

## **SHIONOGI Announces Agreement with AVITA for a Capital and Business Alliance**

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**OSAKA, Japan, September, 7, 2021** - Shionogi & Co., Ltd. (hereafter "Shionogi") announced that Shionogi has concluded a capital and business alliance (hereinafter, this capital and business alliance) with AVITA, Inc. (Headquarters: Shibuya-ku, Tokyo, President: Hiroshi Ishiguro)

As healthcare needs diversify, data and digital technologies are increasingly being utilized in the fields of medical care and welfare to increase efficiency. A major driver for this trend is the serious labor shortage in medical and long-term care settings. While digitalization in these fields is expected to continue to accelerate, the need for effective interaction with patients is anticipated to increase alongside the progress of digitalization.

Based on this capital and business alliance, Shionogi and AVITA will utilize the strengths of both companies to develop and provide new healthcare solutions, including, for example, dialogue services and health consultations from pre-symptomatic utilizing robots and CG avatars for medical and welfare applications.

Shionogi has set forth in its medium-term business plan "Shionogi Transformation Strategy 2030 (STS2030)" its plans to meet the needs of patients and society by transforming ourselves from a pharmaceutical company strictly focused on ethical drugs into "a HaaS company"\* that provides comprehensive healthcare services. As we continually refine our strengths as a pharmaceutical company, we will intensify our efforts, including through collaboration with external partners, to continue to provide new value to society.

\* HaaS; Healthcare as a Service: Providing a range of healthcare services in line with customer needs, rather than only supplying pharmaceuticals.

### **About AVITA**

The company was established with the aim of implementing various projects for the benefit of society, such as the "Moonshot R & D System", in which Hiroshi Ishiguro, a professor of the Graduate School of Fundamental Engineering, Osaka University, is the project manager, and "the OSAKA-Kansai Japan Expo", in which he is the theme business producer.

For further information about AVITA, please see the company website : <https://avita.co.jp/en>

### **Forward-Looking Statements**

*This announcement contains forward-looking statements. These statements are based on expectations in light of the information currently available, assumptions that are subject to risks and uncertainties which could cause actual results to differ materially from these statements. Risks and uncertainties include general domestic and international economic conditions such as general industry and market conditions, and changes of interest rate and currency exchange rate. These risks and uncertainties particularly apply with respect to product-related forward-looking statements. Product risks and uncertainties include, but are not limited to, completion and discontinuation of clinical trials; obtaining regulatory approvals; claims and concerns about product safety and efficacy; technological advances; adverse outcome of important litigation; domestic and foreign healthcare reforms and changes of laws and regulations. Also for existing products, there are manufacturing and marketing*

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*risks, which include, but are not limited to, inability to build production capacity to meet demand, lack of availability of raw materials and entry of competitive products. The company disclaims any intention or obligation to update or revise any forward-looking statements whether as a result of new information, future events or otherwise.*

**For Further Information, Contact:**

SHIONOGI Website Inquiry Form : <https://www.shionogi.com/global/en/contact.html>