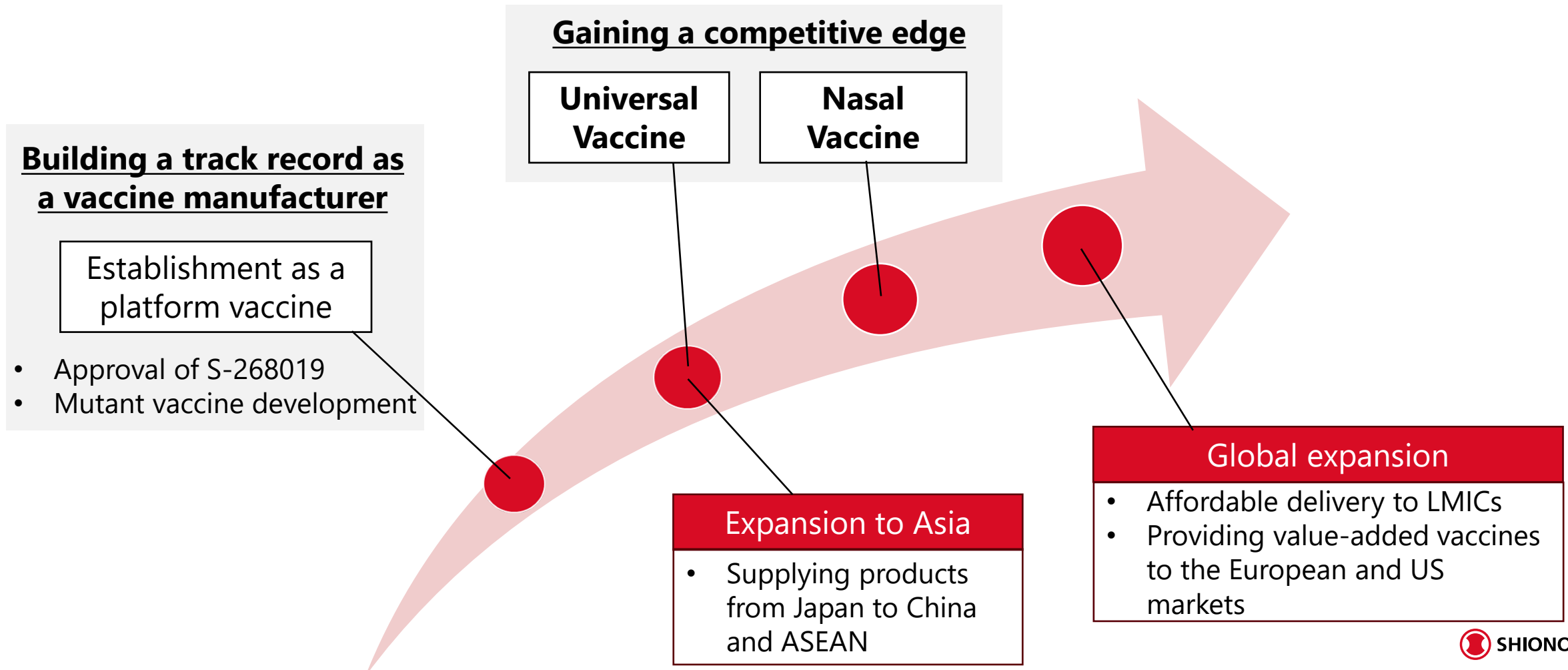
Actions toward Total Infectious Disease Care

Examining the importance of total care as a whole, concentrating personnel on **prevention**, **diagnosis**, and **treatment**, and accelerating efforts



Prevention: Vaccine Vision/Strategy

Continue research and development of vaccines against respiratory infections and expand vaccine supply globally



Diagnosis: SHIONOGI's Vision for Test to Treat

**Realize an environment where patients can receive prompt diagnosis and treatment
whenever they need it, anywhere, globally**

Anywhere



**Not only in hospitals and
clinics, but also at home, nursing
homes, etc.**

Anytime



**Take action immediately
when you feel unwell**

Anyone



**Not limited to healthcare
workers**

Diagnosis: Challenge to Achieve the Vision

There exist several needs to satisfy in the diagnosis process for achieving 'Test to Treat.'

Existing technological challenges

PCR

- High testing cost
- Long time to obtain results
- Requires expensive equipment and expertise

Antigen test

- Nasal swab causes discomfort in patients.
- Results assessed visually with considerable variability



Needs in diagnosis to satisfy for achieving the vision

Prompt

A test can be completed within several minutes

Simple

No expertise is required

Simultaneous

Can address diversified pathogens

Non-invasive

Less discomfort for patients

Lower price

Reasonable price

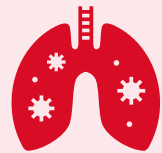
Highly selective

Have confidence in the results

- **Seeking to access new technologies such as image diagnosis and saliva testing**
- **Including the acquisition of assets and collaborative research, accelerating our diagnostic R&D**

Treatment: Focus areas in Infectious Diseases

**While honing our strengths in infectious disease drug discovery,
utilize external collaborations to satisfy global unmet medical needs**



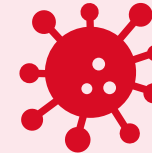
Acute respiratory viral infections

COVID-19
Influenza
RSV, etc.



Antimicrobial resistance (AMR)

antibiotic-resistant
bacteria
antifungal-resistant
fungi



Infectious diseases requiring a long period of treatment

HIV, Malaria,
tuberculosis, etc.

Examples of
targeted
pathogens

Influenza
SARS-CoV2
RS virus
Dengue fever
Lassa fever (Arena)
Epidemic viruses in general

Resistant Gram-negative bacteria
(*Pseudomonas*, *Acinetobacter*,
Enterobacteriaceae, etc.)
Resistant fungi
Nontuberculous mycobacterial
infections (*M. avium*, *M. abscessus*)
Tuberculosis

HIV
Malaria

Launched and
development
pipeline
products
(excluding vaccines)

Xofluza • Rapiacta
Xocova • S-892216
S-337395

Cefiderocol
S-649228
S-743229
Olorofim

Dolutegravir
Cabotegravir
S-365598

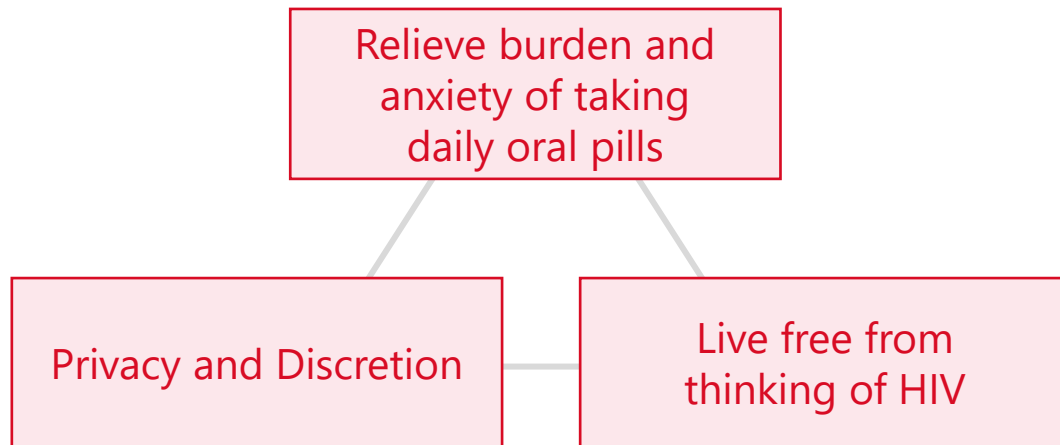
HIV Franchise: ULAs Taking the Lead

The spread of ULA formulations will further accelerate the paradigm shift in HIV treatment and prevention

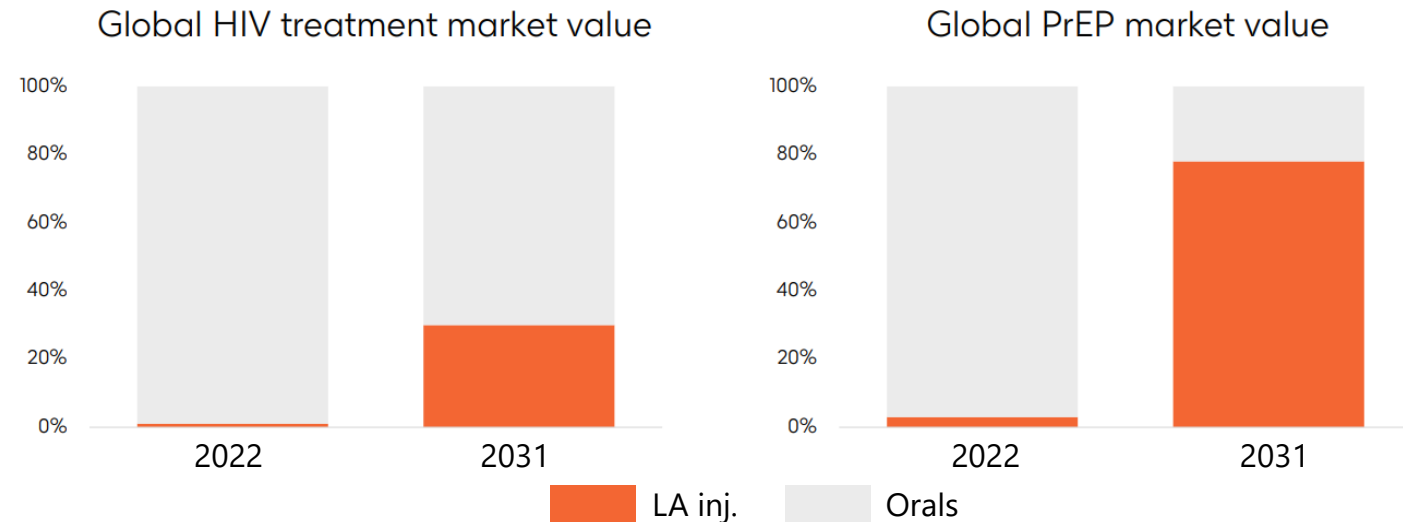


In parallel with ViiV's actions, SHIONOGI is committed to researching novel ULA candidates

Unmet needs that cannot be fulfilled by oral pills



ViiV's market forecast for LA (including ULA) formulations*



HIV Franchise: Creating the “Last in Class” ULA Therapy

To meet remaining unmet needs, ULA R&D competition among companies has intensified

Anti-HIV drug R&D trends among major pharmaceutical companies

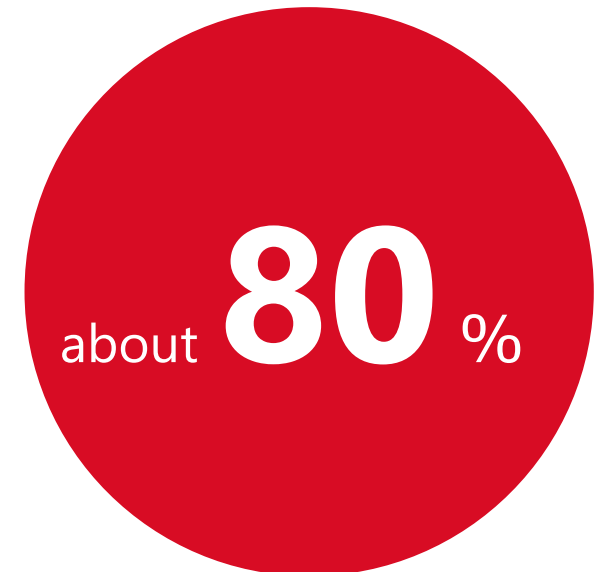
Shift from once-daily oral to LA (oral and injectable)

- Competitors enter market led by ViiV and SHIONOGI

Focus on LA formulation of existing mechanisms

- Integrase inhibitors and NRTTI* with established long-term efficacy and safety, etc.

Percentage of LA preparations in major pharmaceutical companies' pipelines*²

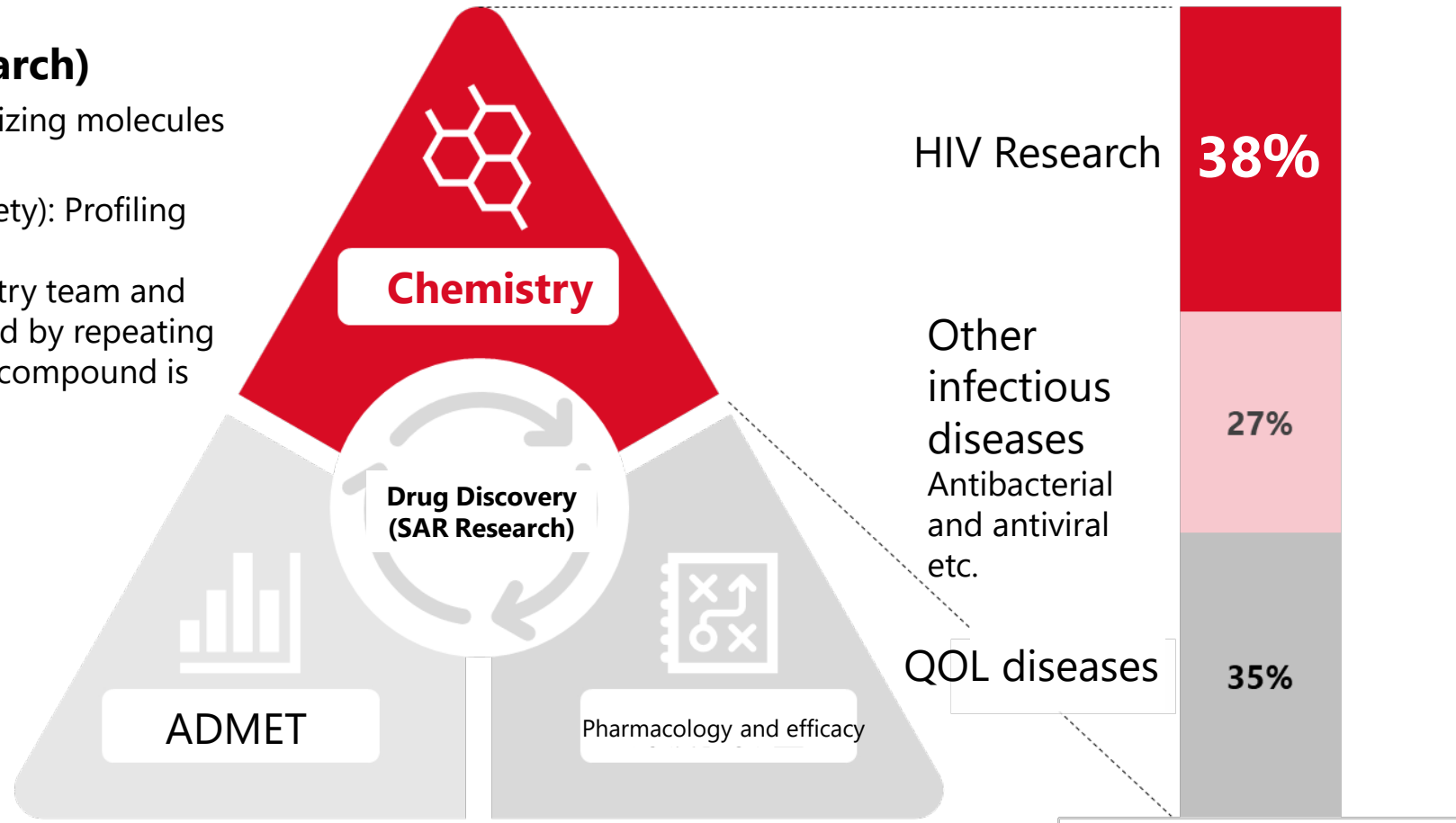


Allocation of Human Resources in the Research Institute

Appropriate resource allocation: 38% of chemical resources, the starting point for manufacturing, are allocated to HIV research

Drug Discovery (SAR Research)

- Chemistry: Designing and synthesizing molecules
 - Pharmacology and efficacy, ADMET(pharmacokinetics and safety): Profiling and evaluation of compounds
- Based on this information, chemistry team and synthesizes better compounds, and by repeating this cycle multiple times, the lead compound is turned into a drug



Research and Development Policy for Bacterial Infections (Antibiotics)

Established a new antimicrobial discovery laboratory in the US to utilize the experience base of Qpex and further build our US collaborative network

New US Lab. (San Diego)



Opening of Qpex US Lab., a new drug discovery hub

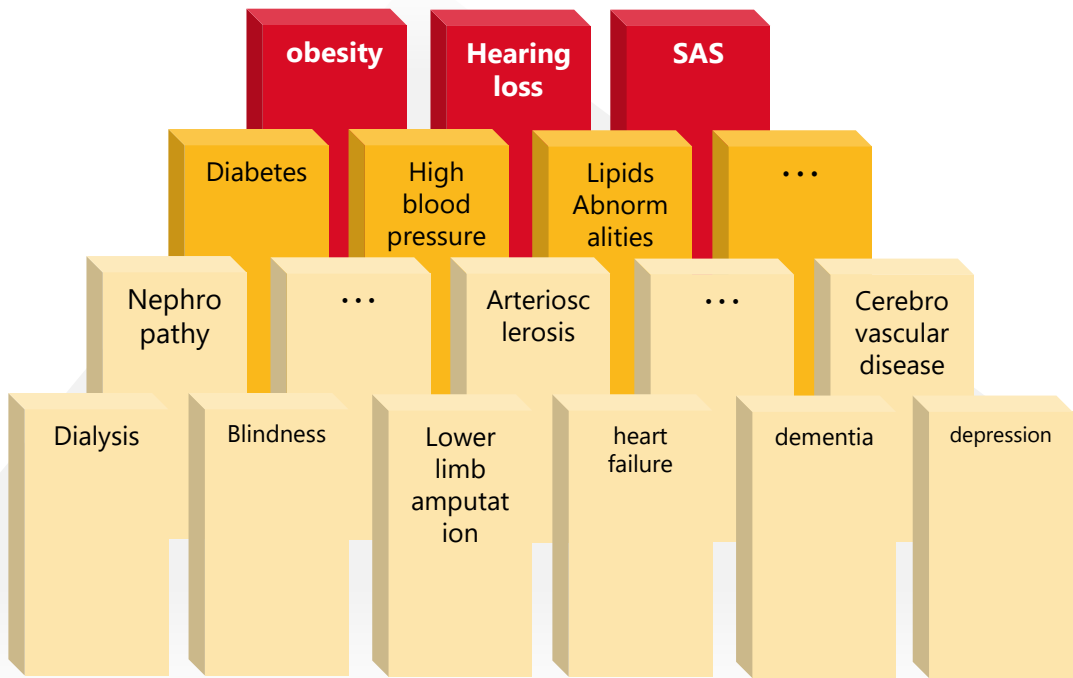
- Activities taking advantage of the strengths of Qpex US Lab.
 - Based in San Diego, a significant biotech hub, build even stronger connections with US government, academia, and biotech
 - Maximize agility in research and development for AMR

In cooperation with public institutions such as NIH and BARDA, proactively work on research and development for difficult bacterial infections to prepare for future threats

Significance of Addressing QOL Diseases that have a Significant Social Impact

Identify the root causes of diseases with cascading impact that shortens functional lifespan

Sequential chain of disease (image)



Before the onset of serious disease, there are multiple risk factors, which trigger further consequences like dominoes

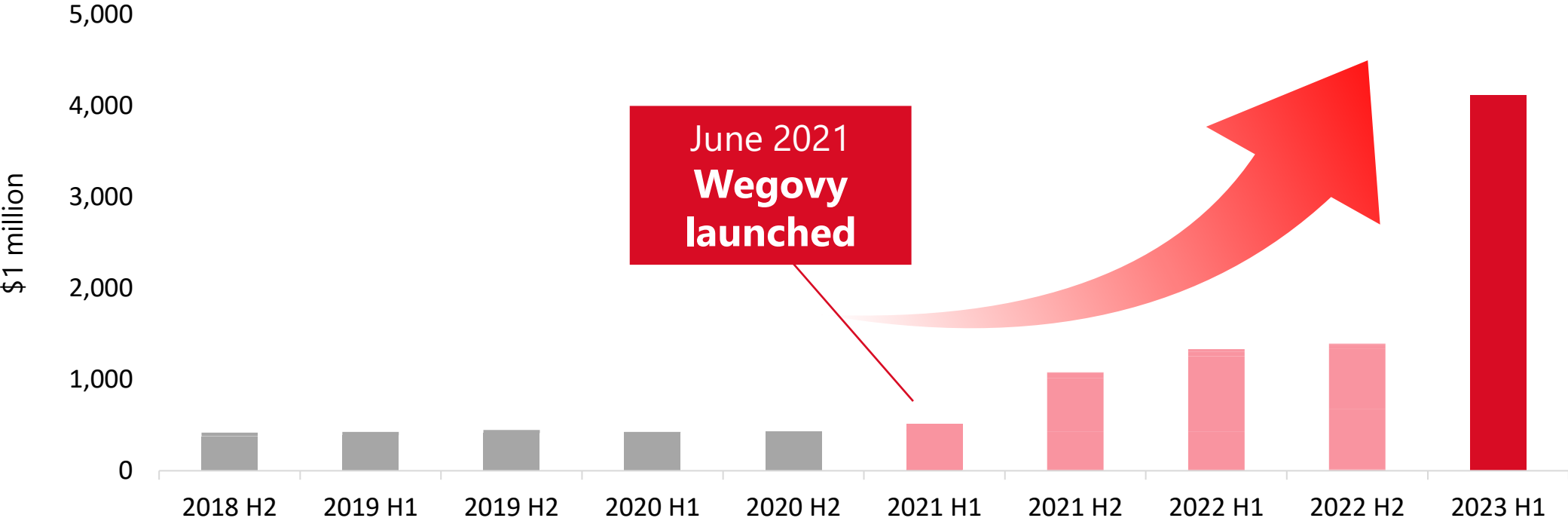


Seeking to address the underlying diseases before their irreversible consequences take hold

InnovationInnovation in Consequential QOL Diseases Drive Major Market Opportunities

The anti-obesity drug market has expanded dramatically with the emergence of GLP-1 agonists

US Anti-obesity drug market



Unmet Needs of QOL Diseases with a High Social Impact that SHIONOGI is Addressing

Bringing new innovation to address unsatisfied needs,
entering these fields with the intention to become the leader

Sleep Apnea Syndrome

Estimated prevalence*

900 million people

Impact on lifespan*²

8-year survival rate
compared to healthy
individuals

63 %

Hearing Loss

The issue of hearing loss
due to earphones*³

Patients exposed
to potential risks

1.1 B people

symptomatic therapy is
common

Effective treatment
for hearing loss

0

Allergic diseases (hay fever)

Japan's national
disease*⁴

42.5 %

Patient satisfaction with
existing treatments*⁵

35 %

Pompe disease

Existing market*⁶

200 B yen

Patients wanting new
options*⁷

Not satisfied
with existing
treatments

72 %

* [https://www.thelancet.com/journals/lanres/article/PIIS2213-2600\(19\)30198-5/abstract](https://www.thelancet.com/journals/lanres/article/PIIS2213-2600(19)30198-5/abstract)

*² Am Rev Respir Dis (1988) 138(2):337-40, PharmacoEconomics (2021) 39:653-665, J Abnorm Child Psychol (2019)47(8):1327-1338, Eur Respir J (2016) 47(4):1162-1169, Chest (1988) 94(1):9-14

*³ World Health Organization, 2015. Available: <https://www.who.int/news-room/events/detail/2015/03/03/default-calendar/world-hearing-day-2015-make-listening-safe>

*⁴ 花粉症に関する関係閣僚会議 花粉症対策（厚生労働省） *⁵ 「免疫アレルギー疾患研究10か年戦略」について *⁶ [Amicus Therapeutics \(amicusrx.com\)](https://www.amicusrx.com) *⁷ Can genes influencing muscle function affect the therapeutic response to enzyme replacement therapy (ERT) in late-onset Type II Glycogenosis?

QOL Diseases with High Social Impact: Develop New Focus Areas - SAS -

Addressing the complex pathology and causes of OSA and providing the right therapies to the right patients

Global market for hearing loss*2

CAGR
from 2024 to 2030

6.5 %

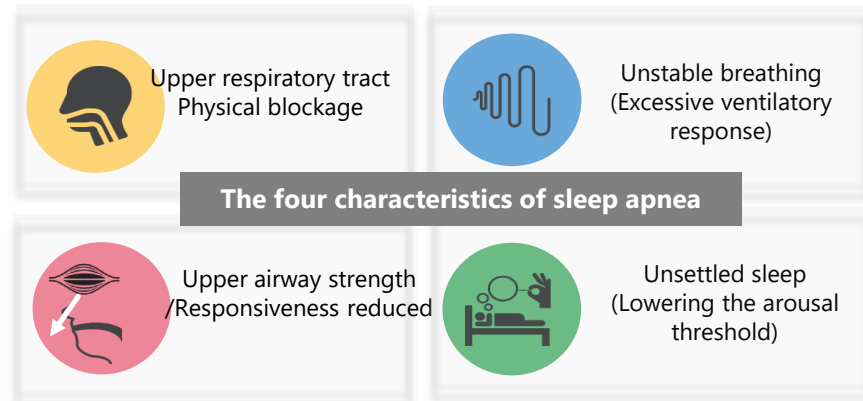
Market forecast for 2030

About

1,200 B yen

Unmet medical needs

- Highly effective and safe therapeutic drugs other than devices and surgical treatments
- Treatment options for patients with nasal continuous positive airway pressure (CPAP) resistance or intolerance
- The pathophysiology of SAS is mainly formed by the complex interplay of the following four factors, making treatment difficult (only 40% of SAS patients with obesity)



QOL Diseases with High Social Impact: Develop New Focus Areas - SAS -

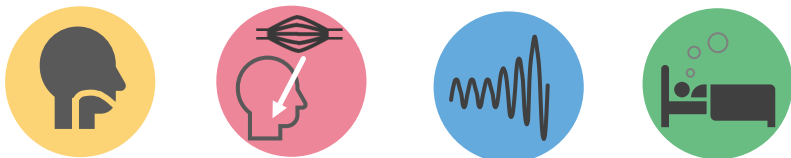
Promoting innovation through joint venture activities that combine the strengths of both companies

Established *Shionogi-Apnimed Sleep Science, LLC*



Expertise in OSA

- Robust R&D networks in clinical sites
- Experienced R&D team, especially strength in translational research, expertise in OSA
- Create new treatment combination approaches
 - Possesses multiple new drug candidates (assets) based on pathophysiology



Strengths in small molecule drugs

- Innovation skills
 - Highly efficient small molecule drug discovery engine
 - High ability to create best-in-class compounds



Phase 2 trials scheduled to start in Q3 FY2024

QOL Diseases with High Social Impact: Development of New Focus Areas

- Hearing Loss -

**Plans to introduce early treatment drugs providing new breakthrough options
in the expanding hearing loss market**

Global market for hearing loss*

CAGR
from 2024 to 2030 | **5.3** %

Market forecast for 2030 | About **1,800** B yen

Unmet medical needs

- There are no effective treatments, and **symptomatic therapy is common**
- Hearing loss occurs gradually, making it difficult to self-diagnose, leading to **a low diagnosis rate**
 - For example, the prevalence of hearing loss in diabetic patients is about 30%, but the diagnosis rate is only about 10%
- Hearing impairment is the biggest issue in communication with others, and it has a negative impact on both work and private life

QOL Diseases with High Social Impact: Development of New Focus Areas

- Hearing Loss -

Acquired the option rights to a very promising low molecular compound (CIL001) from Cilcar

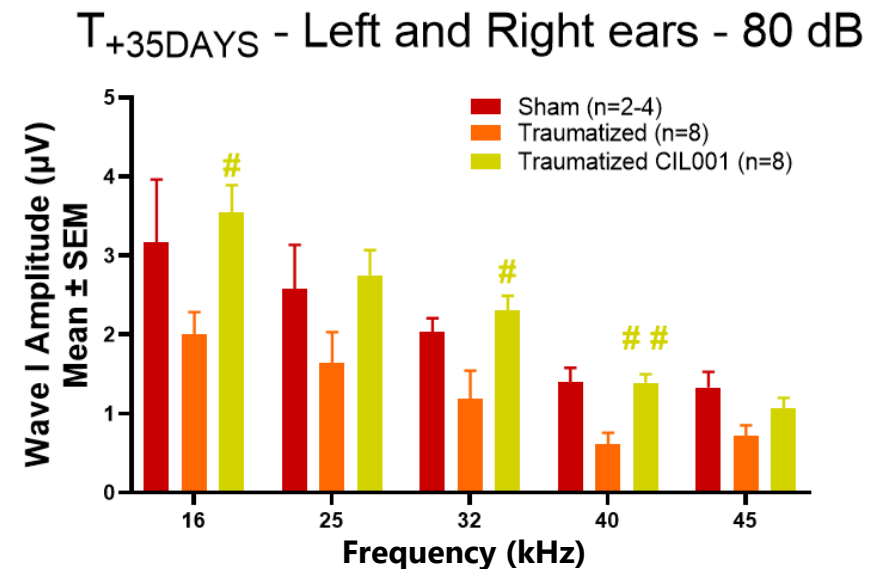
Obtained the option rights for a candidate hearing loss treatment drug

- Exclusive license for the development, manufacturing, and commercial science of CIL001 and CIL003 compounds worldwide
- CIL001 confirmed auditory nerve protective effects in preclinical trials
 - Enhanced gene expression necessary for synaptic recovery
 - Confirmed an increase in the number of synapses
 - Improved the first wave of ABR* correlated with hearing loss



The effects of CIL001

(in preclinical trials with a mouse noise trauma model)



Improved the ABR Wave I amplitude across a wide range of frequencies

Phase 2a clinical trial will start in FY2025*2

QOL Diseases with High Social Impact: Development of New Focus Areas

- Immunology and Allergies -

Aiming to provide innovative solutions for hay fever, a condition referred to as the national affliction in Japan and a global social issue

Global market for allergic rhinitis*

CAGR
from 2024 to 2030 | **4.8** %

Market forecast for 2030 | **1,000** B yen
About

Allergic rhinitis (including hay fever) market in Japan

Market in 2019 | **170** B yen*²

Unmet needs

- Patient satisfaction with antihistamines for cedar pollen allergy is **only 35%**
 - Dissatisfied with the effectiveness and drowsiness

QOL Diseases with High Social Impact: Development of New Focus Areas

- Immunology and Allergies -

Acquired the option rights for a promising hay fever vaccine candidate (FPP004X) from Funpep

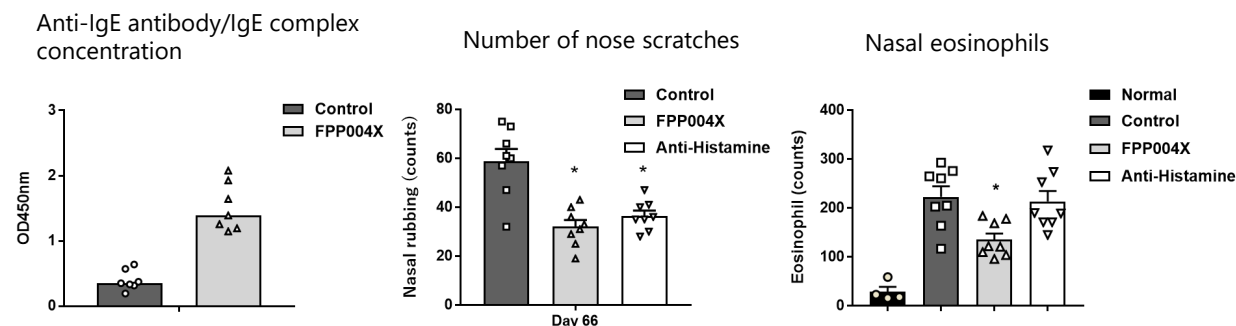
Obtained the option rights for an anti-IgE antibody induction vaccine

- Exclusive research, development, and commercialization rights for FPP004X worldwide
- Expect to have sustained effects against allergies
 - Stimulate IgE antibody production in immune cells for a specific period
 - The anti-allergic effects resulting from the reduction of IgE are also attracting attention from other companies



Efficacy of FPP004X (Preclinical trials in an allergic rhinitis model*)

- FPP004X demonstrated efficient induction of anti-IgE antibody
- Confirmed suppression of allergic reactions
 - A reduction in the frequency of nasal scratching and eosinophils



Phase 1 clinical trial will start in 4Q FY2024*2

QOL Diseases with High Social Impact: Development of New Focus Areas

- Pompe Disease -

**Aiming for early introduction of therapeutic drugs
that can break through the current situation in the high unmet needs Pompe disease market**

Global Market for Pompe Disease*

**The market is expected to expand further
with the launch of S-606001**

CAGR of 2024-2030

4.3 %

Estimated
market of 2030

300 B yen

Unmet needs

- The only existing treatment is intravenous enzyme replacement therapy (ERT)
 - Over **72%** of patients currently undergoing treatment want to further slow the progression of their disease
 - Over **82%** of people want to reduce the burden of visiting hospitals and avoid injections

Features of S-606001

- Further improvement effects when used in combination with ERT
- The only oral small molecule drug in development

Phase 2 clinical trial will start in FY2024

R&D Strategy: Today's Highlights

Leveraging our strengths and external collaborations, provide innovative solutions that meet unmet needs

Protect people from the threat of infectious diseases

High-impact infectious diseases that threaten society



Acute respiratory viral infections

COVID-19
Influenza
RSV, etc.



Antimicrobial resistance (AMR)



Infectious diseases requiring a long period of treatment

HIV, Malaria,
tuberculosis, etc.



Total care, including vaccines

Contribute to a healthy and prosperous life

QOL diseases with high social impact



Cognitive Disorders



Obesity



Pediatric/Rare diseases



Sleeping disorders



Hearing impairment



Immunology/Allergy

SHIONOGI R&D

Actions in Focus Areas

Takeki Uehara, D.V.M., PhD
Corporate Officer, Senior Vice President, Drug
Development and Regulatory Science Division

High-impact infectious diseases that threaten society

- Acute infectious diseases ----- P.41-53
- Antimicrobial resistance (AMR) ----- P.54-59
- Infectious diseases that require long-term treatment -- P.60-64
- Total care including vaccines ----- P.65-69

High-impact infectious diseases that threaten society

Acute infection

- Respiratory viral infections
- Pandemic Drug Discovery

Threat of acute viral infections (respiratory)

**As a leading company in infectious diseases,
Creating diagnostic technologies and therapeutic drugs to address society's needs**

A pandemic caused by a new viral infection

Responding to the ever-changing mutations of the virus

- Ensitrelvir: Development and approval of a drug for treating COVID-19
- S-892216: Development of the next generation of COVID-19 treatments
- S-337395: Development of treatment for respiratory syncytial virus
- Pandemic drug discovery: Creating broad-spectrum antiviral drugs

Borderless society leads to rapid spread of infection

- Ensitrelvir: Clinical trials to obtain post-exposure prophylaxis
- Baloxavir: Verification study to confirm its effect in suppressing transmission

Ensitrelvir

Indications: Treatment of SARS-CoV-2 infection and post-exposure prophylaxis

Unmet needs:

【Treatment】

- Oral treatment that is easy to use for a wide range of patients

【prevention】

- Easy-to-use oral prophylactic drug

Product Features:

- The first oral treatment to improve clinical symptoms in patients infected with the Omicron strain, regardless of the presence or absence of risk factors for severe disease
- Strong antiviral effect without booster
- Well tolerated

Mechanism of action:

- SARS-CoV-2 3CL protease inhibitor

Current status and future plans:

【Indication for treatment for ages 12 and over】

- Japan: Regular approval obtained (March 5, 2024)
- Global: Application in preparation
 - US: Application package currently under discussion with authorities
 - Scheduling application consultations in Europe and Asia

【Treatment for children aged 5 to 11 years old】



- Phase 3 study (Japan) enrollment scheduled to be completed in the first half of FY2024

【Post-exposure prophylaxis indications】

- Global Phase 3 study enrollment scheduled to be completed in the first half of FY2024

Ensitrelvir: Summary of Results of the SCORPIO-HR trial

Obtained the results of the SCORPIO-HR trial and proceeding with preparations for regulatory approval in the United States and globally

Primary endpoint	Symptom improvement effect	<ul style="list-style-type: none"> Although ensitrelvir demonstrated a numerical reduction in the time to symptom resolution compared to placebo among participants treated within 3 days of symptom onset, the difference was not statistically significant.  A pre-defined supportive analysis of resolution of six symptoms for one day using a statistical method similar to that used in the SCORPIO-SR Study (Phase 3 part of the Phase 2/3 study of ensitrelvir conducted in Asia) yielded a significant difference ($p < 0.05$) in the time to resolution of symptoms
Secondary endpoints	Effect for Long COVID	<ul style="list-style-type: none"> Ensitrelvir did not demonstrate a statistically significant reduction in the proportion of participants with post COVID-19 symptoms (Long COVID) at three months, but there was a tendency for a higher proportion of participants to report "having returned to pre-COVID health" and "felt no fatigue" compared to placebo.  Further detailed analysis is planned, including additional follow-up at six months.
	Antiviral effects	<ul style="list-style-type: none"> Ensitrelvir demonstrated a potent antiviral effect for both viral RNA and culture, compared to placebo. Symptomatic viral rebound was not observed in this study, supporting previous findings from SCORPIO-SR.
	Hospitalization and death prevention	<ul style="list-style-type: none"> No deaths were observed in either group up to Day 29 of follow up, and very few cases of COVID-19 related hospitalization were observed in either arm.
Safety		<ul style="list-style-type: none"> No new safety concerns were identified. Ensitrelvir had similar tolerability to placebo and there were no reports of taste disturbance.

Ensitrelvir

Conducting multiple clinical trials in parallel to resolve remaining issues related to COVID-19

High Risk Outpatient	SCORPIO-HR trial	Verification of efficacy in outpatients, including those with risk factors for severe illness	Preparing for application <ul style="list-style-type: none">US Pre-NDA meetingProceeding with regulatory applications in Europe and Asia, including China
Children	Japan Pediatric Phase 3 trial	Safety and pharmacokinetics verification in children	Enrollment is scheduled to be completed in the first half of FY2024
Prevention	SCORPIO-PEP trial	Verification of preventive effect of symptomatic SARS-CoV-2 infection in close contacts	Enrollment is scheduled to be completed in the first half of FY2024
High Risk hospitalization	STRIVE trial	Verification of efficacy, including mortality prevention effect in hospitalized patients (conducted by NIH)	Enrollment is scheduled to be completed in the first half of FY2025
Long COVID	<ul style="list-style-type: none">Multiple investigator-initiated trials are underwayClinical research: Verification of efficacy and safety for Long COVID (Joint research with Osaka University)		

S-892216

Indications: Treatment and prophylaxis of infections caused by SARS-CoV-2

Global Phase 2 trials will begin in the first half of FY2024, with the aim of conducting Global Phase 3 trials in the first half of FY2025



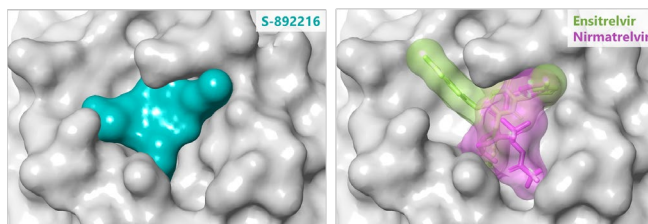
Mechanism of action:

- SARS-CoV-2 3CL protease inhibition



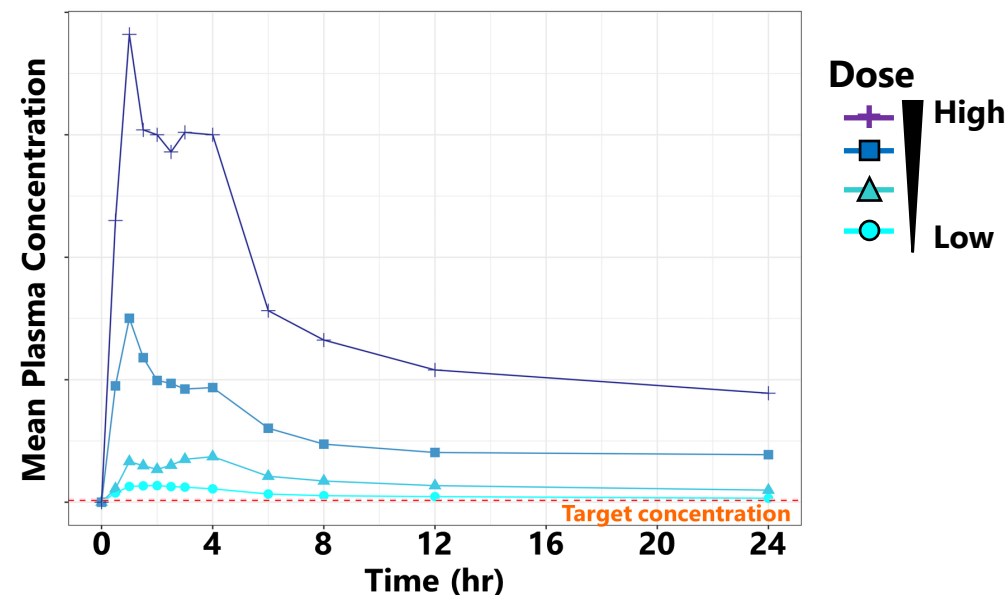
Product Features:

- Fewer drug interactions
- Strong antiviral effects
- No contraindications for pregnant women (no teratogenic effects observed in non-clinical studies)
- Different binding mode from other 3CL protease inhibitors, resulting in a distinct drug resistance profile



Result of Phase 1 trial

- Favorable pharmacokinetics, safety and tolerability
- No risk of CYP3A inhibition



RSV Infection

Even with widespread use of preventive vaccines, treatments for RSV infection is needed as a new option

Market :

- Pediatric* (Under 5 years old, Global) : 33.1 million people
- Elderly people^{*2} (Over 60 years old, in developed counties) : 5.2 million people

Current situation

Multiple drugs have been approved and launched for pediatric and elderly populations

However, all of them are preventive drugs

Patients who are expected to require treatment

High risk patients

- Pediatric with high risk factors, elderly, breakthrough infections

Not vaccinated

- US: Vaccination for elderly is not uniformly administered; it involves shared clinical decision making^{*3}

S-337395

Indications: RSV Infection



Mechanism of action:

- By inhibiting the RNA-dependent RNA polymerase activity of the L protein, which is essential for viral replication, it inhibits the replication and transcription of the viral genome, thereby suppressing viral proliferation.



Product Features:

- Antiviral drug with a new mechanism of action (L protein inhibitor)
 - Compound discovered through joint research with UBE
- Easy to use oral medication
- Potent antiviral effect



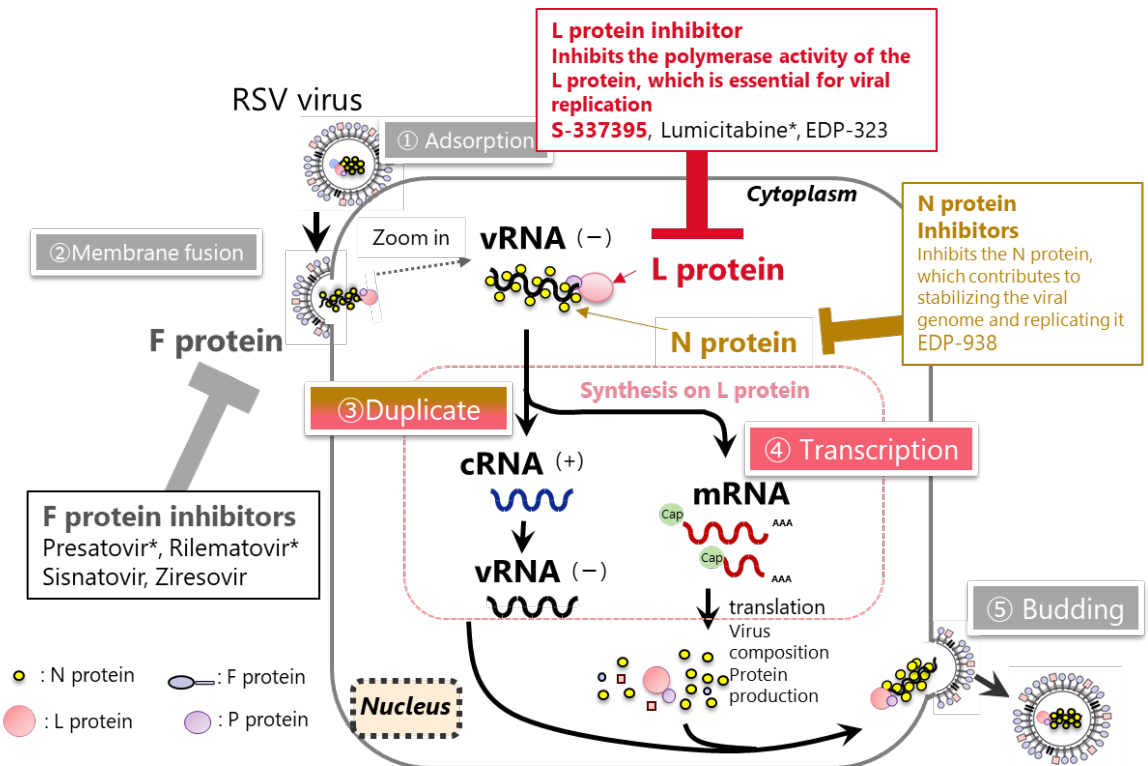
Current status and future plans:

- RSV human challenge study (UK) ongoing
- Patient trials to begin in FY2025



RS virus replication process and site of action:

- Competitor products (small molecule drugs)
Features of each mechanism of action:



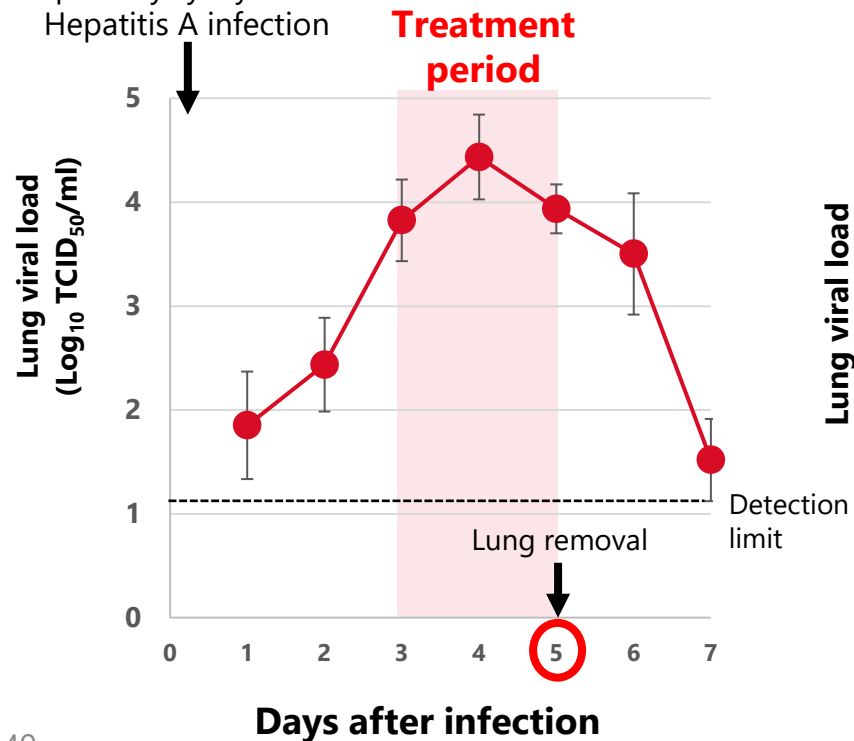
*No ongoing clinical trials at this time

S-337395: Non-clinical data

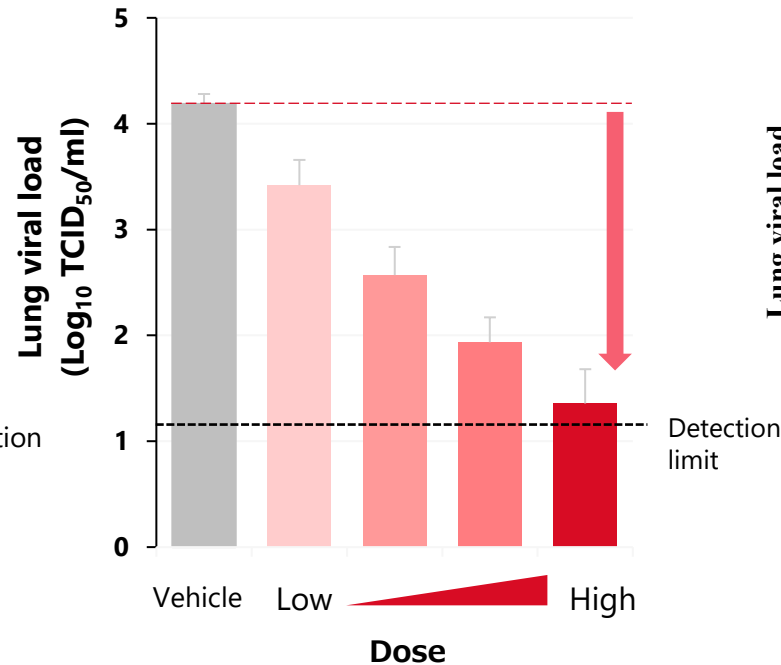
Compared to F protein inhibitors, this drug shows a clear virus reduction effect even when administered near the peak of viral replication

RSV-infected mouse treatment model

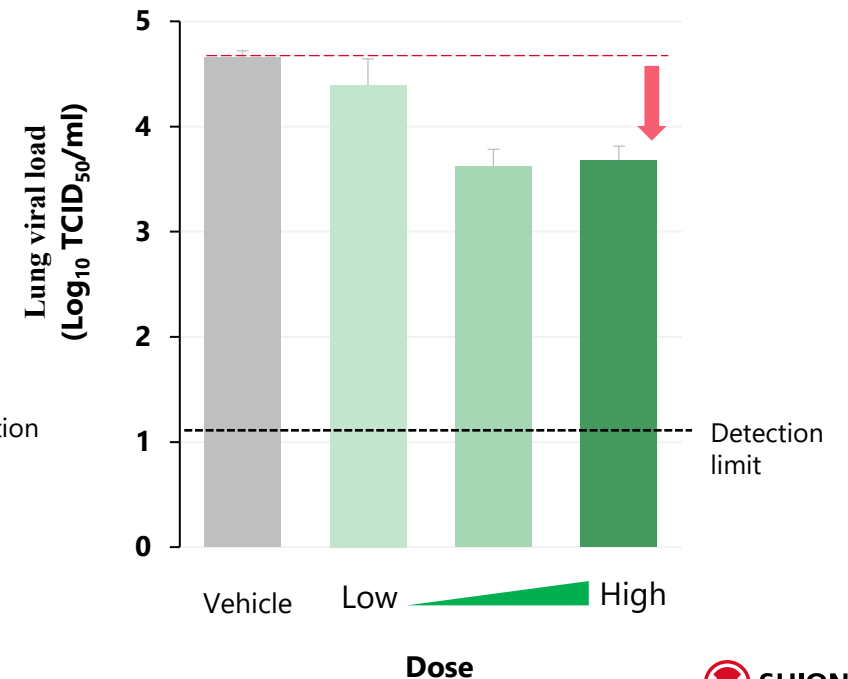
Respiratory syncytial virus
Hepatitis A infection



S-337395



F protein inhibitor

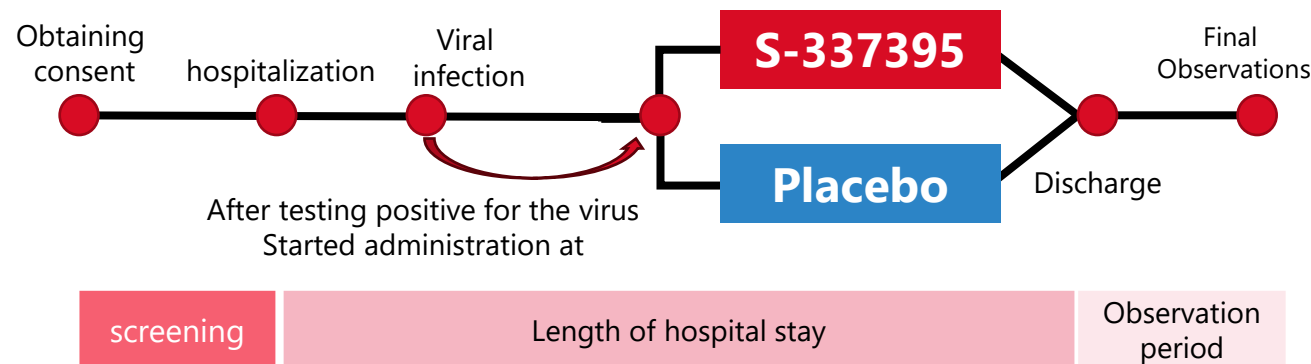


S-337395: Clinical Development Plan

Confirm drug potential in RS virus human challenge study, accelerate development globally

Human challenge trial (UK, ongoing)

- Healthy adults are inoculated with the virus, and after confirming viral infection, they are administered S-337395 or placebo
 - Confirm efficacy against RSV
- So far, no adverse events have occurred



Adult development

- Dose setting in human challenge trial
- Verification trial will start in FY2025

Pediatric development

- Observational trials (Japan, USA):
 - Understanding the pathology in children (viruses, symptom progression)
- Based on the findings from the observational trial, a trial plan will be drawn up and a patient trial will be conducted in FY2025

Xofluza

Indications: Treatment and prophylaxis of Influenza A or B viral infection

This single medicine can be used to treat and prevent the disease in adult and pediatric patients and to suppress transmission with its high antiviral benefits



Product Features:

- High antiviral benefits, and high **therapeutic and prophylactic effects with a single dose**
- **Approved in more than 75 countries in the world**
- Surveillance has **not shown an obvious increase of treatment-emergent amino acid substituted viruses**

Treatment and prophylaxis

Obtained recommendation for adults and patients over 12 years old in Japan through continuous accumulation of evidences.*, *2

Aiming to enhance global presence by partnership with Roche

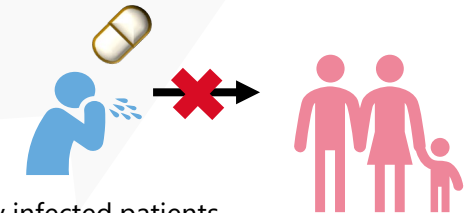
Pediatric indication

The pediatric indication is growing globally.

US: Aug 2022 EU: Jan 2023
China: March 2023 Taiwan: Apr 2024

Aiming to further accumulate evidences and enable early supply of granular formulation in Japan

Suppression of transmission



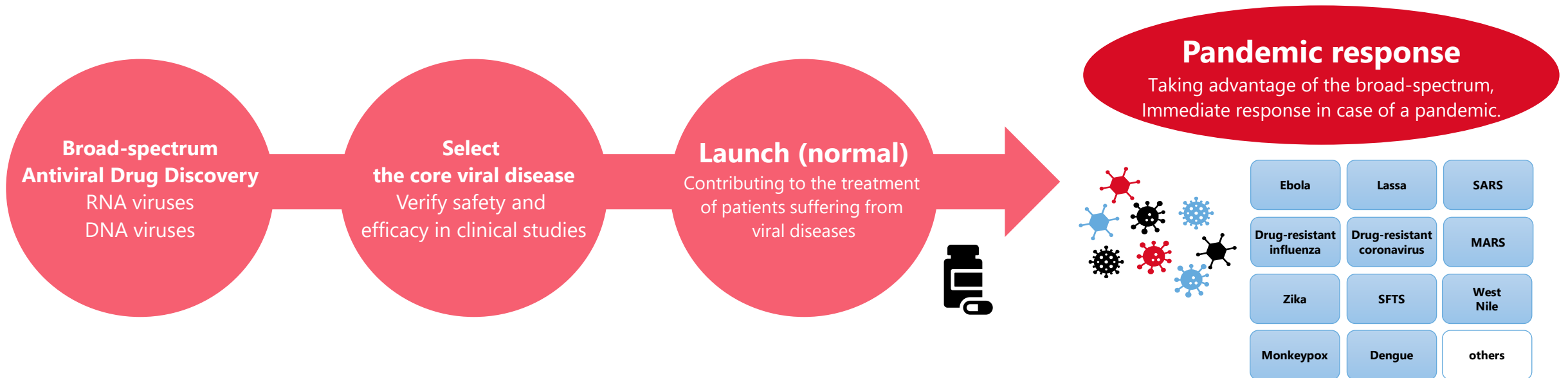
Taken by infected patients to suppress transmission

- Enrollment for transmission study (Centerstone study*³) has been completed.
- **Top-line results will be available in the first half of FY2024.**

Emphasizing the effectiveness of antiviral drug treatment in suppressing transmission with resulting public health benefits

SHIONOGI's Drug Discovery Strategy for Future Pandemics ("Disease X")

Discover broad-spectrum antiviral drugs to respond quickly for future pandemic



- Confirm the drug has a certain degree of broad spectrum activity in non-clinical trials
- Confirm a certain level of efficacy and safety in humans by developing the drug for a core viral disease
- In case of a pandemic, our goal is to promptly verify the antiviral effectiveness and efficacy of drugs and provide them with society as quickly as possible

Discussions have begun with relevant agencies on biodefense and national defense for broad-spectrum antivirals.

Drug Discovery Research aimed at Creating Broad-spectrum Antiviral Drugs

In anticipation of mobilizing in times of emergency,
we are advancing drug discovery for broad-spectrum antivirals

	RNA Viruses**														
Compounds	Influenza virus A (H5N1)*	SARS-CoV-2	Entero virus (A71)	Dengue virus-2*	Zika virus*	Yellow Fever virus*	JEV	CHIKV*	La Crosse virus	RVF*	SFTSV	TMPV	Tula virus	RS virus	Rabies virus
Compound X	W	M	M	S	S	S	S	S	S	S	S	S	S	NT	W
Remdesivir	W	S	S	M	M	W	S	W	W	W	W	NT	NT	S	W
Ribavirin	W	W	W	W	W	W	M	W	S	M	M	NT	NT	M	M
Favipiravir	W	W	NT	W	W	W	W	W	M	S	M	NT	NT	NT	W

	DNA Viruses					
Compounds	HSV-2	VZV	HCMV	HHV-6	EBV	AdV3
Compound Y	S	S	S	S	S	S
Compound Z	S	S	S	S	S	S

In vitro antiviral activity:



S: strong, M: moderate,
W: weak

NT = Not tested

*Designated high pandemic potential viruses ([Economic Incentives and Strategies for Pandemic Preparedness from U.S. Government Accountability Office](#))

** Collaborative research with Hokkaido University

Japanese encephalitis virus (JEV), chikungunya virus (CHIKV), rift valley fever virus (RVF), severe fever with thrombocytopenia syndrome virus (SFTSV), thottopalayam thottimvirus (TMPV), Herpes simplex virus type-2 (HSV-2), varicella-zoster virus (VZV), human cytomegalovirus (HCMV), human Herpesvirus 6 (HHV-6), epstein-barr virus (EBV), adenovirus serotype 3 (Adv3)

High-impact infectious diseases that threaten society

Antimicrobial Resistance (AMR)

Efforts towards Antimicrobial Resistance (AMR)

Bacterial infections due to AMR are steadily increasing and are threatening humanity as a "silent pandemic" that is expanding unnoticed

Cefiderocol:

A new option for AMR infections caused by gram-negative bacteria

- Launched in Japan, the U.S., Europe, etc.
- In partnership with GARDP and CHAI to expand access to 135 countries (about 70% of the world)

S-649228 (Cefiderocol+Xeruborobactam):



A preparation for more advanced drug-resistant bacteria

Preparing treatment options for highly drug-resistant bacteria that may emerge in the future

S-743229 (Ceftibuten+Xeruborobactam):



Providing a new AMR treatment option of oral medication

Achieving improved patient QOL and reducing the burden on healthcare workers

Cefiderocol

Indication : Gram-negative bacterial infections

Obtaining approval in over 35 countries worldwide, further expanding into areas such as Australia and China

APEKS*-cUTI*² Trial
(Complex urinary tract infections)

US: Approved for complicated urinary tract infections in November 2019

Europe: Approved in April 2020

CREDIBLE-CR*³ Trial
(Carbapenem-resistant bacterial infections)

APEKS*-NP*⁴ Trial
(Patients with hospital-acquired pneumonia)

US: Approved for hospital-acquired pneumonia in September 2020

Japan: Approved in November 2023

China International Medical Tourism Pilot Zone: Use approved in January 2024

Macau: Approved in January 2024

Taiwan: Approved in February 202

Australia: Planning to apply in the first half of 2024

cUTI*² Trial in China
(Complex urinary tract infections)

Bridging trial with APEKS-cUTI trial

(Targeting a point estimate of the difference between the two groups of at least -15% in the composite endpoint*⁵)

Achieved primary endpoints, preparing for application in June 2024

S-649228 (Cefiderocol+Xeruborbactam Injection)

Indication : Gram-negative bacterial infection

Market :

- Market size of drug-resistant gram-negative bacteria (2023)*: \$819.1 million

Unmet needs :

- New treatment for expanding carbapenem-resistant gram-negative bacteria
- Future treatment options for the emergence of further resistant bacteria

Product Characteristics :

- Injectable drug useful for treating various infections caused by multi-drug resistant gram-negative bacteria

Current Status :

- Start of Phase 1 trial in 2Q 2024

Mechanism of Action :

- Cell wall synthesis inhibition
- Improved power of cefiderocol with concomitant use of novel beta-lactamase inhibitor Xeruborbactam

Confirmed good antibacterial activity against a special collection of strains consisting only of cefiderocol low-susceptibility strains*²

		Cefiderocol		Cefiderocol + XER (4 µg/ml)
Enterobacterales	Cefiderocol MIC> 2 (N=52)	MIC ₅₀	4	0.25
		MIC ₉₀	64	1
<i>Acinetobacter</i> spp.	Cefiderocol MIC> 1 (N= 124)	MIC ₅₀	>64	0.25
		MIC ₉₀	>64	1
<i>Pseudomonas aeruginosa</i>	Cefiderocol MIC> 1 (N=31)	MIC ₅₀	2	2
		MIC ₉₀	8	4

XER: xeruborbactam
All MIC units are in µg/mL

* Total sales of the following products in the major seven countries (USA, UK, Italy, Germany, Spain, France, Japan) : CEFIDEROCOL, AVIBACTAM-CEFTAZIDIME, CEFTOLOZANE-TAZOBACTAM, CILASTATIN-IMIPENEM-RELEBACTAM, COLISTIN, DURLOBACTAM-SULBACTAM, ERAVACYCLINE, MEROPENEM-VABORBACTAM, POLYMYXIN B, TIGECYCLINE

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^{*2} Reference: Olga Lomovskaya, IDWeek2023

S-743229 (Ceftibuten+Xeruborbactam Oral)

Indication : Complex urinary tract infections

Market :

- Complex urinary tract infections Annual incidence: 2.8 million people (US)*1
 - Many of the causative bacteria of complex urinary tract infections are Enterobacteriaceae*2
 - Annual medical expenses total: more than \$6 billion (US) *1

Unmet needs :

- A new oral treatment for complicated urinary tract infections that do not respond to existing oral antibiotics

Product Characteristics :

- Oral antibiotics that can be used to treat complex urinary tract infections caused by resistant bacteria

Current Status :

- Currently conducting Phase 1 clinical trials
- Aiming to enter Phase 3 trials by 2026

Funded in whole or in part with federal funds from the U.S. Department of Health and Human Services, Administration for Strategic Preparedness and Response, Biomedical Advanced Research and Development Authority (BARDA) under OTA number HHSO100201600026C.

Mechanism of Action :

- Cell wall synthesis inhibition by ceftibuten, a cephalosporin antibiotic
- Improved efficacy of ceftibuten by concomitant use with novel β -lactamase inhibitor Xeruborbactam

Confirmed good activity against various β -lactamase-producing Enterobacteriales*3

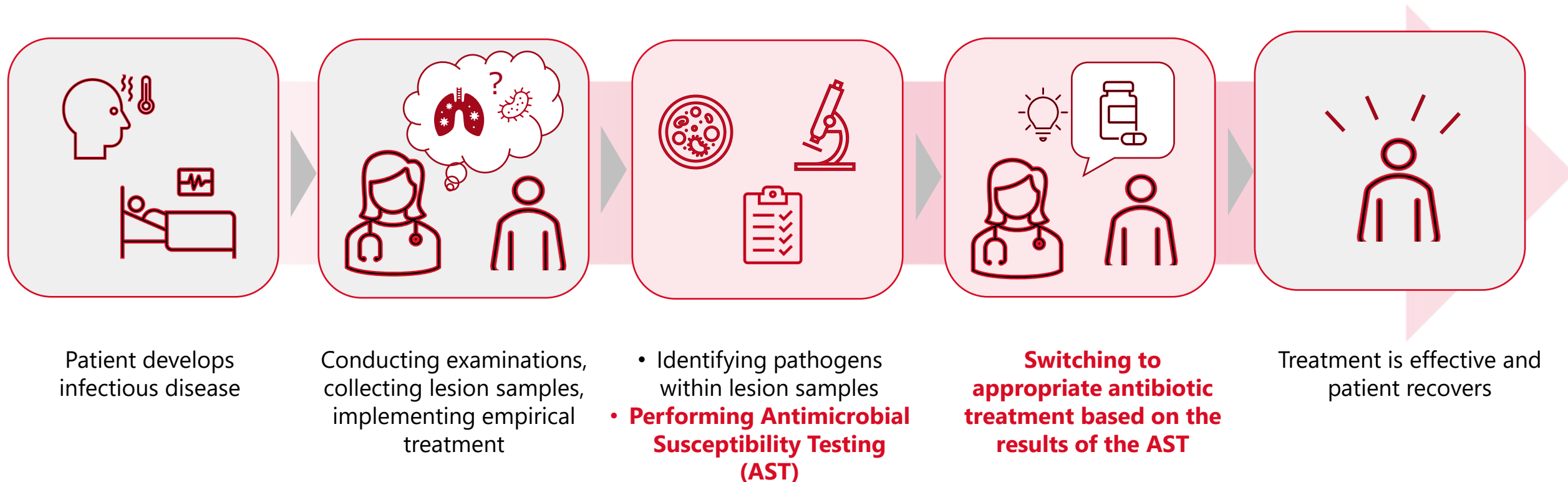
Phenotype	Number of isolates	Ceftibuten		
			Ceftibuten	Ceftibuten + XER (4 μ g/mL)
ESBL	(N=154)	MIC ₅₀	8	≤ 0.03
		MIC ₉₀	>64	0.125
KPC	(N=76)	MIC ₅₀	16	0.125
		MIC ₉₀	64	0.25
OXA-48-like	(N=91)	MIC ₅₀	32	0.25
		MIC ₉₀	>64	0.5
Metallo	(N=79)	MIC ₅₀	>64	2
		MIC ₉₀	>64	64

XER: xeruborbactam, ESBL KPC: Klebsiella pneumoniae Carbapenemase, OXA: OXA β -lactamase, Metallo: All units of metallo- β -lactamase MIC are in μ g/mL.

*1 Carreno, Joseph J., et al. Open Forum Infectious Diseases. Vol. 6. No. 11. US: Oxford University Press, 2019.
*2 Nicolle LE. Urinary tract infection. Crit Care Clin. 29:699–715, 2013.
*3 Reference: Olga Lomovskaya, ESCMID Global (2024)

Concurrent efforts for the development of antibiotics and corresponding antimicrobial susceptibility testing (AST)

Establishing a diagnostic system to ensure appropriate treatment



Promoting collaboration with AST device manufacturers around the world to ensure the availability of diagnostic devices by the time the antibiotic is launched

High-impact infectious diseases that threaten society

Infections that require long-term treatment

- HIV
- malaria

HIV Drug Discovery: Aiming for the Development of Last-in-Class ULA Formulation

Significant investment in chemistry resources and a focus on the development of novel INSTI* and combination drugs with different mechanisms of action

Profile required for Last-in-Class ULA formulation



**Ultra long lasting
(once every six months)**



Low dose and low volume



**Good tolerance profile
and barrier**

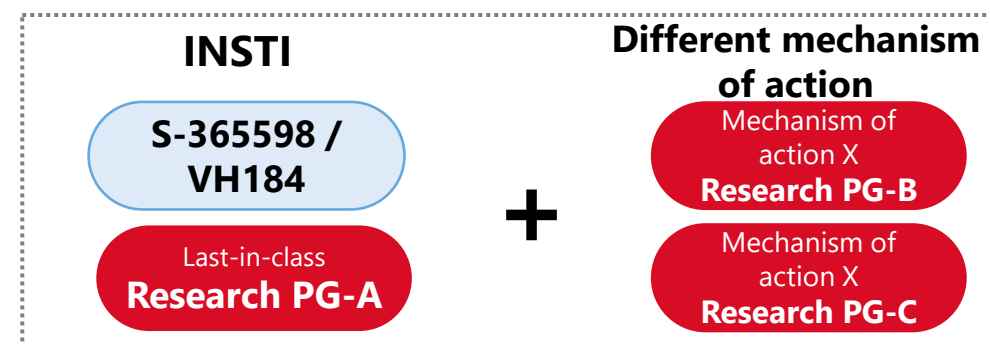
ULA Discovery (INSTI) - Research PG-A -

Striving for novel INSTI exceeding the profile of S-365598

▶ Promoting research aiming for early clinical entry

ULA Discovery (Different mechanism of action*²) - Research PG-B, C -

**Promoting two programs aiming for ULA formulations
that can be used in combination with INSTI**



Research on Concomitant Drug Candidates for HIV ULA Treatment

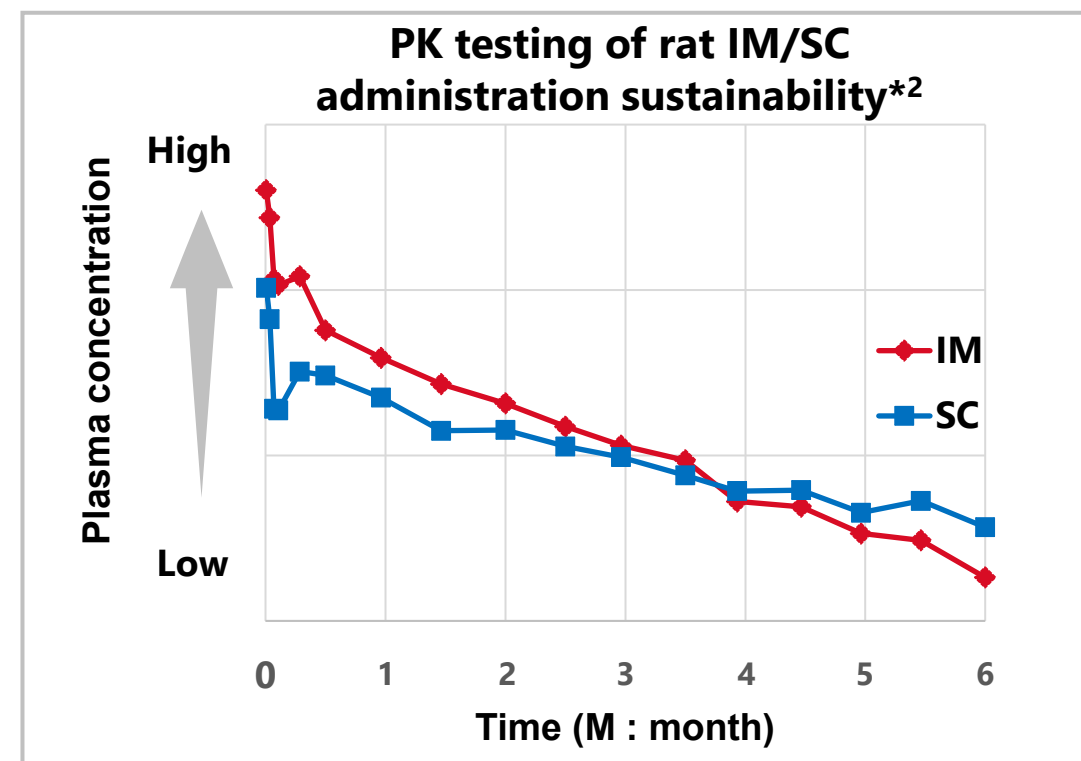
Currently identifying lead series expected to have ultra long acting sustainability and conducting structural optimization

Search for concomitant drug partners for integrase inhibitor



- To develop concomitant ULA drug with integrase inhibitor, we are conducting research programs with multiple mechanisms of action
- In the top runner program, we obtained a lead compound with a potential to last six months in rats administered with IM/SC.
- We identified promising lead series and are currently conducting higher-order selection evaluation to progress into nonclinical studies

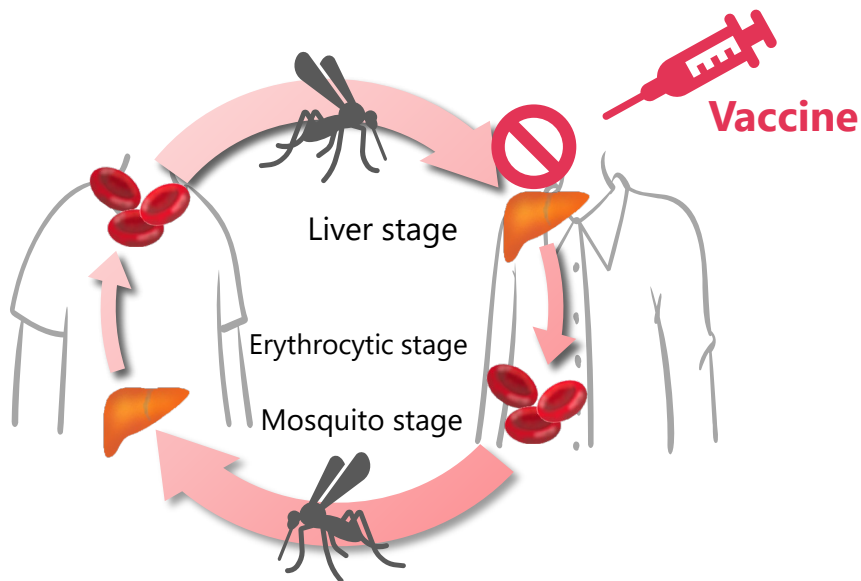
Evaluation of ULA potential of lead compounds



SHIONOGI's drug discovery strategy for prevention of malaria

Unmet needs in malarial prophylaxis

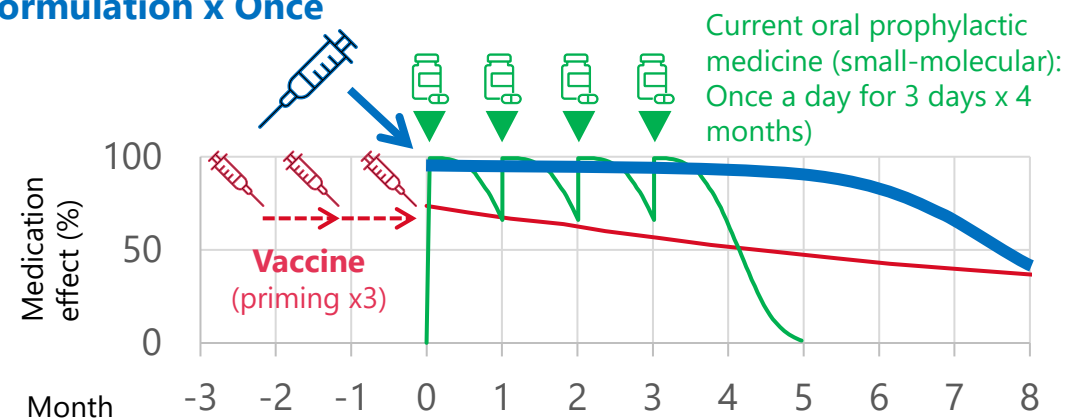
- Even efficacious vaccines* are only effective before malaria parasites enter the liver, possibly leading to breakthrough infections and risk of severe malaria
- Oral prophylactic medicines** adopted by public prophylaxis programs are highly effective but require patients to take them for three days every month, posing issues of compliance, sustainability and antimicrobial resistance



Drug discovery concept

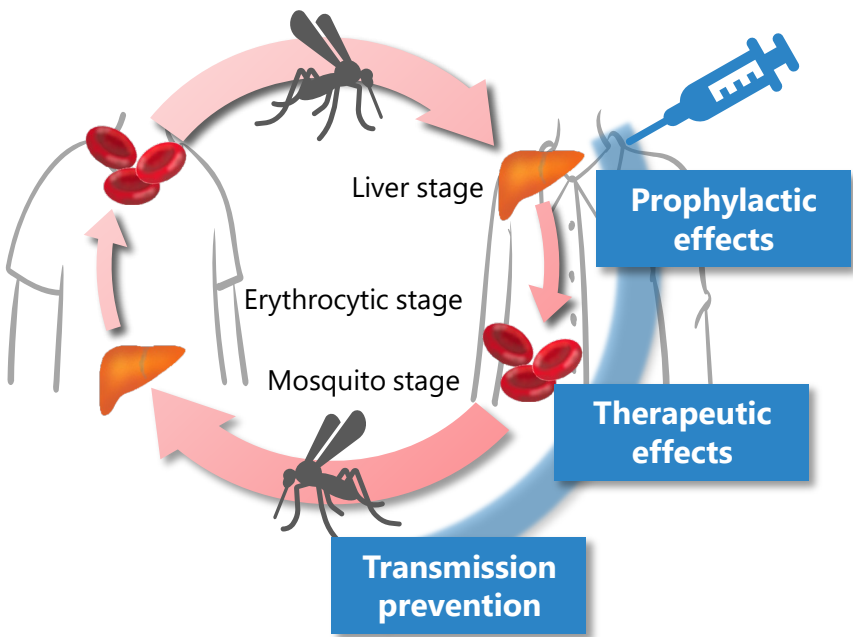
- Offering both therapeutic effects for asymptomatic patients who transmit the disease and transmission prevention effects to suppress mosquito season proliferation
- Sustainability and convenience to cover the entire epidemic season with a single shot
- Having a mechanism of action different from medicines currently used in Africa and showing no cross resistance

ULA formulation x Once



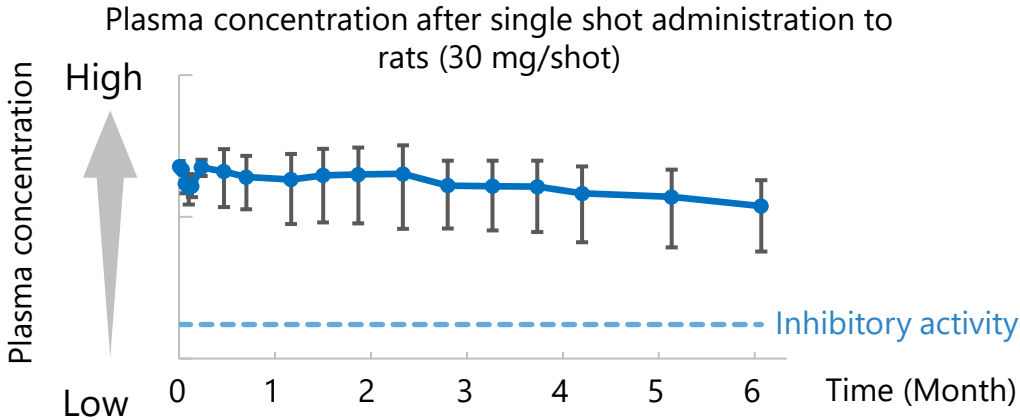
Discovery of ULA medicines effective against malaria parasites in multiple stages

We are promoting drug discovery studies for ULA formulations with superior prophylactic, therapeutic, and transmission prevention effects



Stage	EC ₅₀ (nM)
Liver stage	1.5
Erythrocytic stage	8.3
Mosquito stage	6.3

Lead compound A shows equivalent inhibitory activity in all the stages.*



Lead compound B shows ultra long acting sustainability in rats.*

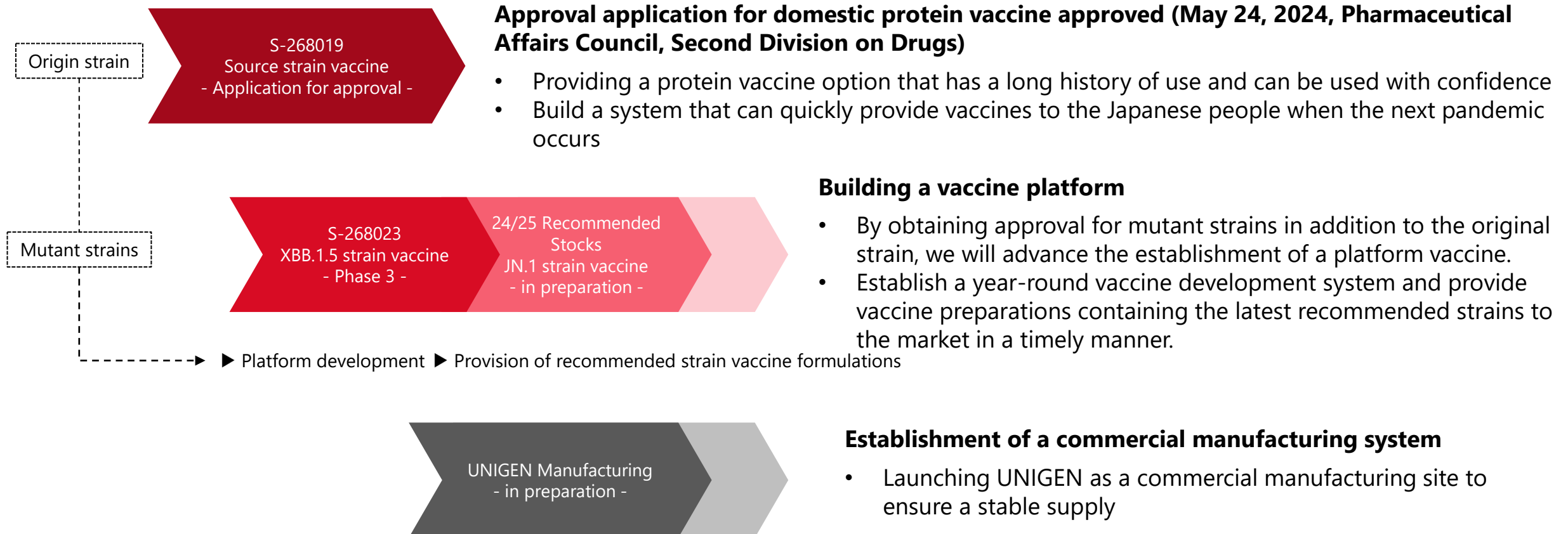
Currently identifying compound groups expected to attain the both and conducting research on structural optimization

High-impact infectious diseases that threaten society

Total care including vaccinations

COVID-19 Vaccine Platform

Establishing a vaccine platform and aiming for timely market supply of vaccine formulations containing recommended strains



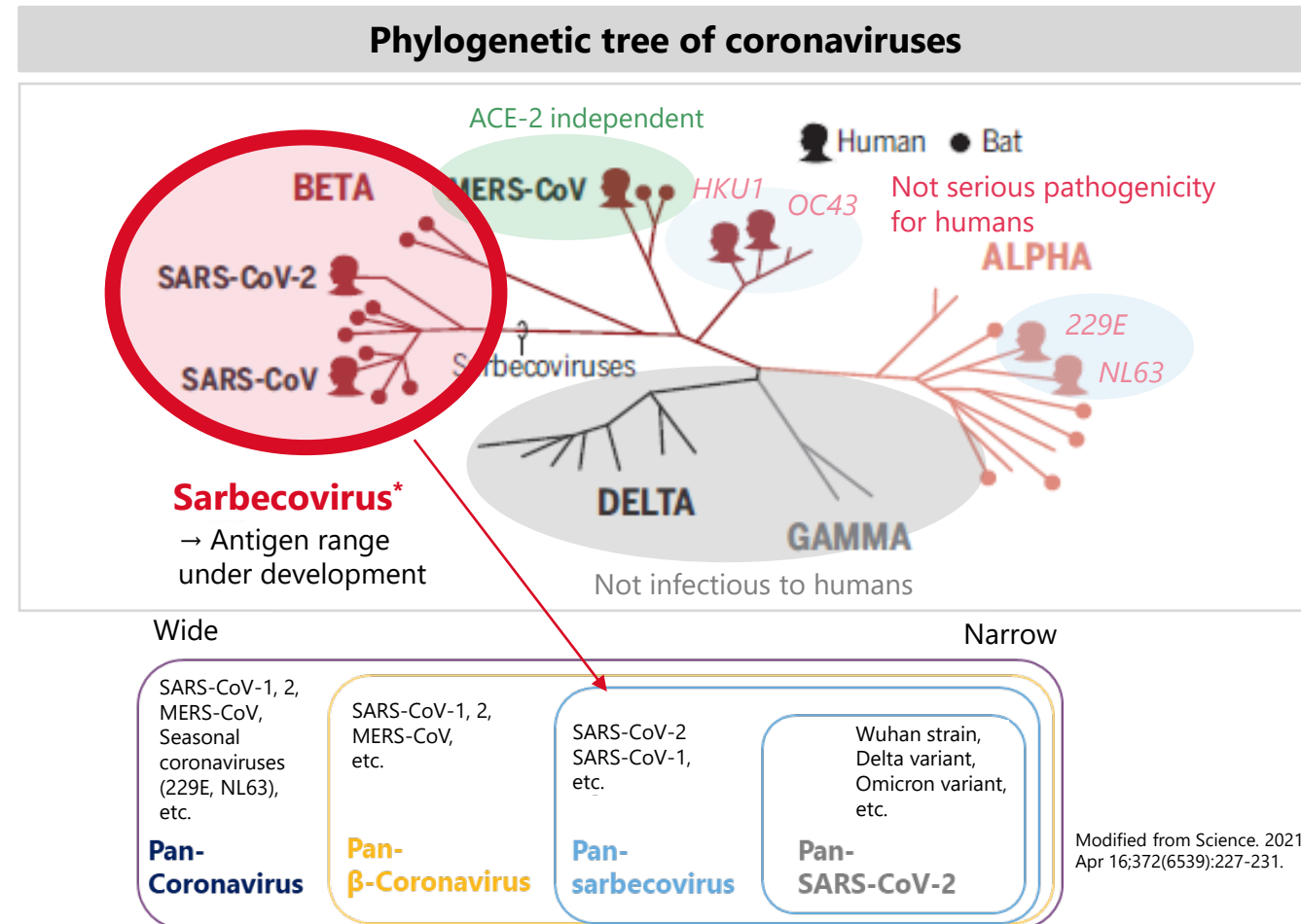
S-567123: Universal vaccine

The World we envision with universal vaccines

- Vaccination in the early stages of a pandemic will save many human lives.
 - Life-saving measures that were not possible in the recent COVID-19 pandemic
- A seasonal vaccine in ordinary times will induce strong immunity and contribute to prevention of severe disease.
 - Preventing new pandemics

Targeted vaccine concept

- Can be used as a prophylactic SARS-CoV-2 vaccine in ordinary times
- Can be used for outbreak of SARS-CoV-1 or other sarbecovirus infections
- Better safety than existing vaccines



* A virus strain belonging to beta coronavirus of the family Coronaviridae
COVID-19 (SARS-CoV-2) and SARS coronavirus belong to Sarbecovirus.

Modified from Science. 2021
Apr 16;372(6539):227-231.

S-567123: Advantages of S-567123

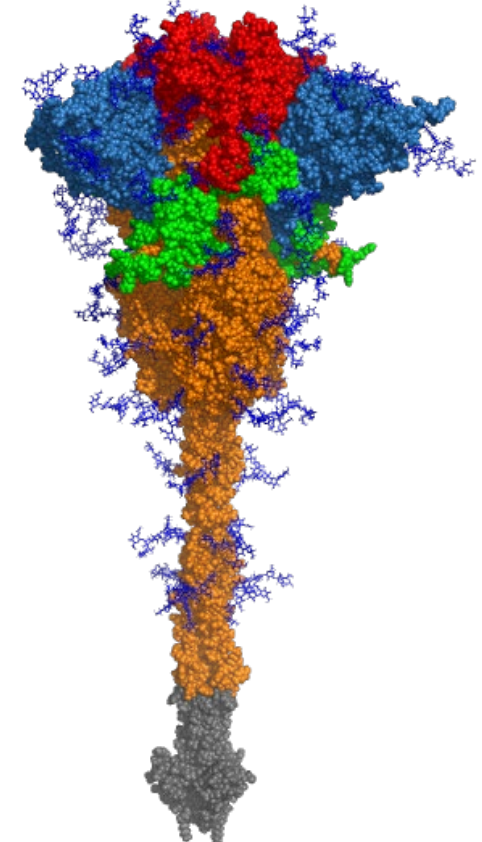
Antibody induction to conserved regions of Sarbecovirus with coverage that competitors' vaccines cannot provide

Characteristics of antigen design technology and antigens

- Building an antigen design technology that induces antibodies against preserved regions, not in regions where mutations can easily occur
- Collaborating with KOTAI Co., Ltd. to on this antigen design technology
 - Overview of antigen design technology
 - ① Induction of antibody production to conserved regions by glycan control
 - ② Introduction of epitopes preserved between different viruses and strains
 - ③ Increased immunogenicity by control of protein structure and dynamics

Creating a universal antigen that selectively induces antibodies across the entire family of Sarbecoviruses

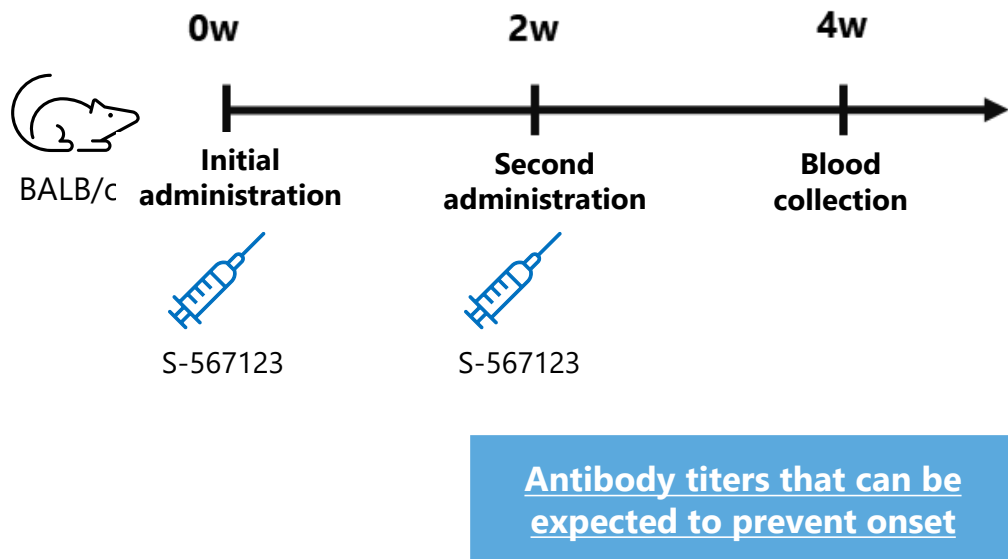
Schematic diagram of spike protein



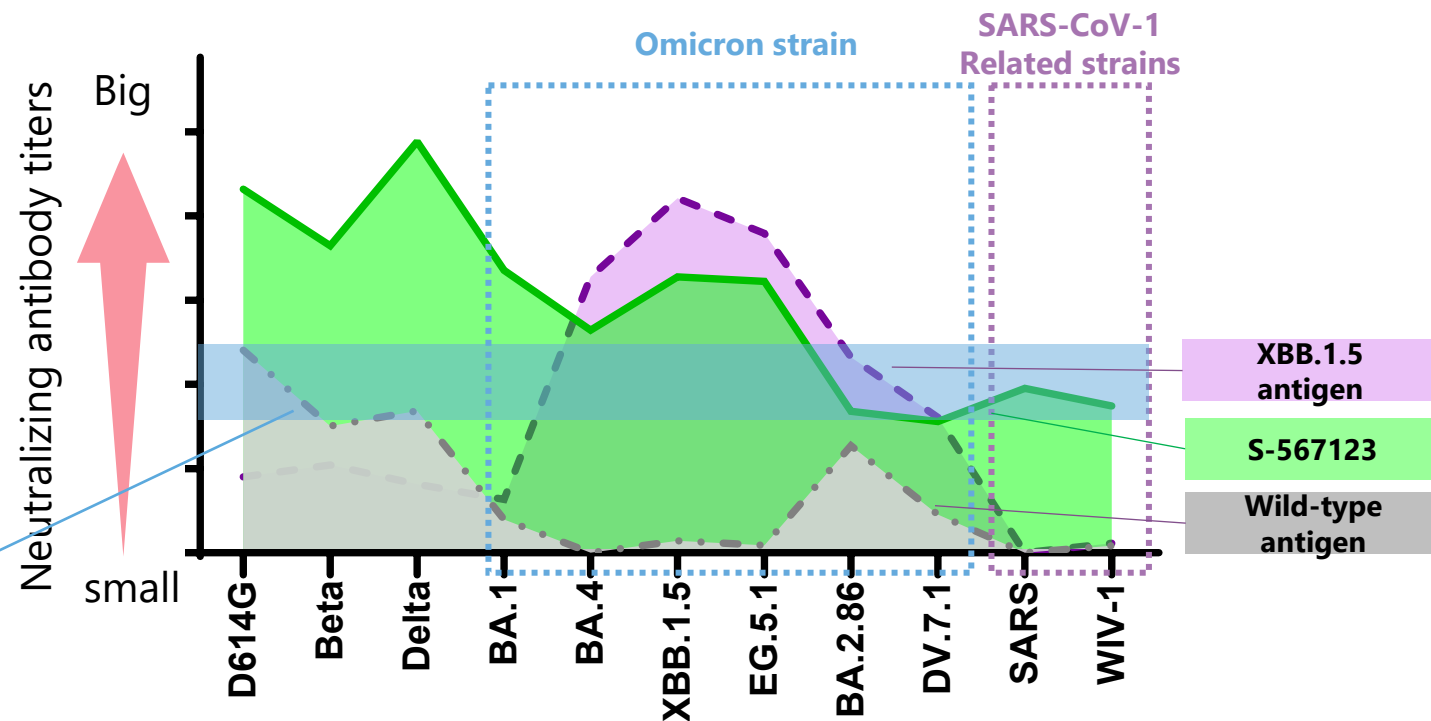
S-567123: Progress and Data

Development antigen selection completed, Preparing for clinical trial entry within FY2024

Immunogenicity data in mouse priming model



Neutralizing antibody titers after primary immunization of mice (pseudovirus)



QOL diseases with a high social impact

- Obesity ----- P.71-76
- Solid tumors ----- P.77-82
- Children's diseases, rare diseases, dementia -- P.83-91
- Sleep Disorders ----- P.92-95
- Neuropsychiatric disorders ----- P.96-100

QOL diseases with a high social impact

Obesity

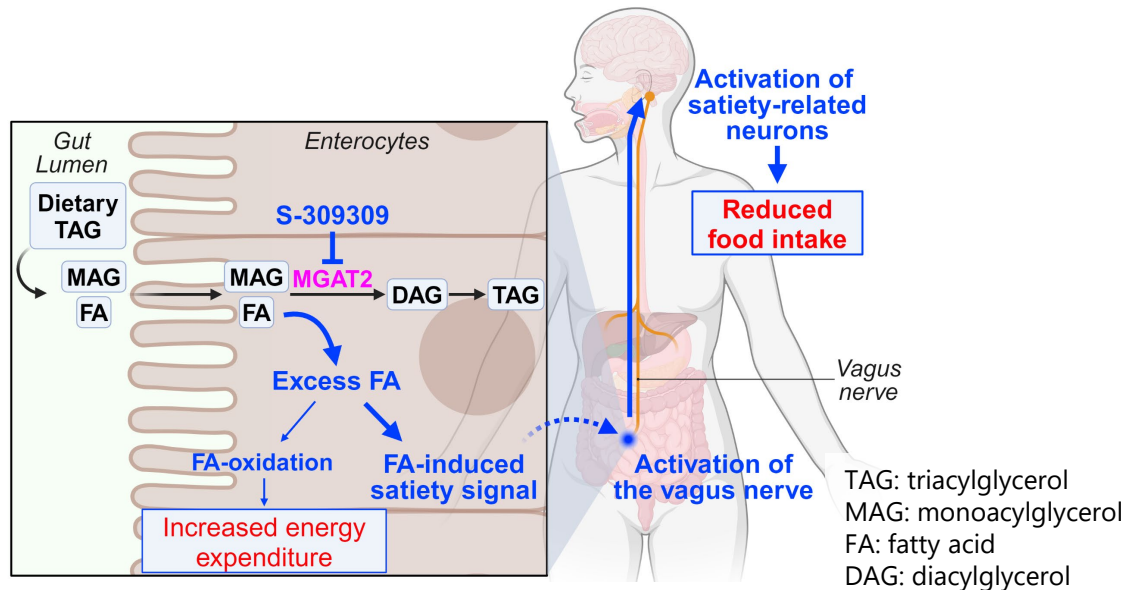
S-309309

Indication: Obesity

Phase 1* trials confirm mechanism of action in humans

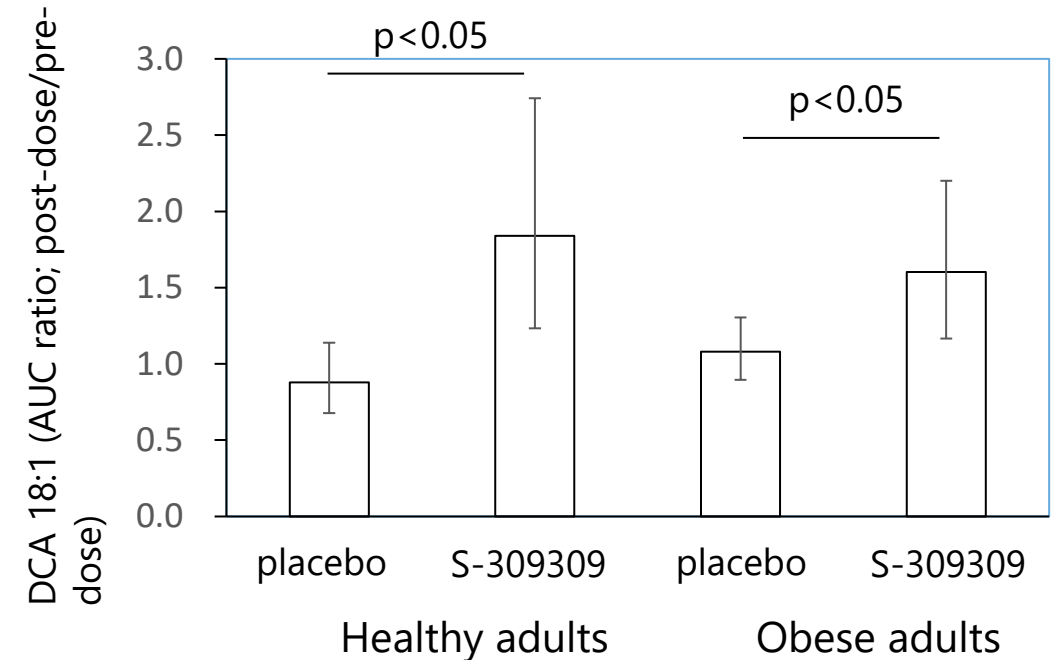
Monoacylglycerol acyltransferase 2 (MGAT2) Inhibitors

- Inhibits the resynthesis of triglycerides, inhibits the absorption process of triglycerides (TAG) from the small intestine, and causes accumulation of dietary fatty acids in the small intestinal epithelium
- Food intake is suppressed via the vagus nerve



Plasma DCA 18:1 measurement results

- DCA18:1 (oleic acid oxide): produced by oxidation of dietary fatty acids accumulated in the small intestinal epithelium, etc.



S-309309: Topline Result of Phase 2 Clinical Trial

Favorable safety profile confirmed, suggesting potential as a new option for obesity treatment

Overview*

Country	US
subject	Adults with a BMI of 30 or more
Study design	Multicenter, randomized, double-blind, dose-finding, Placebo-controlled
Dietary restrictions	Daily calorie intake is calculated by subtracting 500 kcal from the total energy expenditure calculated based on age and sex. (Complies with the Anti-Obesity Drug Development Guidelines)
Dosage and Administration Number of cases	<ul style="list-style-type: none">Once daily orally for 24 weeksNo dose escalation, no food restrictions when taking medicationS-309309: 3 doses, placebo, 80 cases per group (total 320 cases)
Primary endpoint	Weight change from baseline (24 weeks after administration)

Preliminary results (under analysis)

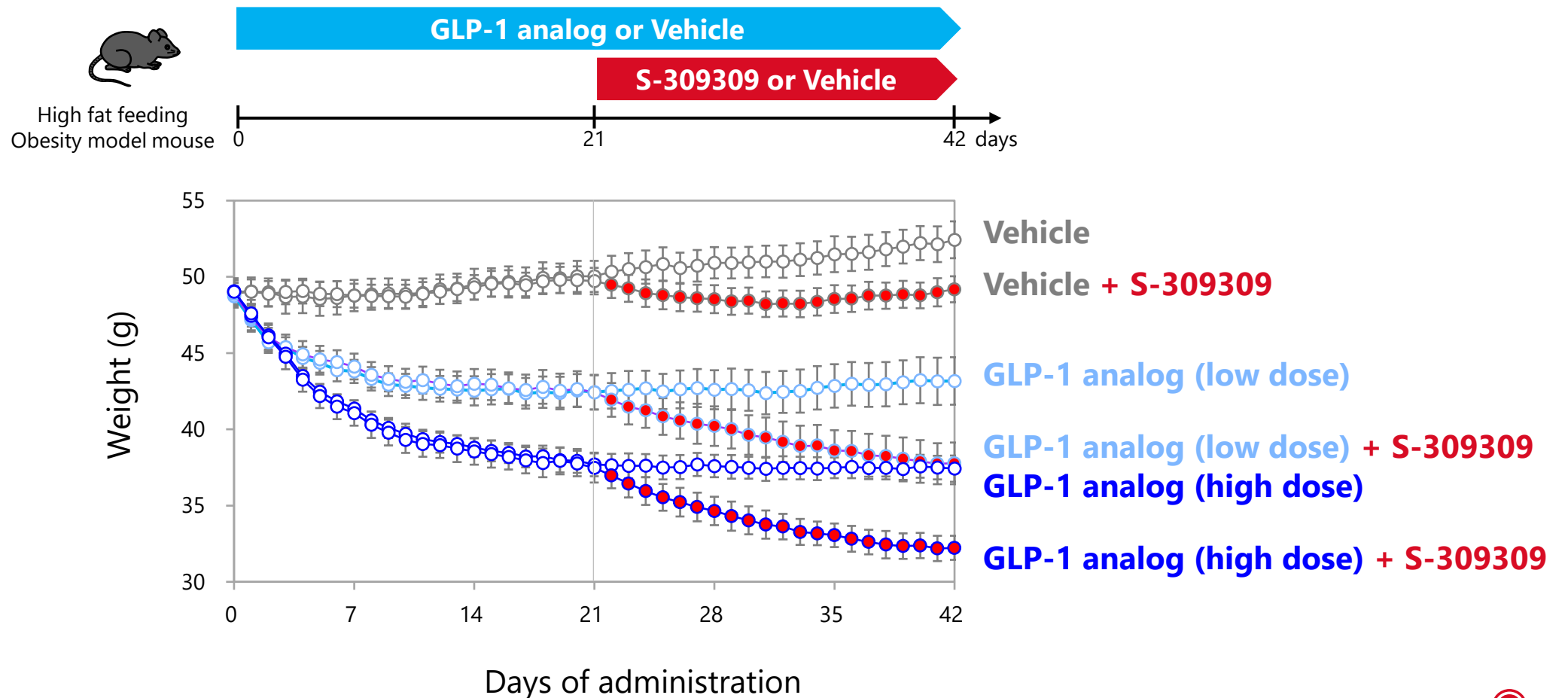
- Good tolerability was confirmed. The incidence of gastrointestinal symptoms, known to occur with GLP-1*² preparations, was similar to that in the placebo group, and there were no concerns about tolerability.
- The rate of weight loss from baseline (group average), which was set as the standard for determining whether or not to develop a single agent, did not exceed 5%.
- A tendency towards weight loss in humans with this mechanism of action was confirmed



Consider a new development strategy based on the "unmet needs of existing treatments" rather than a development strategy based on S-309309 alone

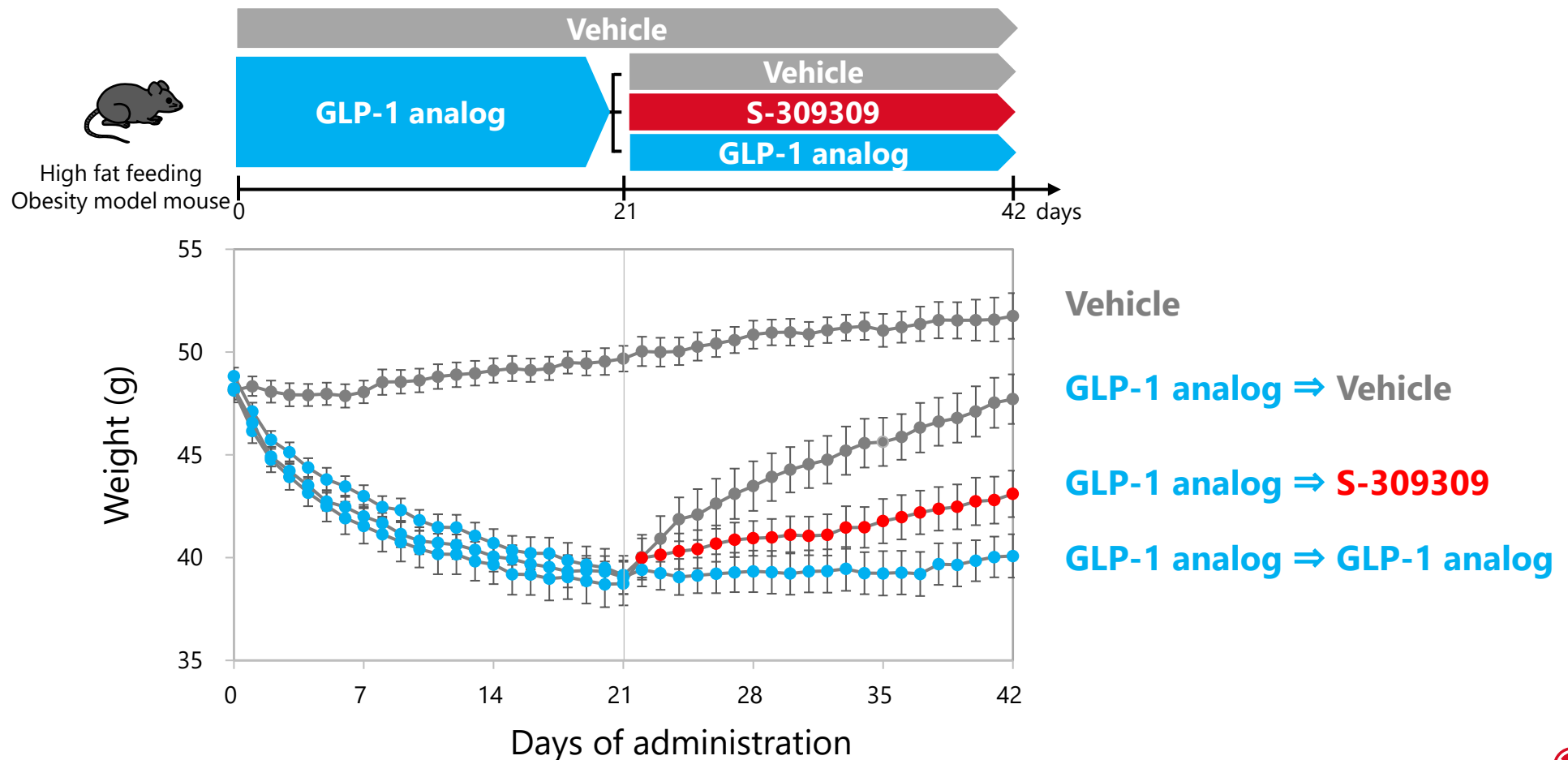
S-309309: Non-clinical Trial Results - Add-on Effect

S-309309, as an add-on, exerts an additive or greater effect on the weight-reducing effect of GLP-1 analog



S-309309: Non-clinical Trial Results - Efficacy Maintenance effect

Switching to S-309309 after GLP-1 analog treatment reduced weight rebound compared to the vehicle group



SHIONOGI's View on Unmet Needs in the Anti-obesity Drug Market and Development Strategy for S-309309

Resuming licensing activities to utilize the potential of S-309309 to address unmet needs

Unmet needs after launch of GLP-1



Long-term medication with peace of mind
(Price, side effects)



No rebound



Don't lose muscle mass

Future development strategy (under consideration)

Potential to alleviate unmet needs by combining or switching between GLP-1 and S-309309

- Reduction in the dosage of GLP-1 preparations by combination therapy
- Weight management and maintenance after weight loss using GLP-1



- Continuing treatment by reducing side effects of GLP-1
- Affordable out-of-pocket expenses

QOL diseases with a high social impact

Solid tumors

S-531011

Indications: Solid Cancer



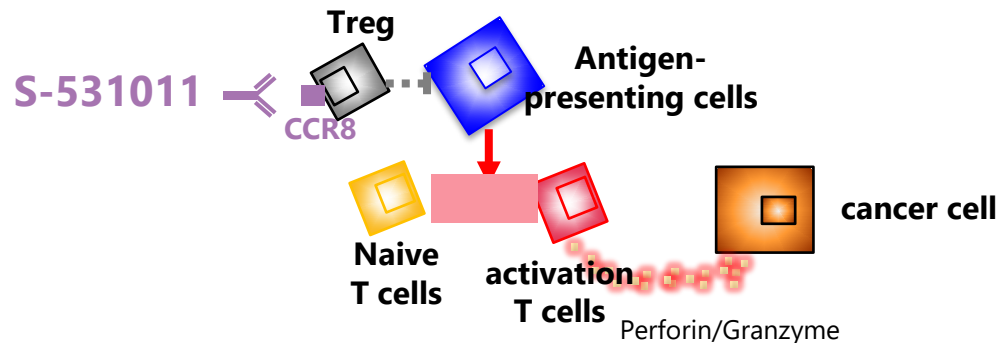
Product Features :

- Anti-CCR8* humanized monoclonal antibody
- Excellent safety and strong efficacy expected by activating tumor immunity
- Potential for use in a variety of cancer types
 - CCR8 is expressed in tumor-infiltrating Tregs in various cancer types and stages.



Mechanism:

1. The antibody binds to CCR8, which is selectively highly expressed on regulatory T cells (Treg) in tumors, and removes the cells to relieve immune suppression.
2. Tumor immunity is restored and antitumor effects are achieved



Development history

2014

- Joint research course established with Osaka University*2
- Search for molecules other than PD-1 involved in tumor immune evasion

2018

- **Discovery of CCR8**
- Patent application (Granted)

2022

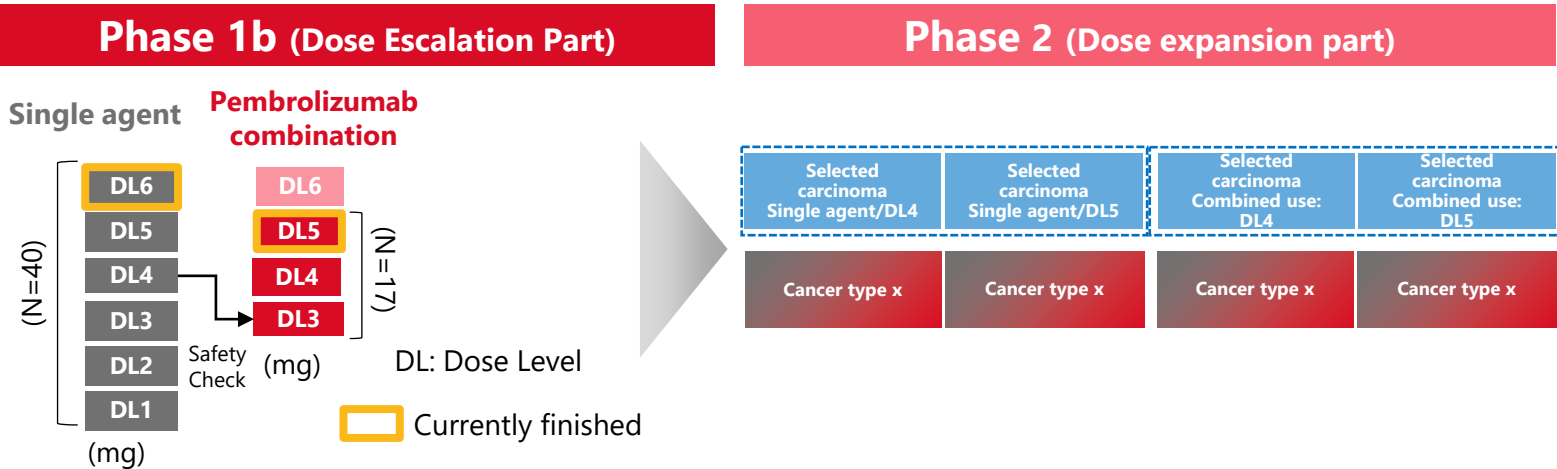
- Started Phase1b/2 in Japan and the US
- Phase 2 part in preparation

Delivering new cancer treatments from Japan to the world

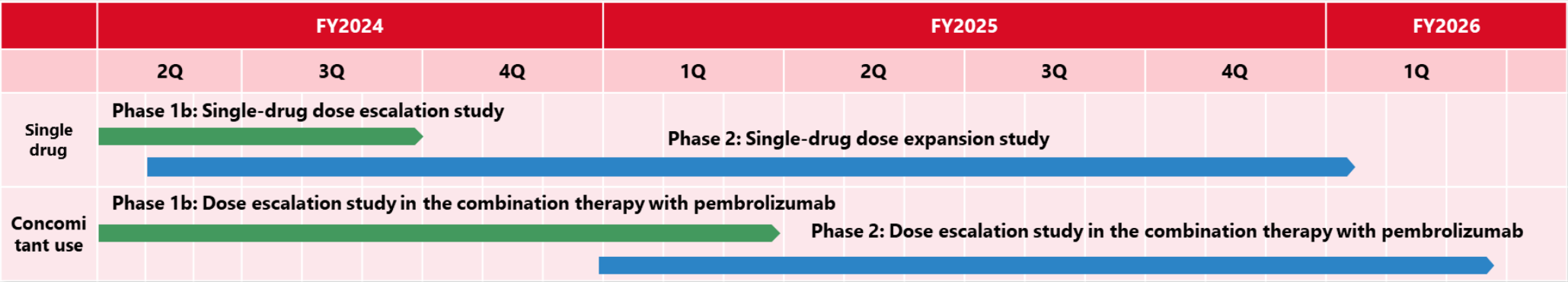
S-531011: Progress of Phase 1b/2 Study in Japan and the US

At present, there are no safety concerns regarding either the single agent or the combination

Development Plan



- Single-agent Phase 2 dose expansion part
 - Administration to start in Q2 of FY2024
- Combination Phase 2 dose expansion part*
 - Administration to start in Q1 of FY2025

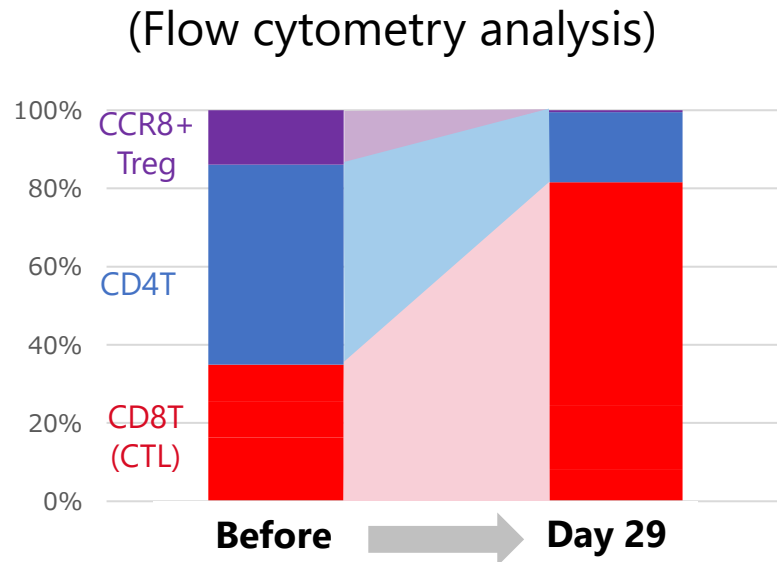


* This study is in collaboration with Merck Sharp & Dohme LLC, a subsidiary of Merck & Co., Inc., Rahway, NJ, USA.

S-531011: Pharmacodynamic Analysis (Single-Agent Dose Escalation Part)

It has been confirmed that the administration of CCR8 leads to a reduction in suppressive Tregs and an increase in CD8 T cells within the tumor

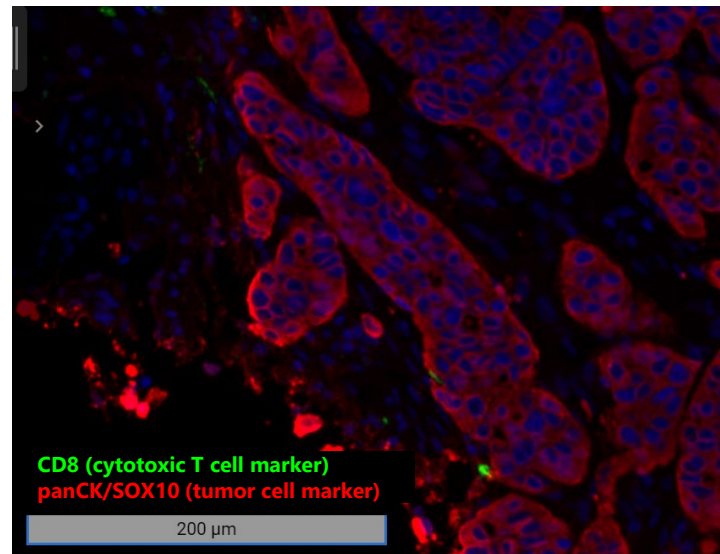
Decreased CCR8+ Tregs and increased CD8 T cells in tumor tissue (percentage of T cells)



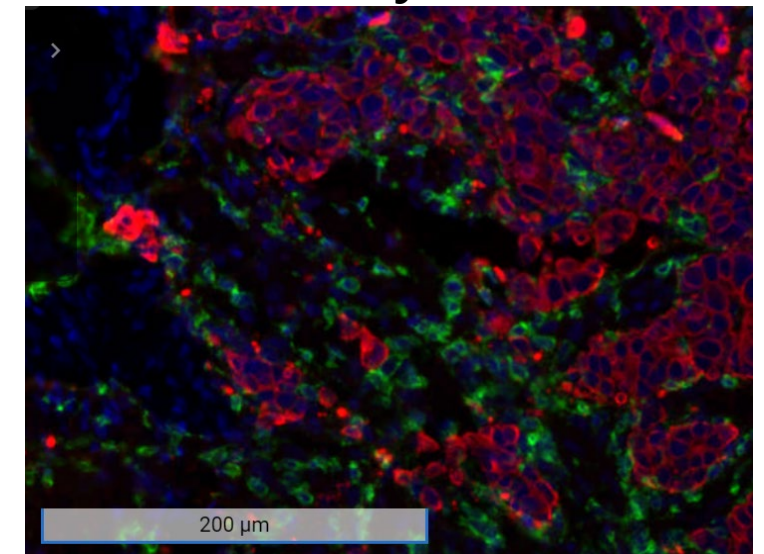
CCR8+Treg: Decreased from 14% to 0%
CD8 T cells: increased from 34% to 81%

CD8 T cells in tumor tissues are observed
(multiplex immunohistochemical staining)

Before administration



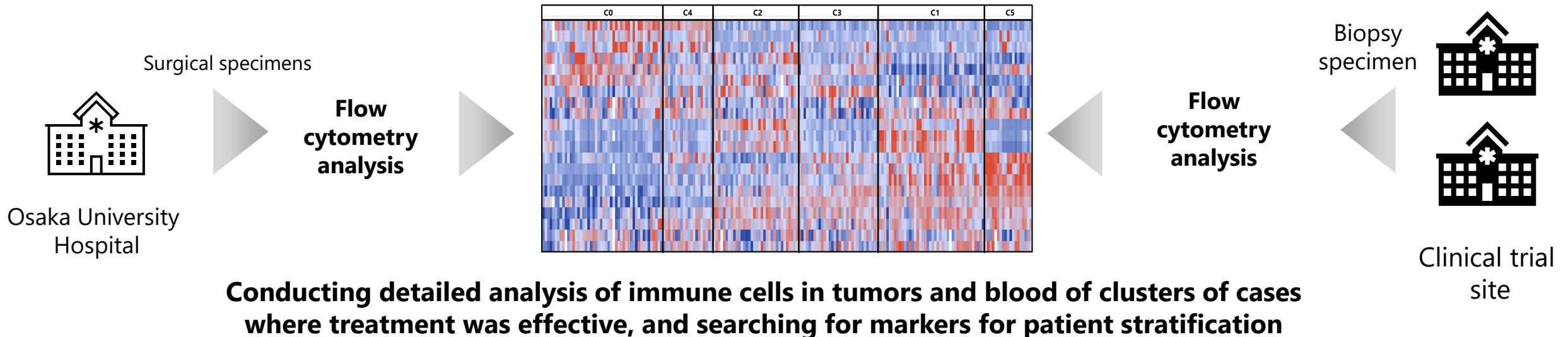
Day 29



The administration of S-531011 results in an increase in CD8 T cells

S-531011: Collaboration with Osaka University CoMIT* Joint Research

Immune profiling within the tumors of patients responsive to S-531011 has been conducted to identify those with immune states where superior efficacy can be expected



S-531011: Strategies That Can Be Implemented Given Safety Profile

Simple and low-burden treatment with potential application to childhood cancer

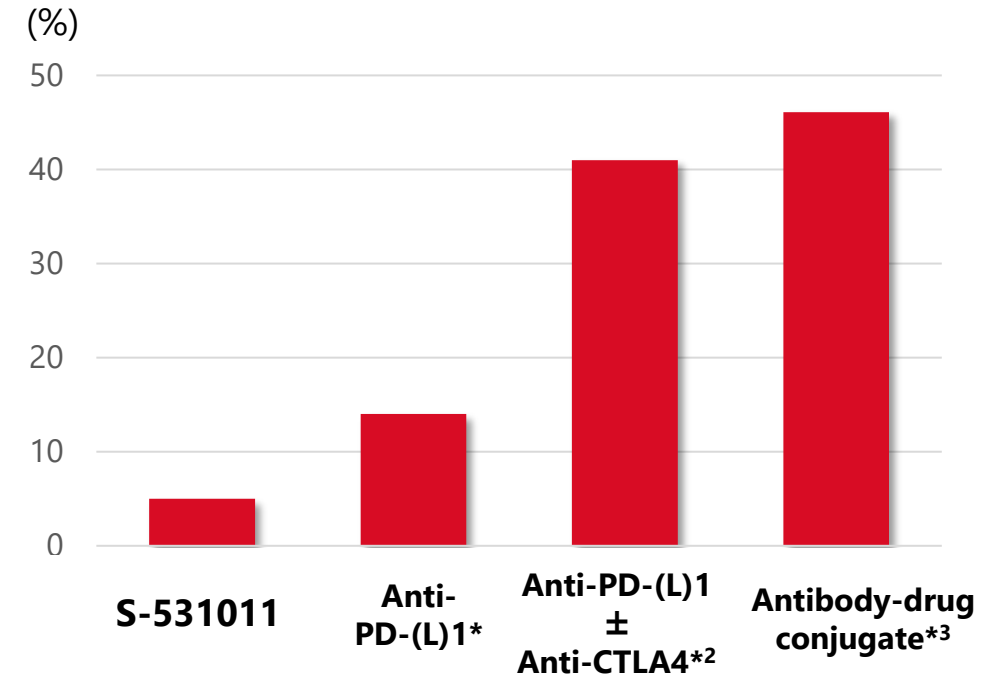
Anticancer drug options free from side effects

- **Safe to use**
 - Minimize the impact on your daily life (grade 3 or higher)
- **Anyone can use it**
 - Even if you are physically weak

High level of safety allows for various indications and approaches

- Combination therapy with various anticancer drugs
- Pediatric cancer drugs
- Subcutaneous formulation

Adverse events causally related to the study drug



QOL diseases with a high social impact

Pediatric and rare diseases

- Pompe disease
- Fragile X syndrome

Dementia

Introduction of S-606001【MZE001】, a New Therapeutic Drug Candidate for Pompe Disease

Aiming for a paradigm shift in Pompe disease treatment with a new oral treatment with a novel mechanism of action

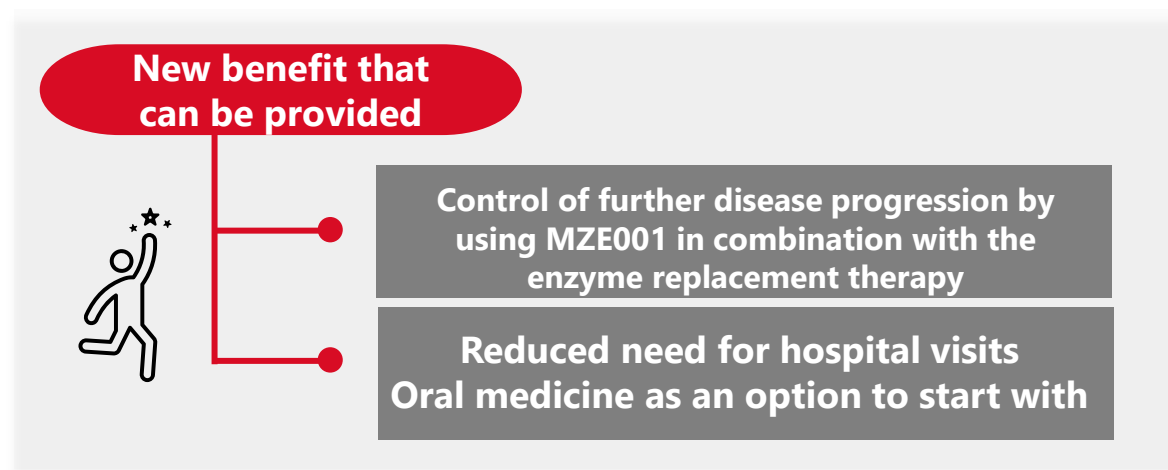
What is Pompe disease?

- A genetic disorder characterized by dysfunction of acid α -glucosidase
 - It causes an accumulation of glycogen in cells due to a deficiency in glycolysis
 - Symptoms include motor dysfunctions, respiratory disorders, and cardiac dysfunctions
- Enzyme replacement therapy (intravenous drip) is the only existing therapy
 - Disease progression occurs in many patients even under ERT (transition to artificial respiration, wheelchair)



Characteristics of MZE001

- Introduced from Maze Therapeutics in May 2024
- Novel oral GYS1* inhibitor
 - It inhibits the synthesis of glycogen, which is the cause of accumulation in cells
- The only small molecular drug in the clinical development stage



S-606001

Indication: Pompe disease



Market:

- Prevalence: About 50,000 people (Globally, estimate)
- Market size: US\$160 million



Unmet Needs:

- **Oral medicine that can reduce burden on the body due to injections and reduce burden caused by outpatient visits** (ERT requires intravenous injection once per 2 weeks.)
- **Disease progression can be stopped.**



Product Property:

- Easy-to-use oral drug
- Since it has a mechanism of action different from ERT, enhanced effects can be expected when used in combination.



Current Status :

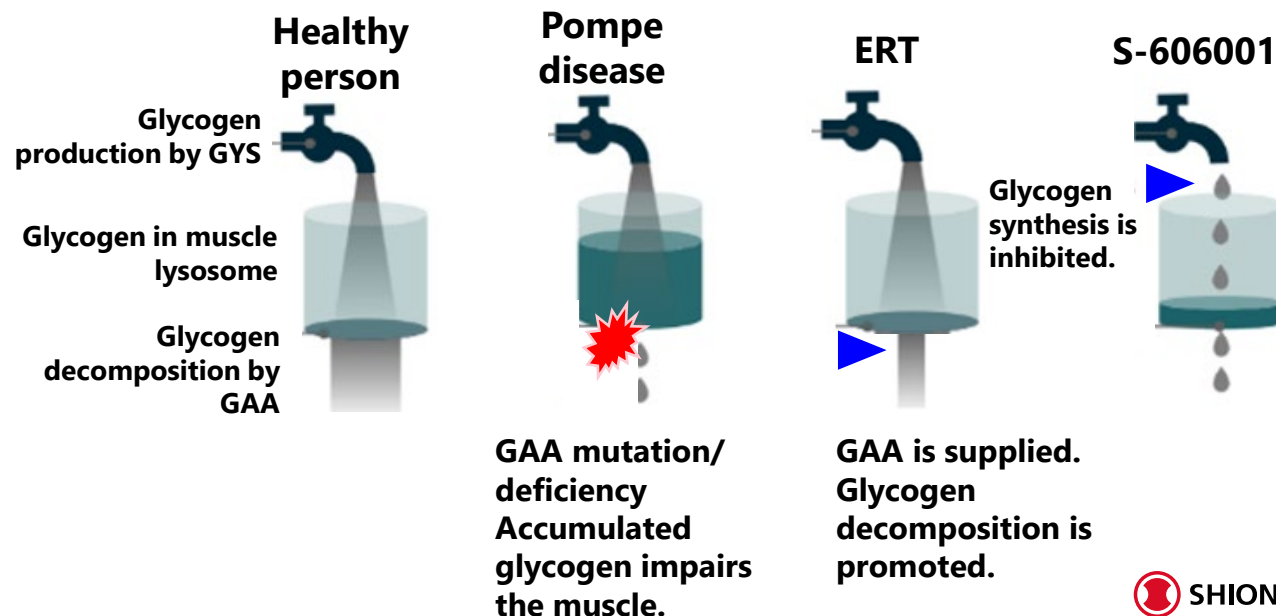
- Q2 FY2024: Additional domestic Phase 1 study (BA/FE study for new formulation)
- Within FY2024: Phase 2 study will be started.



Mechanism of Action:

- Pompe disease is a condition that glycogen abnormally accumulates in muscle lysosome due to mutation (decreased activity) of glycogenolytic enzyme (GAA) in muscle lysosome and muscular tissues are destroyed.
- S-606001 reduces accumulation of glycogen in muscle lysosome by inhibiting muscle-specific glycogen synthase (GYS1), thus suppressing destruction of muscles.

Treatment concept using this drug

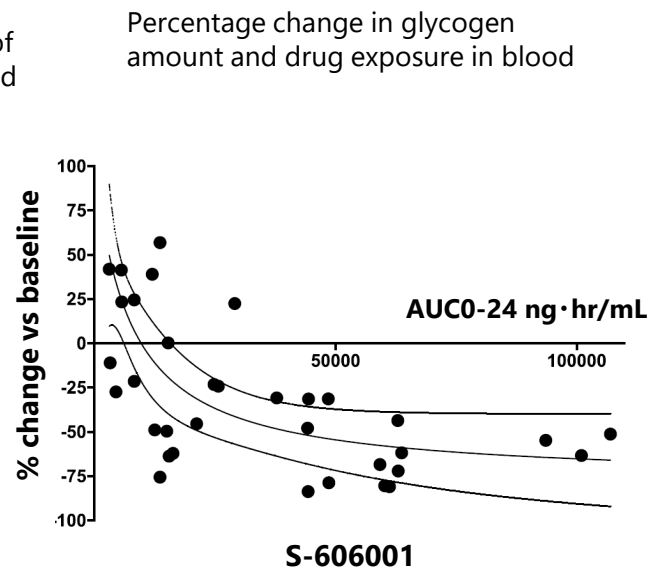
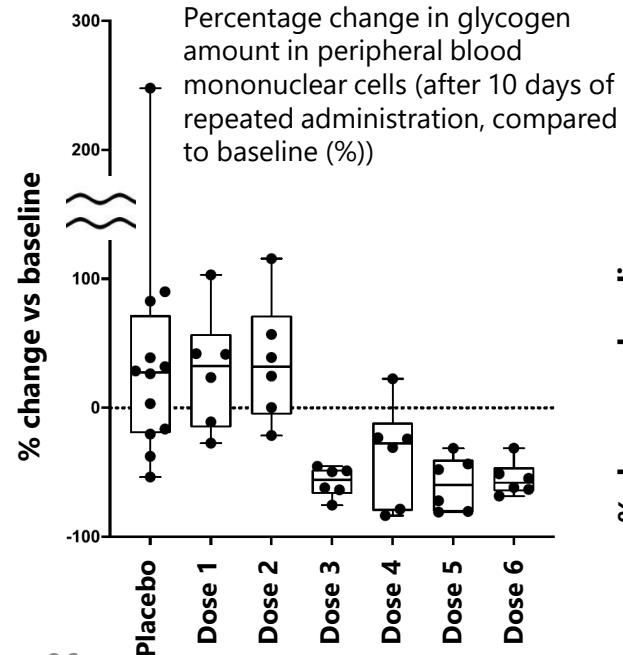


S-606001 : Clinical Data

Confirmation of good safety and Proof of Mechanism

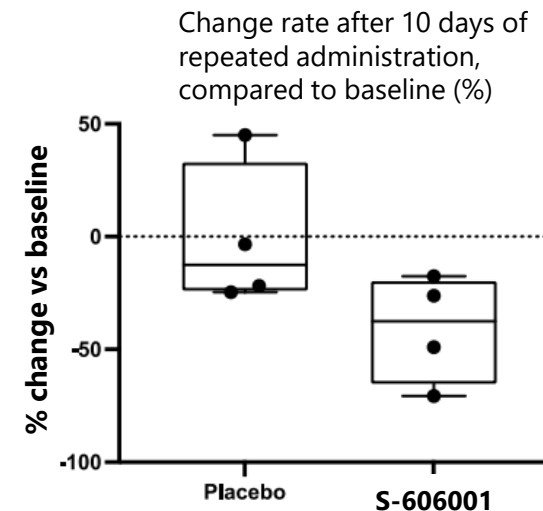
Healthy human Ph1 trial in the US

- Good safety and tolerance
- Peripheral blood monocyte glycogen levels suppressed in an exposure-dependent manner

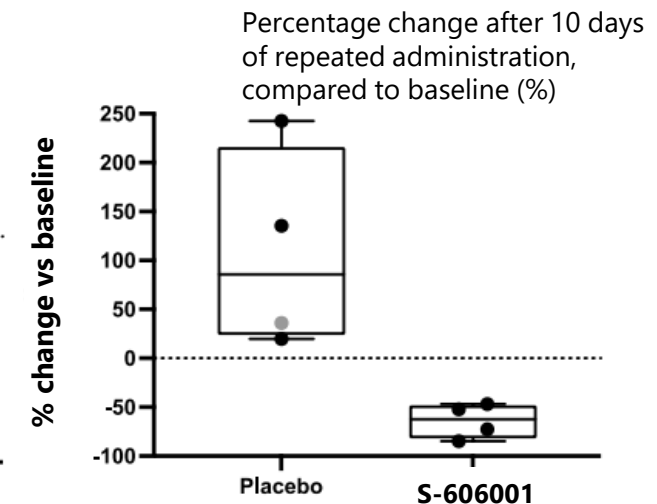


- Significant suppression of glycogen amount and glycogen production in muscle

Glycogen amount in muscle



Glycogen production in muscle



Zatolmilast [BPN14770]

Indication: Fragile X syndrome (FXS)

Fragile X Syndrome (FXS) :

- rare disease caused by the extension of a 3-base (CGG) sequence of the X chromosome FMR1 gene
- Main symptoms : Developmental delays and intellectual disabilities, behavioral abnormalities (autism, ADHD), and physical abnormalities



Market:

- Prevalence: About 1 in 10,000 people
- Market size: 20 billion JPY or more (on male at 18 years old or over in the US)



Unmet needs:

- No medicines have been approved for fragile X syndrome.
- High needs exist for relief from anxiety and improvement of cognitive functions, and medicines to improve communications between patients and caregivers (family) are needed.

Designated as an Orphan/Fast track by FDA and EMA:

FDA

- Orphan Designation (April 2018)
- Designated for Rare Pediatric Diseases (September 2023)
- Fast Track Designation (March 2024)

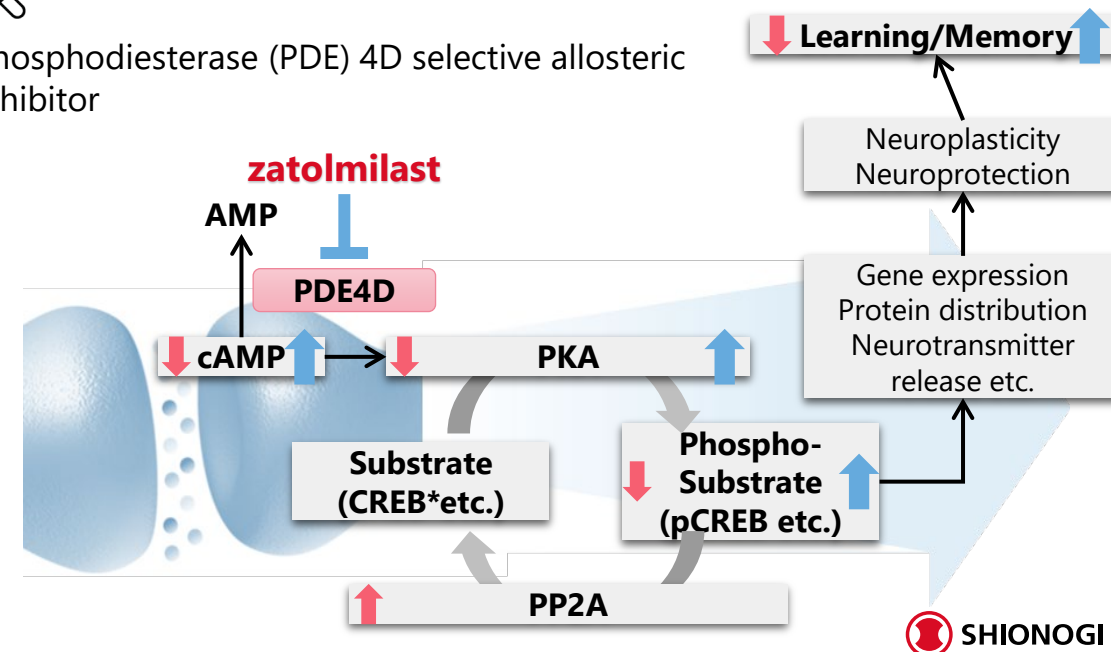
EMA

- Orphan Designation (March 2024)



Mechanism of action:

Phosphodiesterase (PDE) 4D selective allosteric inhibitor



Zatolmilast: Progress in development for fragile X syndrome

Currently conducting clinical trials in the US with the cooperation of FXS support groups*, aiming to submit for approval by 3Q FY2025

US PoC Testing*²

- Conducting a Phase 2 study with support from FRAXA*
- Significant improvement in language function and daily life function

US late-stage clinical trials

- Ph2/3 study for young males (ages 9-17)
- Phase 2/3 study for adult males (18-45 years old)
- Open-label extension study



SHIONOGI



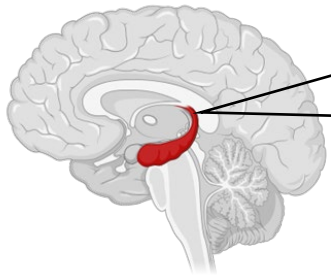
Global development including Europe, and expansion of indications to pediatric males (under 9 years old) and females under consideration

Drug Discovery Aimed at Improving Symptoms of Dementia

Drug discovery concept

A compound that selectively inhibits PDE4D* within neuronal cells

- Enhancing and maintaining the expression of genes related to neural function through the augmentation of the cAMP-CREB pathway*2
- Boosting neural and synaptic function, thereby improving cognitive functions including learning and memory

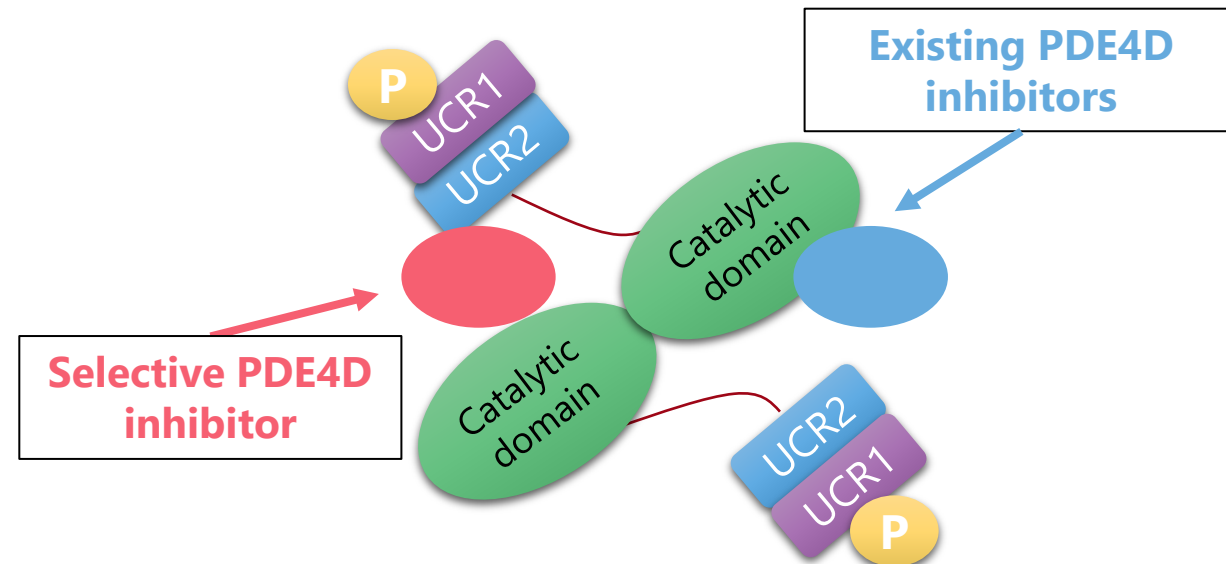


cAMP↑ → **pCREB↑** → **Enhancement and consolidation of memory**

Creating an effective and user-friendly PDE4D inhibitor by selectively and appropriately regulating activity through the allosteric effect of PDE4D inhibition at low doses over a long period, tailored to the phenotype of symptom improvement in a wide range of age-related cognitive disorders, including Alzheimer's disease

Mechanism

- Unlike existing PDE4 inhibitors, the UCR2*3 site is involved in binding
- The involvement of the UCR2 site in binding allows for the selective inhibition of PDE4D
- As a result, it is expected to avoid side effects such as vomiting and improve cognitive functions, including learning and memory



S-898270 : Preclinical study

**Aiming for Phase 1 entry by the first half of 2025
for a wide range of patients suffering from cognitive decline, including memory loss**

In vivo efficacy (improving learning and memory)

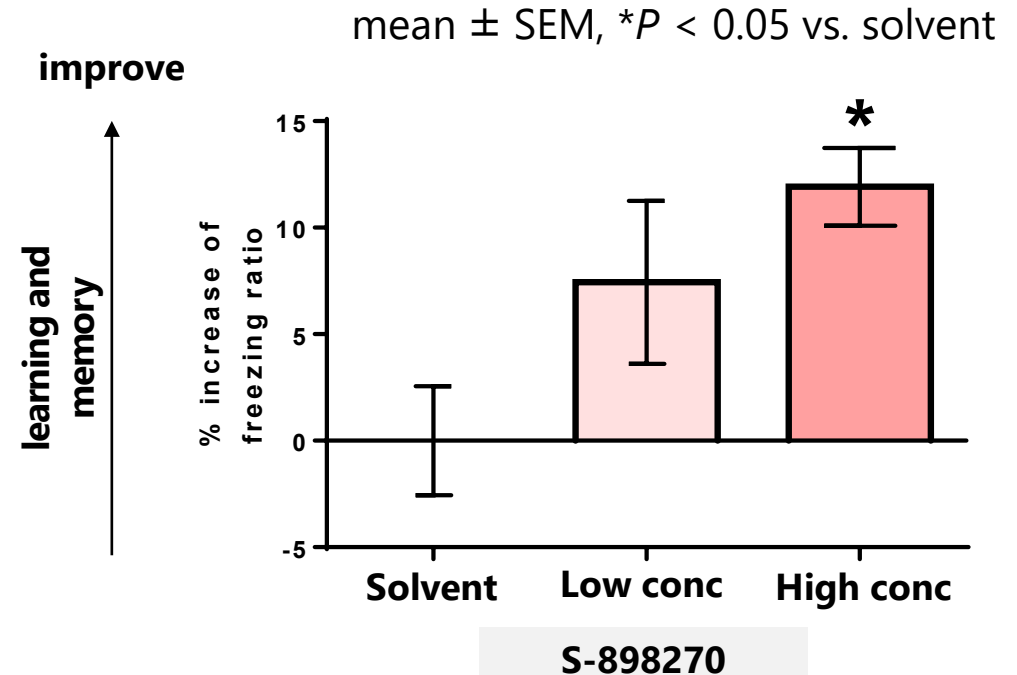
Train mice to associate a specific stimulus with a testing environment



After a set period, present the testing environment without the stimulus



Verify if the mice remember the association between the testing environment and the stimulus

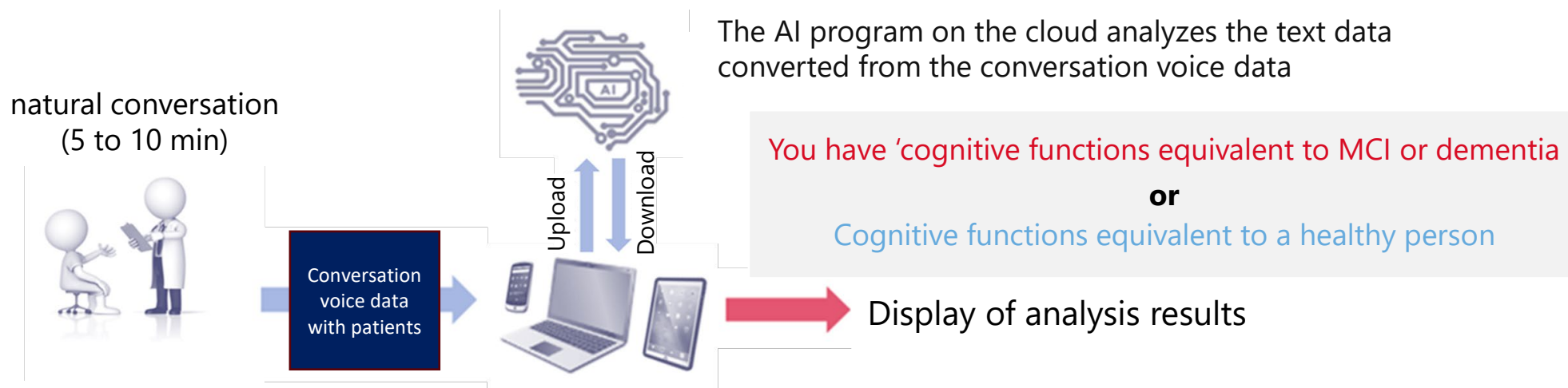


Administration of S-898270 improves learning and memory

SDS-881 (SaMD diagnostic support)

Conversational Dementia Diagnosis Support AI Program (Collaboration with FRONTEO)

Aiming to start by the third quarter of fiscal year 2024, preparations are underway for domestic validation trials



- **Diagnosis based on **natural conversation** between patient and medical staff of about 5 to 10 minutes**
- Differences from existing neuropsychological tests (MMSE, etc.)
 - No specialist knowledge or experience required
 - Reduces the time and psychological burden on patients and examiners
 - No accustomization effect, so repeated (regular) tests are possible

Promoting referrals and collaboration from non-specialists to specialists to achieve early treatment

MMSE (Mini-Mental State Examination): A test to evaluate cognitive function including orientation, memory, calculation, language, and graphic ability, with a maximum score of 30 [11 questions in total]

Hasegawa-style assessment: Cognitive functions such as orientation, memory, and calculation are evaluated on a scale of 30 [9 questions in total]

[Announcement of the Strategic Business Partnership Agreement for Diagnosis Support AI Program in Dementia and Depression between FRONTEO and Shionogi | SHIONOGI](#)

QOL diseases with a high social impact

Sleep disorders

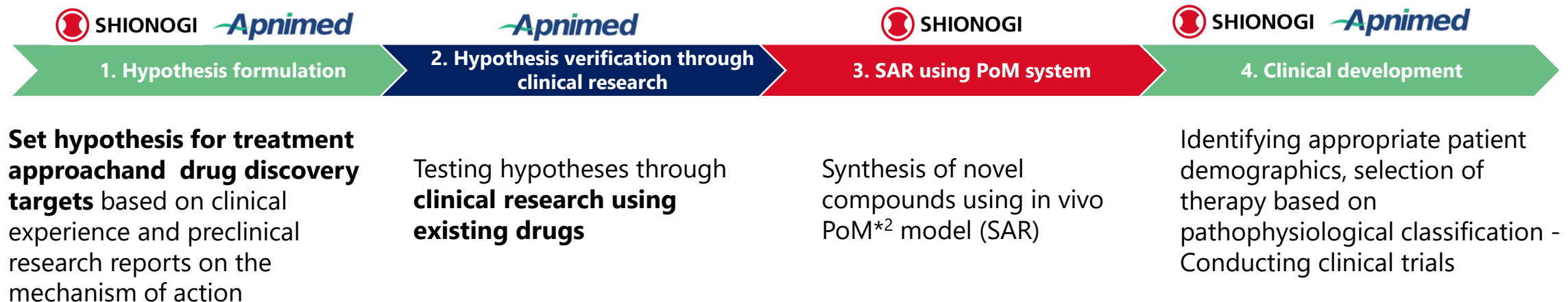
Expertise in Sleep Disorders Established a joint venture * with Apnimed, a company with outstanding expertise in sleep disorders

Multiple programs are underway to address sleep disorders by addressing multiple mechanisms

Apnimed's Strengths

- High scientific expertise and development track record in the treatment of sleep apnea and other sleep disorders, as well as a global network for clinical research
- Multiple pipelines assets for sleep apnea syndrome

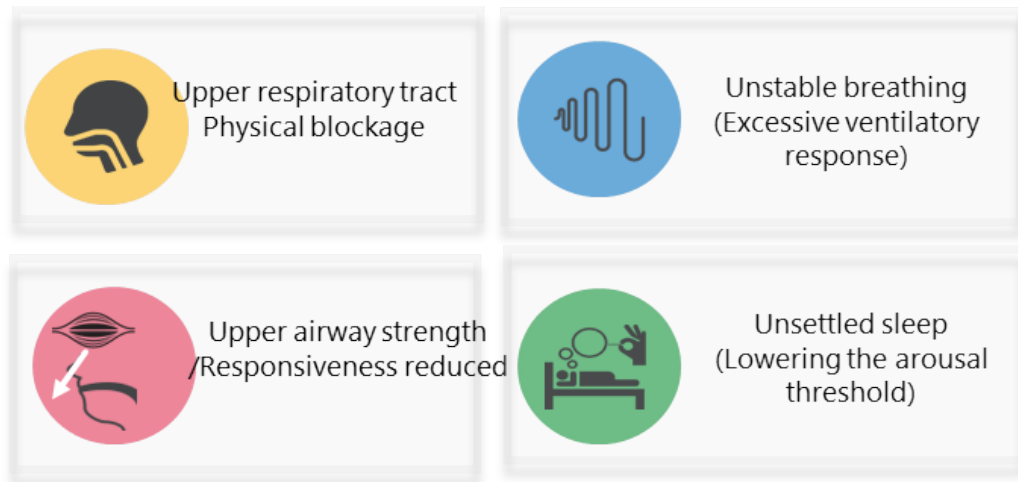
Drug discovery based on hypotheses and drug target setting based on clinical evidence



Market and Unmet Needs of Sleep Apnea Syndrome

Market:

- Number of affected people: Approximately 900 M people
Among the above, the target group is patients with increasingly unstable breathing



Unmet needs:

- Highly effective and safe therapeutic drugs as alternatives to devices and surgical treatments
- Treatment options for patients with nasal continuous positive airway pressure (CPAP) resistance or intolerance

SASS (S-600918 [Sivopixant] + Concomitant drug X)

Indications: Sleep Apnea Syndrome

Mechanism

- S-600918's respiratory control:
By inhibiting the P2X3 receptors of the carotid bodies (blood O2 sensors), it suppresses excessive hypoxic responses and stabilizes the rhythm of breathing
- In addition to S-600918, the combination with drugs of different mechanisms may bring clinically significant therapeutic effects for sleep apnea and hypoventilation

Product Features:

- Oral once daily before bedtime

Current status and future plans:

- SHIONOGI's Phase 2 trial of S-600918
 - In a subgroup of patients with unstable respiration (12 cases), **an improvement in the number of apneas and hypopneas suggesting efficacy was observed** compared to the placebo group ($p=0.0161$)
- Proof of Concept trial using S-600918 and combination drug X
 - to start in the 3rd quarter of fiscal year 2024
 - with interim results expected by 3Q of FY2025

QOL diseases with a high social impact

Neuropsychiatric disorders (domestic development)

- Depression
- ADHD

Zuranolone (GABA_A receptor positive allosteric modulator)

Indications: Major Depressive Disorder (Depression)

Aim to become "the main drug for the acute treatment* of depression"

Strengths: Rapid effect (an important unmet need for depression treatment)

- **Demonstrated efficacy in just two weeks that would require six to eight weeks of treatment with existing drugs**
- Rapid improvement of symptoms after starting treatment leads to a favorable treatment course^{*2} and is of great clinical significance

Ease of use: Convenient, with administration for 2 weeks only when treatment is required

- No dose adjustment required, efficacy assessed in 2 weeks, **high adherence** expected

Treatment concept: To improve depression symptoms in a short period of time for patients who require treatment

- **The rapid onset of zuranolone could provide rapid relief from depressive symptoms and improve functioning and overall treatment outcomes**

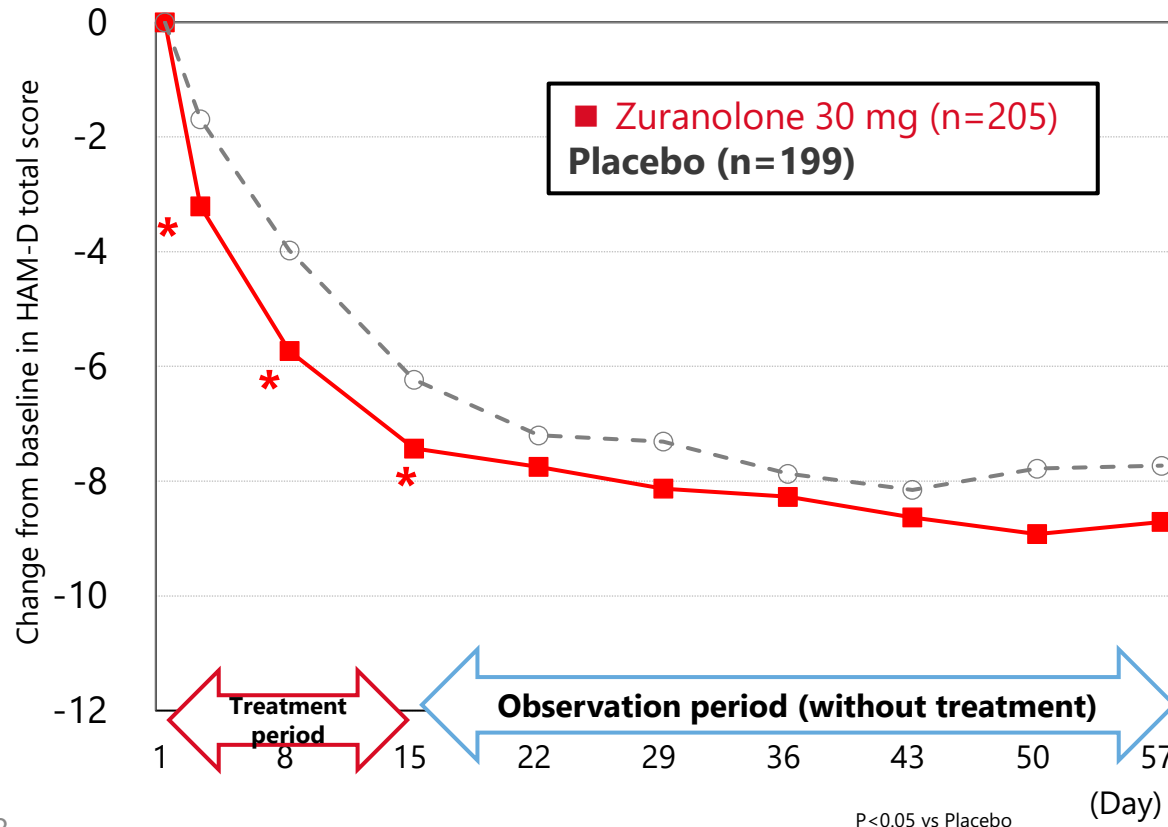
* Acute phase of depression: From the start of treatment after diagnosis to remission (disappearance of depressive symptoms) (Source: Depression Treatment Guidelines, Key Points of Depression Treatment-10)

*² J Clin Psychiatry 2009; 70(3):344-353

Zuranolone: Phase 3 Study Results in Japan

Demonstrated rapid improvements in depression symptoms, application for approval scheduled for 1Q FY2024

Phase 3 validation study in Japan: Change from baseline in HAM-D total score



Efficacy

- **Domestic Phase 3 verification study: Primary endpoint achieved**
 - Significant improvement in change from baseline in HAM-D* total score versus placebo at Day 3(initial observation), Day 8 and Day 15(end of treatment) at 20 mg and 30 mg
 - During the observation period from Day 15 to Day 57, the treatment effect was confirmed to be sustained
- **Phase 3 Add-on Study**
 - The added effect of zuranolone on other antidepressants could not be confirmed (possibly due to the small number of subjects)

Safety

- Consistent tolerability profile across studies; adverse events were generally mild to moderate in severity
- No subjects reported dependence on the drug

SDT-001

Indications: Attention Deficit Hyperactivity Disorder (ADHD) in Childhood



Market :

- Approximately 260,000 pediatric ADHD patients diagnosed (domestic)



Unmet needs :

- Convenient treatment options other than medication (Due to a shortage of human resources in medical institutions, few can provide psychosocial treatments).



Product Features :

- Digital therapeutic application
- Daily training for about 25 minutes using the application



Current status and future plans :

- Approval application in progress (domestic, February 2024)
- Approval obtained, insurance coverage (within 2025)



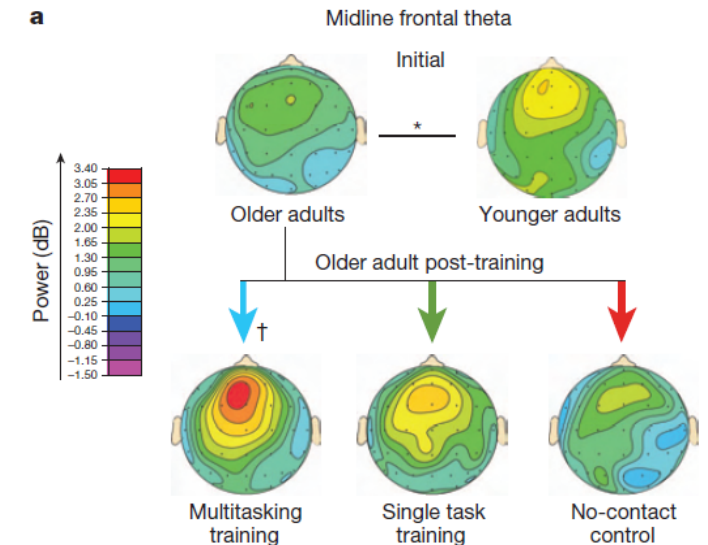
Mechanism :

- By performing dual tasks adjusted for difficulty for each patient, the application activates the prefrontal cortex functions (which are diminished in ADHD patients) and improves symptoms of inattention and hyperactivity/impulsivity

Activation of brain function through difficulty-adjusted dual tasks*



**Dual task execution
(Steering tapping)**

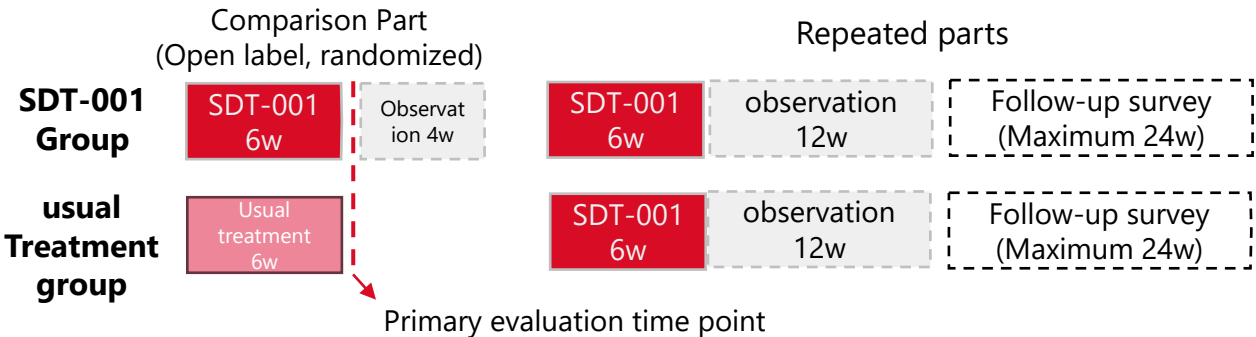


Dual task > Single task > Control
Training increases brainwaves (theta waves)

SDT-001: Phase 3 Study in Japan for Pediatric ADHD Patients

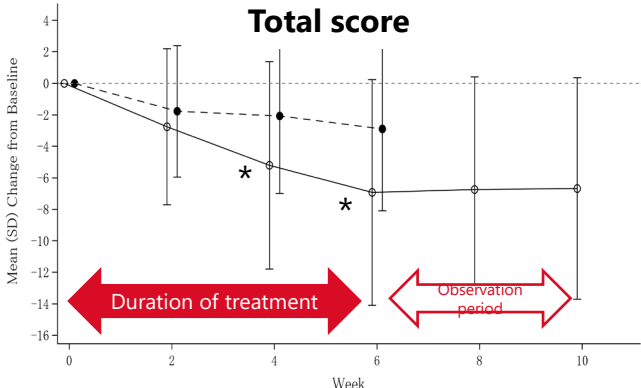
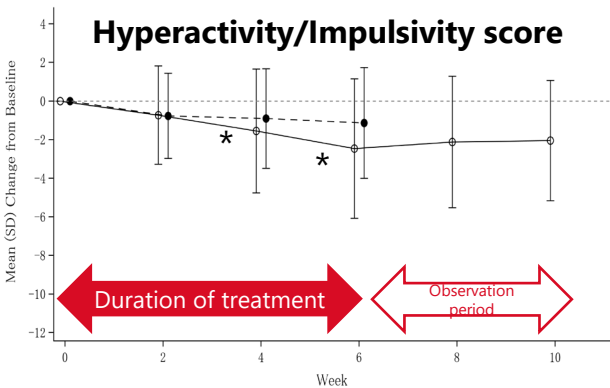
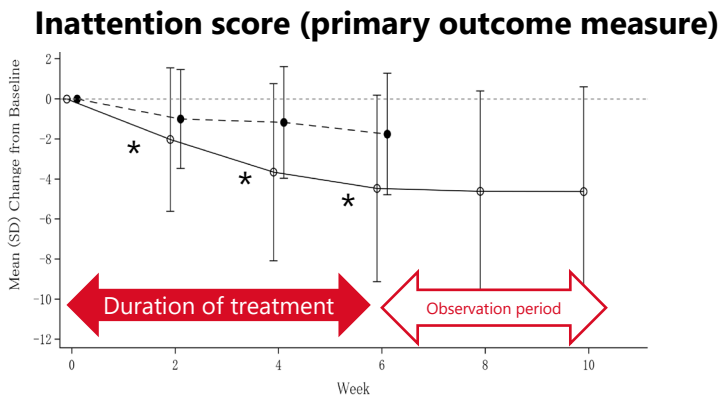
Primary and key secondary endpoints achieved

Subject	Children with ADHD (ADHD-RS inattention score of 15 or more*)
Primary endpoints	Change from baseline in ADHD-RS-IV (clinician-rated) inattention score
Secondary endpoints	Efficacy, safety and tolerability of SDT-001 when used repeatedly



Study results (comparison part): Change from baseline in ADHD-RS-IV (physician-assessed) scores

○ SDT-001
● TAU
TAU = treatment as usual *: p < 0.05 (MMRM analysis)



- Comparison part: ADHD-RS-IV (physician-rated) inattention score, hyperactivity/impulsivity score, and total score were significantly improved compared to the usual care group
- Repeated Part: ADHD-RS-IV scores were reduced even after two cycles of SDT-001 use. Improved ADHD-RS-IV scores were maintained for at least 12 weeks after discontinuation of use

Actions in Focus Areas: Today's Highlights

- **SHIONOGI R&D's core strength and synergy through external collaboration have led to the enrichment of a robust pipeline**
- **Agile development of next-generation growth drivers will be accelerated through flexible resource allocation**



**The global expansion of
ensitrelvir and the development
of its preventive applications**



**Creation of a universal vaccine,
with smooth preparations
underway for clinical trials
within fiscal year 2024**



**Efforts towards the realization of
Test to Treat
(antimicrobial susceptibility testing,
dementia diagnosis support)**



**Research on ultra-long-acting
drug discovery for HIV
(novel INSTI, partner drugs)**



**Progress and expansion of the
early-stage development
pipeline
(S-892217, 337395, 649228, 743229,
531011, 606001)**



**Sleep Apnea
Syndrome**

**Exploration of new focus
areas and preparation for
clinical trials
(Shionogi-Apnimed-Sleep Science,
LLC, S-600918 + combination drug X)**

Summary of today

Isao Teshirogi, PhD
Chief Executive Officer

Progress of Major Development Products - Infection diseases -

※The bar starts from FPI and ends at CSR, Topline results: It is the timing of acquisition, and the timing of disclosure will be considered separately

	Pipeline	Indication	Current stage	FY2024	FY2025
COVID-19 Family	S-268019	COVID-19 (Vaccine)	Consent for Approval*		
	Ensitrelvir	COVID-19	Submission・Phase 3 Phase 3 (Pediatric)	Phase 3 topline results (FY24 4Q)	
	Ensitrelvir	COVID-19 (prevention)	Phase 3 † Data analysis in progress	Phase 3 topline results (FY24 3Q)	
	S-268023	COVID-19 (XBB1.5,Vaccine)	Phase 3		
	S-892216	COVID-19	Phase 1	Phase 2 start (FY24 2Q) topline results (FY24 4Q)	
	S-567123	COVID-19 (Universal Vaccine)	Preclinical	Phase 1/2 start (FY24 4Q) topline results (FY25 2Q)	
Infection diseases	Olorofim	Invasive aspergillosis	Phase 3		
	S-337395	RSV infections	Phase 2		
	S-743229	AMR (Complex urinary tract infection)	Phase 1	Phase1 (combined use) topline (FY24 3Q)	
	S-649228	AMR (Gram-negative bacteria infection)	Preclinical	Phase1 (combined use) start (FY24 2Q) topline results (FY24 3Q)	

Progress of Major Development Products - QOL Diseases with High Social Impact -

※The bar starts from FPI and ends at CSR, Topline results: It is the timing of acquisition, and the timing of disclosure will be considered separately

Disease area	Pipeline	Indication	Current stage	FY2024	FY2025
QOL Diseases with High Social Impact	SDT-001	ADHD	Submission		Approval (FY24 4Q)
	Zuranolone	Depression	Preparation for application	Submission (FY24 1Q)	Approval (FY25 1Q)
	Resiniferatoxin	Pain associated with knee osteoarthritis	Phase 3		Submission (FY25 3Q)
	Zatolmilast	Fragile X Syndrome	Phase 2/3	Phase 2/3 topline (FY25 1Q)	Submission (FY25 3Q)
	Redasemtide	Acute ischemic stroke	Phase 2b		
		Dystrophic epidermolysis bullosa	Phase 2		
	S-309309	Obesity	Phase 2	Phase 2 topline (FY24 1Q)	Considering future development strategies
	S-531011	Solid tumor	Phase 1b/2	Phase 2 part start (FY24 2Q)	
	S-600918 + Drug X	Sleep apnea syndrome	Phase 2	Phase 2 start (FY24 3Q)	Phase 2 topline (FY25 3Q)
	S-606001	Pompe	Phase 1		Phase 2 start (FY25 1Q)
	S-151128	Chronic pain	Phase 1	Phase 1b topline (FY24 2Q)	

Appendix

Olorofim [F901318]

Indication: Invasive fungal infections with limited treatment options



Market :

- Number of cases: The number of diagnoses of invasive aspergillosis is over 200,000 combined in Europe, Japan, and China
- The number of deaths from invasive aspergillosis is increasing worldwide.



Unmet Needs :

- Oral drug with a new MoA for invasive aspergillosis, where treatment options are limited due to resistance and tolerability issues
- A new treatment option for patients with rare fungal infections



Product Characteristics :

- Oral antifungal drug with novel mechanism of action different from existing drugs



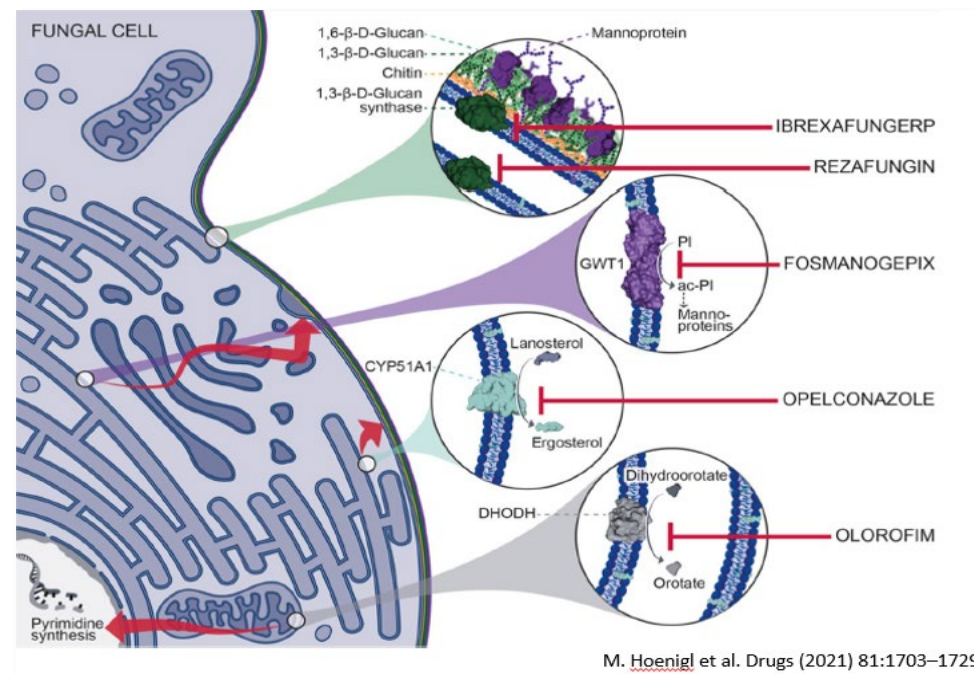
Current Status :

- Global Phase 2b trial : Completed
- Global Phase 3 trial : Being implemented in more than 20 countries around the world, including Japan and China



Mechanism of Action (MoA) :

1. Fungal dihydroorotate dehydrogenase inhibitor
2. Fungicidal activity by inhibiting the pyrimidine synthesis pathway essential for fungal growth



Olorofim [F901318]: Global Phase 2b Trial

Announcement of favorable Global Phase 2b trial results from F2G (co-development partner)*

Trial Summary

- A multi-center, open-label Phase 2b trial to evaluate F901318 for the treatment of invasive fungal infections in patients lacking suitable alternative treatment options
- Target sample size: 200 cases
- Implementation countries: United States, Europe, APAC

Trial Results

- Efficacy determination based on EORTC-MSG criteria*³ :
Overall response rate at 42/84 days was 28.7% / 27.2%
The rate including stable has increased to 75.2% / 63.4% respectively
- 114 out of 202 cases continued into extended treatment phase
- Generally good safety and tolerability confirmed

	Number of valid cases* ³ n (%)		Total number of deaths due to all causes n (%)	
Fungal species	Day 42	Day 84	Day 42	Day 84
Overall (n: 202)	58 (28.7)	55 (27.2)	23 (11.4)	32 (15.8)
<i>Aspergillus</i> spp. (n: 101)	35 (34.7)	34 (33.7)	18 (17.8)	26 (25.7)
<i>Lomentospora prolificans</i> (n: 26)	11 (42.3)	11 (42.3)	3 (11.5)	3 (11.5)
<i>Scedosporium</i> spp. (n: 22)	8 (36.4)	5 (22.7)	2 (9.1)	2 (9.1)
<i>Scopulariopsis</i> spp. (n: 6)	5 (83.3)	5 (83.3)	0	0
Other Olorofim-sensitive fungi(n: 8)	1 (12.5)	2 (25.0)	0	1 (12.5)
<i>Coccidioides</i> spp. (n: 41)	0	0	0	0

S-151128

Indications: Chronic Pain



Market:

- Number of symptomatic people : 44 million (US)*1
- Market size: \$11.4B (US)*2



Unmet needs:

- It has an analgesic effect even for pain for which existing drugs are ineffective.
- Long-lasting effect provides long-term pain control
- A treatment that is safe to use and has low risk of side effects



Product features:

- Long-lasting effect (intravenous infusion once every four weeks is expected)
- High safety and tolerability



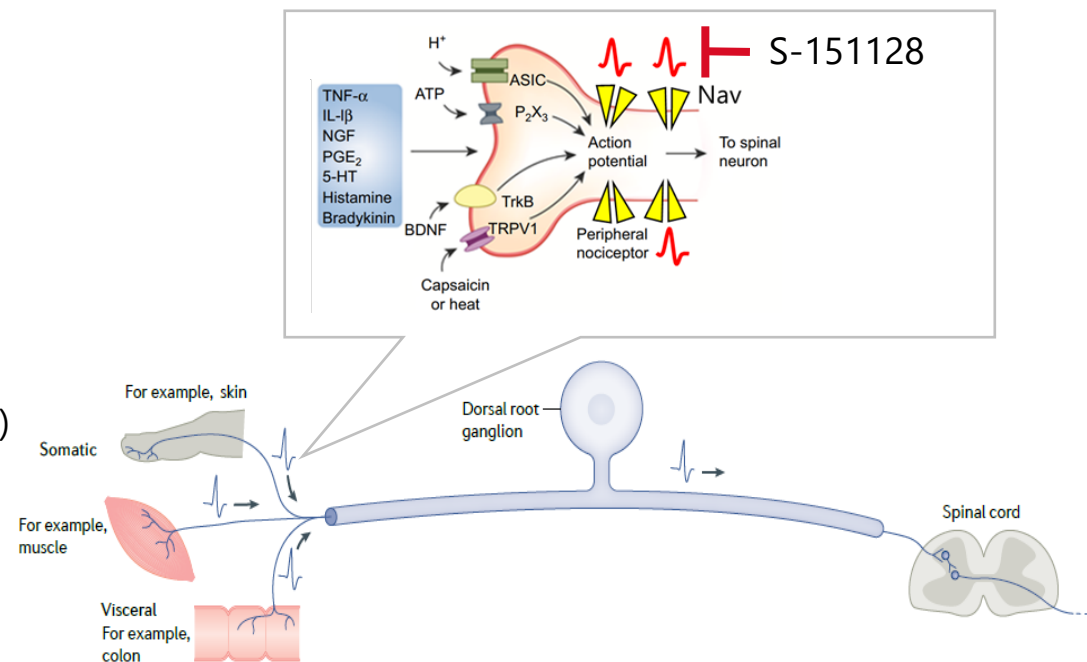
Current status and future plans:

- Phase 1 single-dose study in healthy adults completed
- Currently conducting a Phase 1b repeated administration study targeting patients with knee osteoarthritis
- Currently selecting target pain disorders



Mechanism of action:

1. Selective inhibition of voltage-gated sodium channel (Nav) 1.7
2. Suppresses the generation and conduction of action potentials that are the source of pain



S-151128: Development Status

Confirmed tolerability and favorable pharmacokinetics Phase 1 trial with healthy adults, Phase 1b trial with multiple doses is currently underway

Phase 1 single dose trial

Country	Japan
Subjects	Healthy adults
Study design	Single-center, randomized, placebo-controlled, double-blind
Dosage and administration Target number of subjects	Single intravenous dose (60 min) 1 cohort: 8 cases × 7 cohorts: 56 cases in total
Endpoints	Safety, pharmacokinetics, QT/QTc prolongation risk assessment

- Safety: no side effects have been reported in S-151128 group.
- Anti-drug antibodies: negative in all cases
- Pharmacokinetics: Dose-dependent increase in exposure was observed
- Risk of QT prolongation: Not recognized

Phase 1b repeated dose trial

Country	Japan
Subjects	Knee osteoarthritis patients
Study design	Multicenter, randomized, placebo-controlled, observer-blind
Dosage and administration target number of subjects	Treatment group: Active drug, placebo, total 74 cases 28-day interval, 2 doses intravenously (30 minutes)
Endpoints	Safety, Pharmacokinetics, and Efficacy

- June 2024: Last Patient Out
- Safety: No significant adverse events were reported

Resiniferatoxin

Indication: Osteoarthritis of the knee



Market:

- Number of symptomatic people : 25 million* (Japan)
- Market size: Over 70 B yen (Japan)



Unmet needs:

- Insufficient efficacy or short duration of effect is a problem with existing drugs, and there is a need for drugs that can control pain for a long time
- Drugs with strong analgesic effects are required as adjuvants for exercise therapy



Product Characteristics:

- An injection that can reduce pain and improve functionality by injecting into the knee joint once every six months on average



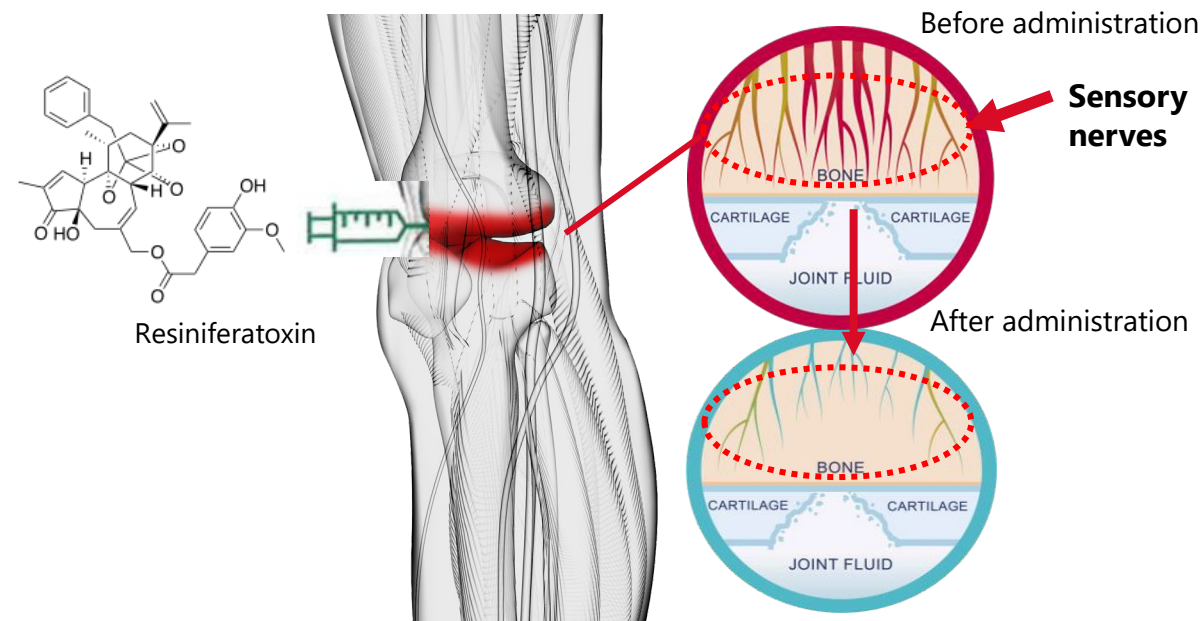
Current status and future plans:

- Enrollment for Global Phase 3 trials in Japan, the US and Europe has been completed and evaluation is ongoing



Mechanism of action:

1. Resiniferatoxin acts on TRPV1** on sensory nerves projecting into the knee surface
2. Causes strong desensitization and retraction of sensory nerves from the knee (pain is suppressed)



S-005151

Indications: Acute cerebral infarction



market:

- Number of affected people: 1.75 million (Incidence in 7MM)
- Market Size: 1200 Million Dollars (Market Size in 7MM)



Unmet needs:

- A drug that can provide social independence to patients with acute cerebral infarction who have no other treatment options and are left with no after-effects
- Drugs with greater flexibility in the time allowed between onset and administration



Product Features:

- Drug administration can induce regenerative ability stably, without relying on facilities.
- Can be administered up to 25 hours after onset of symptoms



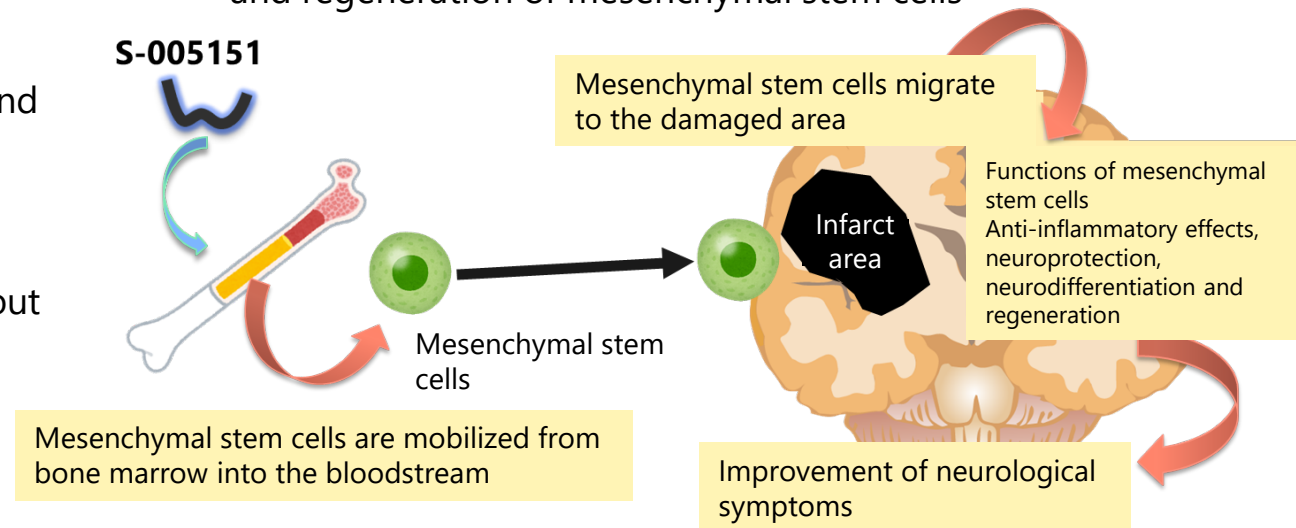
Current status and future plans:

- Global Phase 2b trials are underway in 19 countries, including Japan, the US, Europe and China.



Expected mechanism of action:

1. S-005151 mobilizes mesenchymal stem cells from bone marrow into the blood
2. Mobilized mesenchymal stem cells accumulate at the site of injury
3. Improve neurological symptoms through the anti-inflammatory effects, neuroprotection, neurodifferentiation and regeneration of mesenchymal stem cells



S-005151 (Acute Cerebral Infarction): Global Phase 2b study


A global Phase 2b study is currently underway for patients with acute cerebral infarction.

Overview

Country	19 countries including Japan, the US, Europe and China
Subject	Acute cerebral infarction patients <ul style="list-style-type: none">Age 18 or older and within 25 hours of onsetNIHSS: 8 to 22
Study design	Multicenter, randomized, double-blind, dose-ranging, placebo-controlled
Dosage and administration	<ul style="list-style-type: none">Intravenous administration over 90 minutes once daily for 5 days
Target number of subjects	<ul style="list-style-type: none">S-005151: 2 doses, placebo, 209 cases in each group (total 627 cases)
Primary endpoint	General prognostic assessment scale after 90 days of treatment Modified Rankin Scale (mRS) Day 90
Secondary endpoints	<ul style="list-style-type: none">BI score after 90 days of treatmentNIHSS score, SF-36, SAQoL-39g, PGI-C, etc.

- Clinical trial applications have been completed in Japan, the US, Europe and China, and patient enrollment has already started at 130 sites in 18 countries.
- Further countries and sites will be considered for addition, with the aim of completing the trial in 2025
- After determining the optimal dose in a global Phase 2b study, a global Phase 3 study will be conducted to prepare for the application for manufacturing and marketing approval.

BI: Barthel Index (a scale for assessing activities of daily living)
NIHSS: National Institute of Health Stroke Scale (a scale for assessing the neurological severity of stroke)
SF-36: general QoL assessment, SAQoL-39g: stroke and aphasia-specific QoL assessment
PGI-C: Patient Global Assessment of Improvement



Indications: Dystrophic Epidermolysis Bullosa



Disease overview:

- A genetic disease in which there is a mutation in the protein gene that is a structural component of the skin, causing blisters and ulcers to form on the skin and mucous membranes even with slight stimuli in daily life.
- Skin symptoms persist from birth and often lead to complications, causing significant disruption to daily life.



Market:

- Number of symptomatic people : Approximately 300 (Japan)



Unmet needs:

- Currently, there is no cure, and symptomatic treatment is the norm, so new, inexpensive treatments that act systemically are needed.



Current status and future plans:

- Additional Phase 2 trial in progress
 - Implementing various measures to promote case entry
- Aiming to apply during fiscal year 2026



Mechanism of action:

1. S-005151 mobilizes mesenchymal stem cells from bone marrow into the blood
2. Mobilized mesenchymal stem cells accumulate at the site of injury
3. Improves skin symptoms through the anti-inflammatory and anti-fibrotic effects of mesenchymal stem cells

